

# Raymond James Bank

Saint Petersburg, FL

Established

5/6/1994

## Florida Bank and Thrift Performance Report

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#### FLORIDA BANKING TEAM

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Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

**PEER GROUP POSITION**  
**For the**  
**West Central Florida Group**

**For the three months ended March 31, 2025**

| Institution name               | Total Assets<br>(\$000's) |
|--------------------------------|---------------------------|
| Raymond James Bank             | 41,906,621                |
| Finemark National Bank & Trust | 3,964,325                 |
| The Bank Of Tampa              | 3,024,877                 |
| Bayfirst National Bank         | 1,291,832                 |
| Climate First Bank             | 1,031,563                 |
| Sanibel Captiva Community Bank | 989,799                   |
| Brannen Bank                   | 960,535                   |
| Flagship Bank                  | 692,837                   |
| Edison National Bank           | 441,420                   |
| Bankflorida                    | 401,347                   |
| Tcm Bank, National Association | 358,400                   |
| Central Bank                   | 352,443                   |
| Gulfside Bank                  | 320,374                   |
| First National Bank Of Pasco   | 318,994                   |
| Waterfall Bank                 | 314,876                   |
| Gulf Coast Business Bank       | 130,347                   |
| Century Bank Of Florida        | 105,335                   |

| Institution name               | Return on Avg<br>Assets (%) |
|--------------------------------|-----------------------------|
| Brannen Bank                   | 1.92                        |
| Sanibel Captiva Community Bank | 1.85                        |
| Raymond James Bank             | 1.35                        |
| Gulfside Bank                  | 1.11                        |
| The Bank Of Tampa              | 1.10                        |
| Flagship Bank                  | 0.97                        |
| Edison National Bank           | 0.60                        |
| Central Bank                   | 0.55                        |
| Bankflorida                    | 0.51                        |
| Century Bank Of Florida        | 0.51                        |
| Climate First Bank             | 0.48                        |
| Finemark National Bank & Trust | 0.45                        |
| First National Bank Of Pasco   | 0.15                        |
| Bayfirst National Bank         | (0.05)                      |
| Waterfall Bank                 | (0.12)                      |
| Gulf Coast Business Bank       | (1.59)                      |
| Tcm Bank, National Association | (2.36)                      |

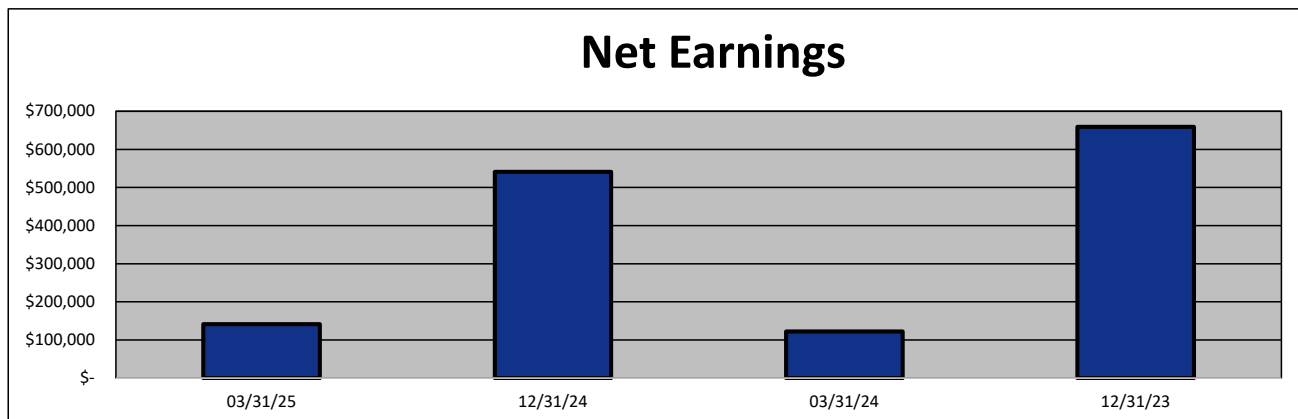
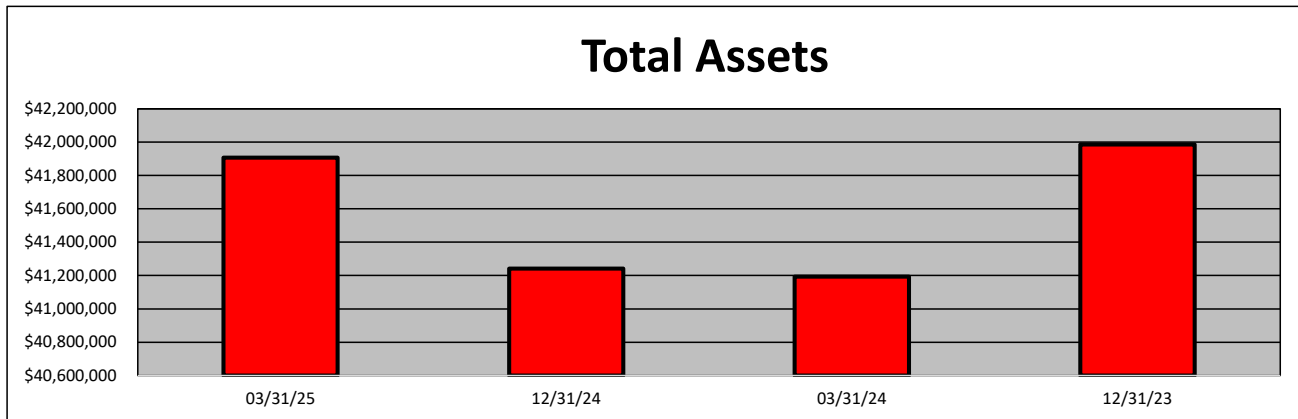
**EXECUTIVE SUMMARY - Raymond James Bank**  
(Percentage)

| Period Ending                      | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | State Avg. | Peer Avg. |
|------------------------------------|----------|----------|----------|----------|------------|-----------|
| <b>CAPITAL RATIOS</b>              |          |          |          |          |            |           |
| Equity/Assets                      | 7.17     | 7.13     | 6.79     | 6.68     | 11.26      | 9.42      |
| Leverage Ratio                     | 8.10     | 8.16     | 8.05     | 7.93     | 17.35      | 10.27     |
| Tier 1 Cap/Risk Based Assets       | 14.11    | 14.22    | 14.01    | 13.90    | 18.59      | 10.57     |
| Risk Based Ratio                   | 15.37    | 15.48    | 15.26    | 15.16    | 19.41      | 11.38     |
| Common Equity Tier 1 Capital Ratio | 14.11    | 14.22    | 14.01    | 13.90    | 18.53      | 10.57     |
| <b>BALANCE SHEET RATIOS:</b>       |          |          |          |          |            |           |
| Loan/Deposit Ratio                 | 88.38    | 88.10    | 84.16    | 82.79    | 73.43      | 83.34     |
| Loans/Assets                       | 79.98    | 79.45    | 76.23    | 75.09    | 62.13      | 71.49     |
| Securities/Assets                  | 12.49    | 13.31    | 16.61    | 17.30    | 18.87      | 10.94     |
| <b>PROFITABILITY:</b>              |          |          |          |          |            |           |
| Return on Avg Assets               | 1.35     | 1.30     | 1.17     | 1.53     | 0.20       | 0.44      |
| Return on Avg Equity               | 19.08    | 18.85    | 17.50    | 25.05    | 10.12      | 9.41      |
| Nonint Income/Avg Assets           | 0.09     | 0.09     | 0.07     | 0.07     | 0.78       | 1.20      |
| Net Overhead Ratio                 | 1.02     | 1.03     | 1.04     | 1.02     | 2.92       | 2.52      |
| Efficiency Ratio                   | 36.93    | 38.62    | 38.59    | 32.14    | 93.91      | 74.45     |
| Assets (per million) per Employee  | 117.72   | 120.24   | 119.40   | 122.41   | 10.55      | 14.51     |
| <b>ASSET QUALITY:</b>              |          |          |          |          |            |           |
| Allowance/Loans                    | 1.19     | 1.21     | 1.35     | 1.38     | 1.27       | 1.31      |
| Nonperforming Loans/Total Loans    | 0.51     | 0.33     | 0.48     | 0.42     | 0.52       | 0.36      |
| Nonperforming Assets/Total Assets  | 0.40     | 0.26     | 0.37     | 0.32     | 0.36       | 0.31      |
| Adjusted Texas Ratio               | 4.98     | 3.26     | 4.73     | 4.13     | 3.38       | 2.81      |
| <b>YIELDS &amp; COSTS:</b>         |          |          |          |          |            |           |
| Yield on earning assets            | 4.85     | 5.25     | 5.26     | 5.06     | 5.40       | 5.89      |
| Cost of funds                      | 2.19     | 2.76     | 2.77     | 1.93     | 2.84       | 3.04      |
| Net interest margin                | 2.92     | 2.80     | 2.80     | 3.32     | 3.13       | 2.97      |
| Avg Earning Assets/Avg Assets      | 99.61    | 99.73    | 99.81    | 99.59    | 95.62      | 96.36     |

**SELECTED FINANCIAL DATA - Raymond James Bank**  
(Dollars in Thousands)

| As of:               | 03/31/25   | 12/31/24   | 03/31/24   | 12/31/23   | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|----------------------|------------|------------|------------|------------|----------------------|---------------------|
| Total Assets         | 41,906,621 | 41,240,941 | 41,193,257 | 41,986,004 | 713,364              | 1.73                |
| Cash and Equivalents | 2,746,649  | 2,525,449  | 2,461,819  | 2,689,378  | 284,830              | 11.57               |
| Securities           | 5,235,003  | 5,489,434  | 6,841,989  | 7,263,820  | (1,606,986)          | (23.49)             |
| Loans, net           | 33,517,669 | 32,767,245 | 31,403,175 | 31,526,493 | 2,114,494            | 6.73                |
| Deposit Accounts     | 37,925,050 | 37,192,756 | 37,315,094 | 38,078,031 | 609,956              | 1.63                |
| Fed Funds & Repos    | -          | -          | -          | -          | -                    | NA                  |
| Total Equity         | 3,004,652  | 2,939,805  | 2,795,527  | 2,804,236  | 209,125              | 7.48                |

| Period Ending              | 03/31/25 | 12/31/24  | 03/31/24 | 12/31/23  | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|----------------------------|----------|-----------|----------|-----------|----------------------|---------------------|
| Net Earnings               | 141,788  | 541,095   | 122,472  | 659,209   | 19,316               | 15.77               |
| Interest Income            | 509,667  | 2,184,818 | 550,293  | 2,173,005 | (40,626)             | (7.38)              |
| Interest Expense           | 203,457  | 1,020,096 | 257,072  | 746,865   | (53,615)             | (20.86)             |
| Net Interest Income        | 306,210  | 1,164,722 | 293,221  | 1,426,140 | 12,989               | 4.43                |
| Prov for Credit Losses     | 9,067    | 16,390    | 18,338   | 117,095   | (9,271)              | (50.56)             |
| Noninterest income         | 9,743    | 36,767    | 7,666    | 31,886    | 2,077                | 27.09               |
| Gain on Sale of Securities | -        | (1,561)   | -        | -         | -                    | NA                  |
| Noninterest Expense        | 117,420  | 467,327   | 116,921  | 471,494   | 499                  | 0.43                |
| Net Operating Income       | 189,466  | 717,772   | 165,628  | 869,437   | 23,838               | 14.39               |
| Income Taxes               | 47,571   | 175,955   | 42,794   | 208,681   | 4,777                | 11.16               |

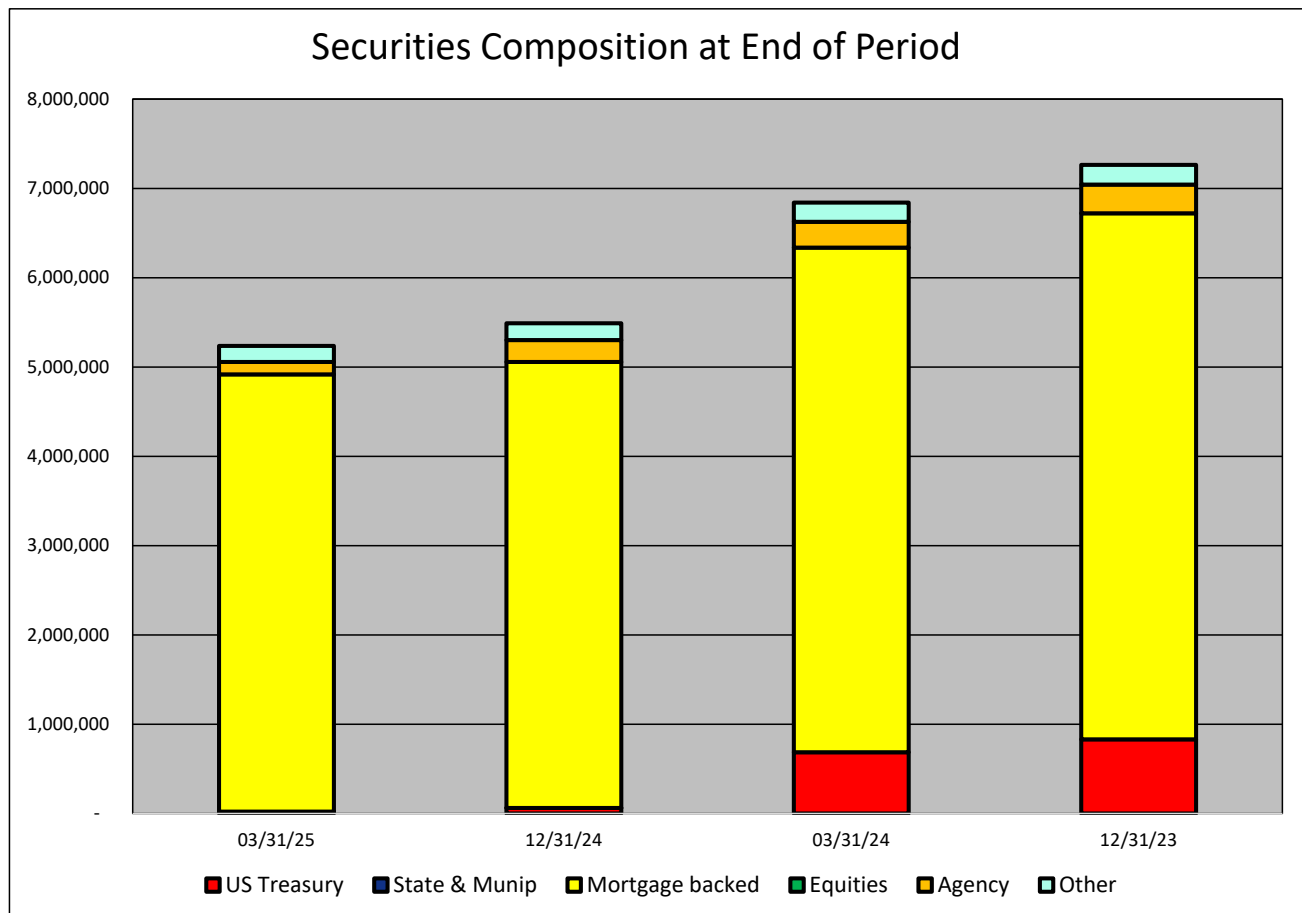


**SECURITIES COMPOSITION - Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**SECURITIES CATEGORY:**

|                  |           |           |           |           |             |         |
|------------------|-----------|-----------|-----------|-----------|-------------|---------|
| US Treasury      | 20,809    | 60,517    | 685,963   | 830,644   | (665,154)   | (96.97) |
| State & Munip    | 1,148     | 1,166     | -         | -         | 1,148       | NA      |
| Mortgage backed  | 4,895,339 | 4,995,592 | 5,650,949 | 5,890,116 | (755,610)   | (13.37) |
| Equities         | -         | -         | -         | -         | -           | NA      |
| Agency           | 140,106   | 244,053   | 288,209   | 322,806   | (148,103)   | (51.39) |
| Other            | 177,601   | 188,106   | 216,868   | 220,254   | (39,267)    | (18.11) |
| Total Securities | 5,235,003 | 5,489,434 | 6,841,989 | 7,263,820 | (1,606,986) | (23.49) |

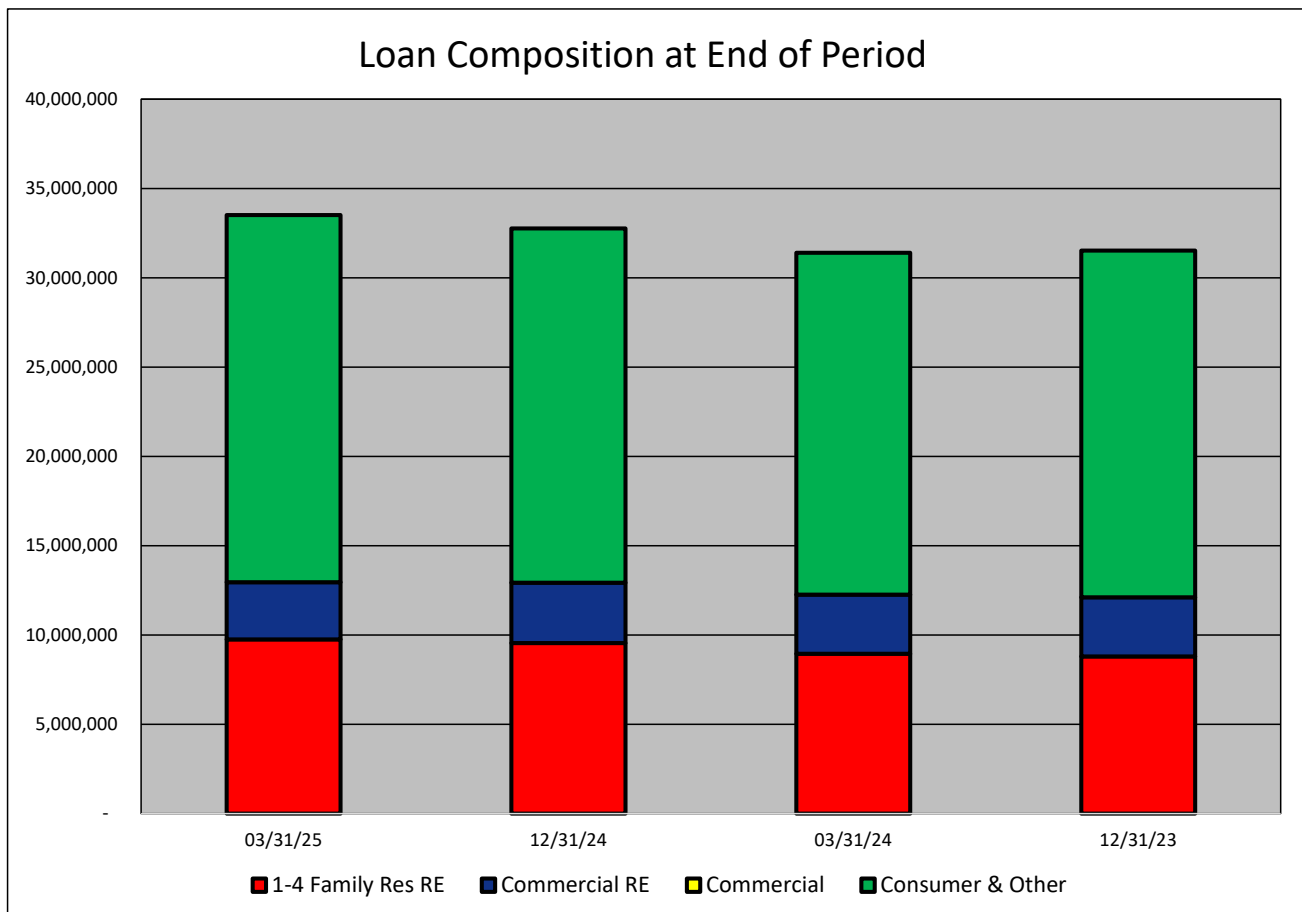


**LOAN PORTFOLIO COMPOSITION - Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**LOAN CATEGORY:**

|                   |            |            |            |            |           |        |
|-------------------|------------|------------|------------|------------|-----------|--------|
| 1-4 Family Res RE | 9,756,107  | 9,555,852  | 8,957,178  | 8,806,309  | 798,929   | 8.92   |
| Commercial RE     | 3,203,092  | 3,378,284  | 3,309,643  | 3,303,543  | (106,551) | (3.22) |
| Commercial        | -          | -          | -          | -          | -         | NA     |
| Consumer & Other  | 20,558,470 | 19,833,109 | 19,136,354 | 19,416,641 | 1,422,116 | 7.43   |
| Loans, Net        | 33,517,669 | 32,767,245 | 31,403,175 | 31,526,493 | 2,114,494 | 6.73   |



**LOAN PORTFOLIO QUALITY - Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**ALLOWANCE FOR CREDIT LOSSES (LOANS):**

|                              |         |         |         |         |          |         |
|------------------------------|---------|---------|---------|---------|----------|---------|
| Beginning Balance            | 398,113 | 434,348 | 434,348 | 376,268 | (36,235) | (8.34)  |
| Total Recoveries             | 973     | 3,875   | 2,580   | 414     | (1,607)  | (62.29) |
| Total Charge-offs            | 7,588   | 20,478  | 5,888   | 38,048  | 1,700    | 28.87   |
| Provision Expense            | 9,067   | 16,390  | 18,338  | 117,095 | (9,271)  | (50.56) |
| Writedown Transfer Loans HFS | 602     | 32,823  | 25,385  | 22,057  | (24,783) | (97.63) |
| Adjustments                  | (43)    | (3,199) | (960)   | 676     | 917      | (95.52) |
| Ending Balance               | 399,920 | 398,113 | 423,033 | 434,348 | (23,113) | (5.46)  |

**NON-PERFORMING ASSETS:**

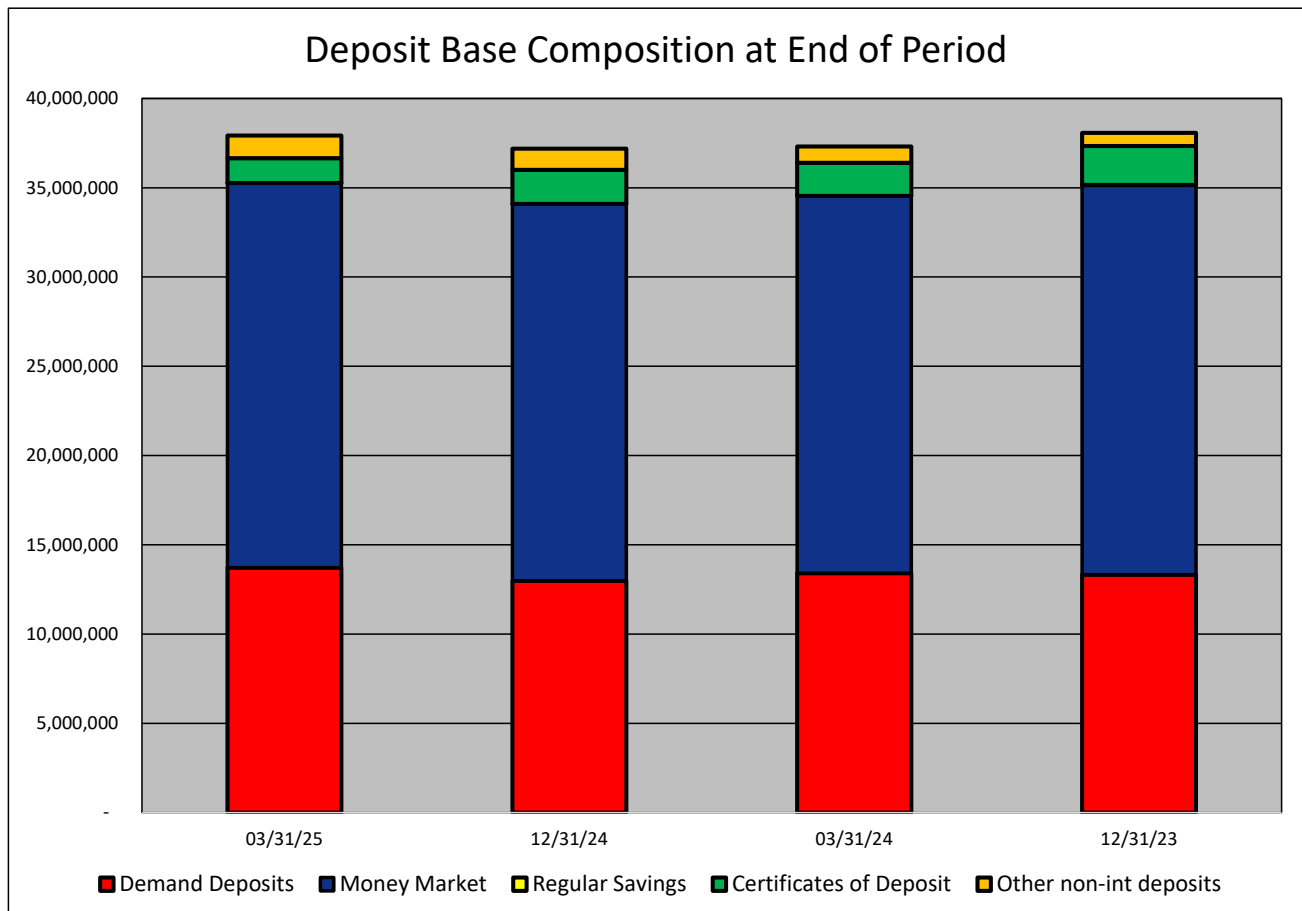
|                         |         |         |         |         |        |         |
|-------------------------|---------|---------|---------|---------|--------|---------|
| Total-90+ Days Past Due | -       | -       | -       | -       | -      | NA      |
| Total-Nonaccrual        | 169,522 | 108,676 | 151,957 | 133,386 | 17,565 | 11.56   |
| Foreclosed Real Estate  | 82      | -       | 277     | 277     | (195)  | (70.40) |
| Total Non-perf Assets   | 169,604 | 108,676 | 152,234 | 133,663 | 17,370 | 11.41   |

**DEPOSIT BASE COMPOSITION - Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**DEPOSIT BASE CATEGORY:**

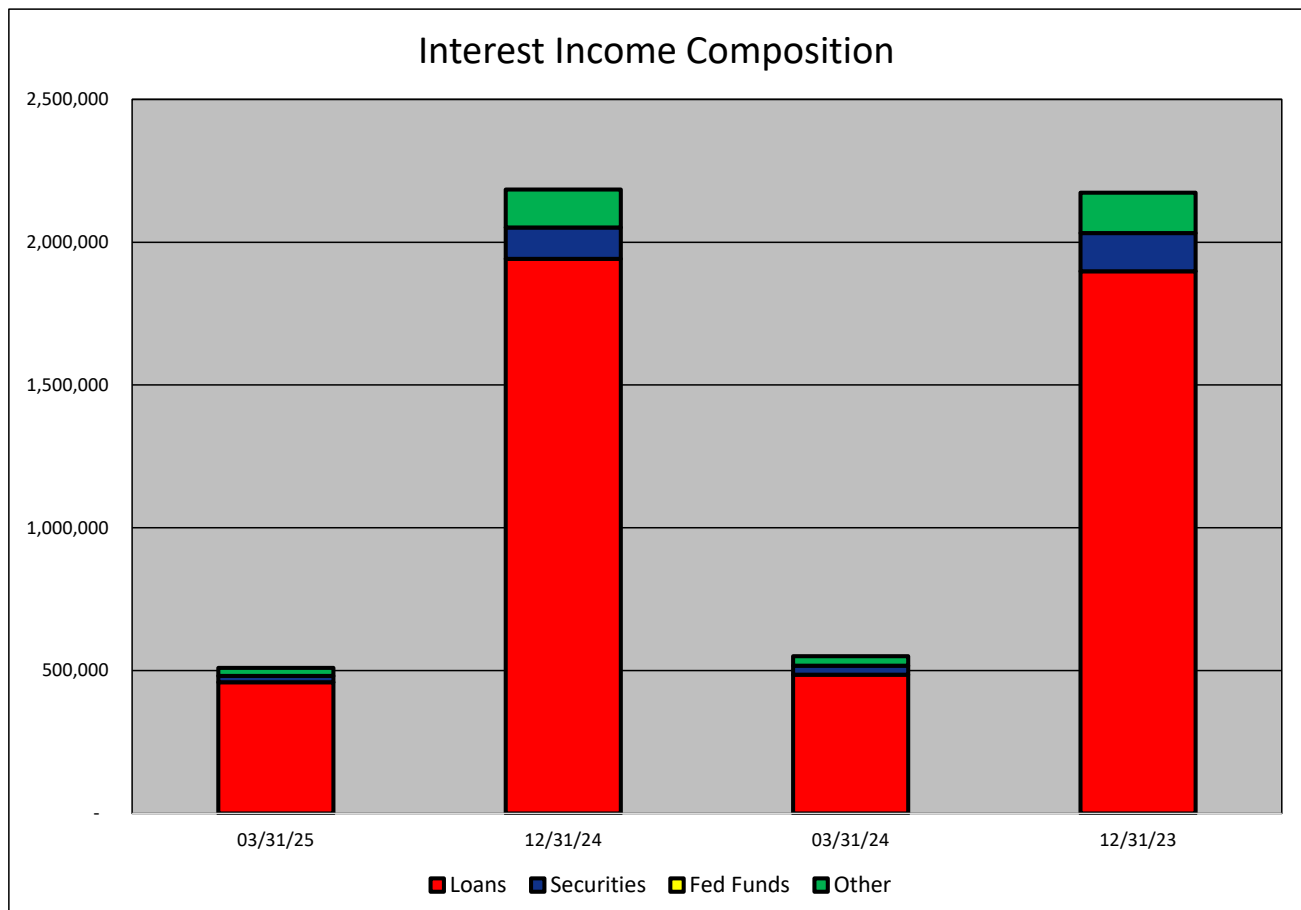
|                         |                   |                   |                   |                   |                |             |
|-------------------------|-------------------|-------------------|-------------------|-------------------|----------------|-------------|
| Demand Deposits         | 13,720,808        | 12,983,587        | 13,402,908        | 13,326,238        | 317,900        | 2.37        |
| Money Market            | 21,541,382        | 21,112,913        | 21,141,269        | 21,823,770        | 400,113        | 1.89        |
| Regular Savings         | 1,613             | 1,373             | 1,489             | 1,319             | 124            | 8.33        |
| Certificates of Deposit | 1,388,238         | 1,899,765         | 1,847,859         | 2,180,237         | (459,621)      | (24.87)     |
| Other non-int deposits  | 1,273,009         | 1,195,118         | 921,569           | 746,467           | 351,440        | 38.13       |
| <b>Total Deposits</b>   | <b>37,925,050</b> | <b>37,192,756</b> | <b>37,315,094</b> | <b>38,078,031</b> | <b>609,956</b> | <b>1.63</b> |





**INTEREST INCOME COMPOSITION- Raymond James Bank**  
(Dollars in Thousands)

| As of:                          | 03/31/25       | 12/31/24         | 03/31/24       | 12/31/23         | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|---------------------------------|----------------|------------------|----------------|------------------|----------------------|---------------------|
| <b>INTEREST INCOME CATEGORY</b> |                |                  |                |                  |                      |                     |
| Loans                           | 459,518        | 1,941,524        | 485,927        | 1,897,994        | (26,409)             | (5.43)              |
| Securities                      | 21,769         | 110,375          | 31,403         | 134,236          | (9,634)              | (30.68)             |
| Fed Funds                       | -              | -                | -              | -                | -                    | NA                  |
| Other                           | 28,380         | 132,919          | 32,963         | 140,775          | (4,583)              | (13.90)             |
| <b>Total Int Income</b>         | <b>509,667</b> | <b>2,184,818</b> | <b>550,293</b> | <b>2,173,005</b> | <b>(40,626)</b>      | <b>(7.38)</b>       |

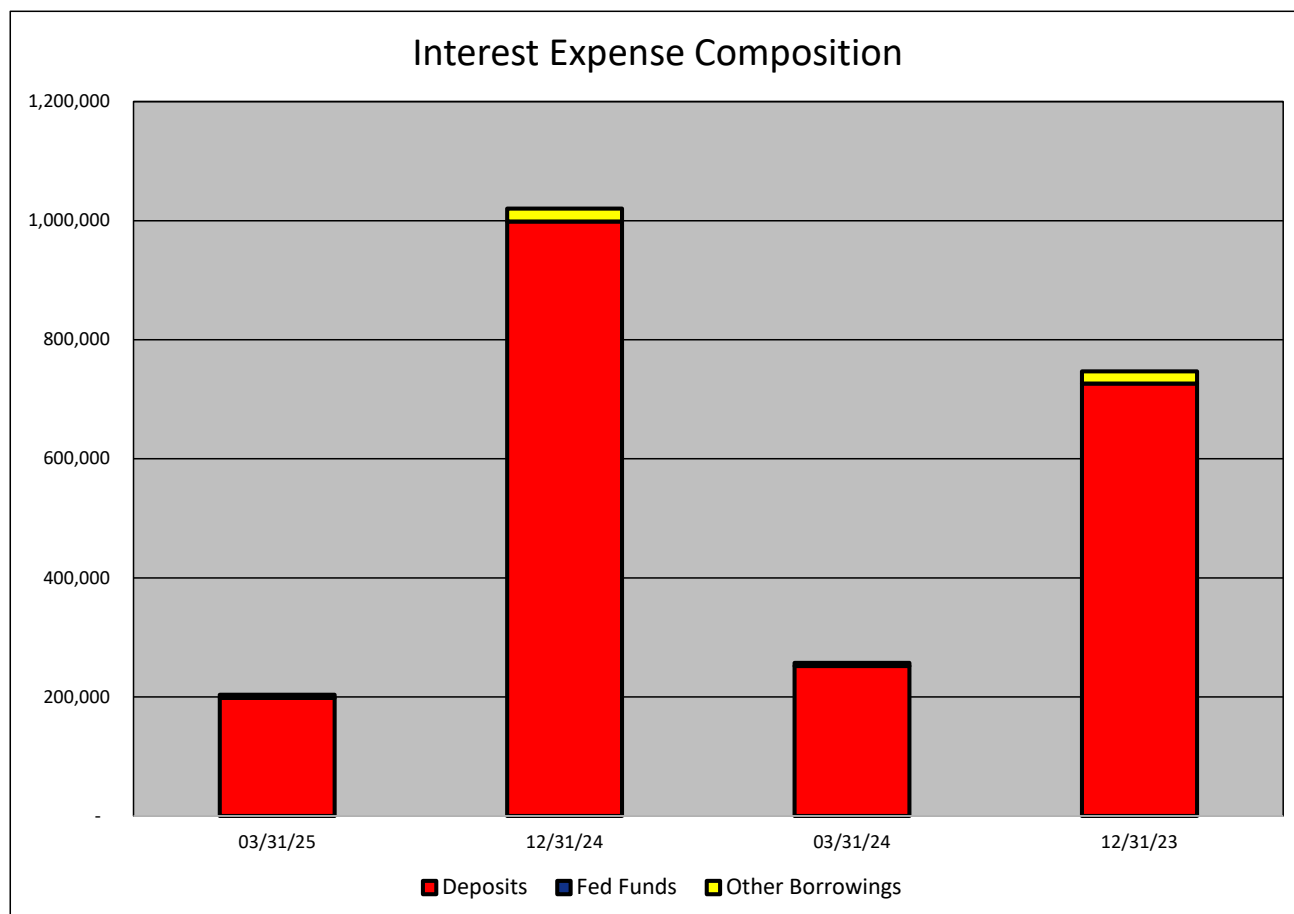


**INTEREST EXPENSE COMPOSITION- Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**INTEREST EXPENSE CATEGORY**

|                          |                |                  |                |                |                 |                |
|--------------------------|----------------|------------------|----------------|----------------|-----------------|----------------|
| Deposits                 | 198,165        | 998,473          | 251,693        | 726,263        | (53,528)        | (21.27)        |
| Fed Funds                | -              | -                | -              | -              | -               | NA             |
| Other Borrowings         | 5,292          | 21,623           | 5,379          | 20,602         | (87)            | (1.62)         |
| <b>Total Int Expense</b> | <b>203,457</b> | <b>1,020,096</b> | <b>257,072</b> | <b>746,865</b> | <b>(53,615)</b> | <b>(20.86)</b> |

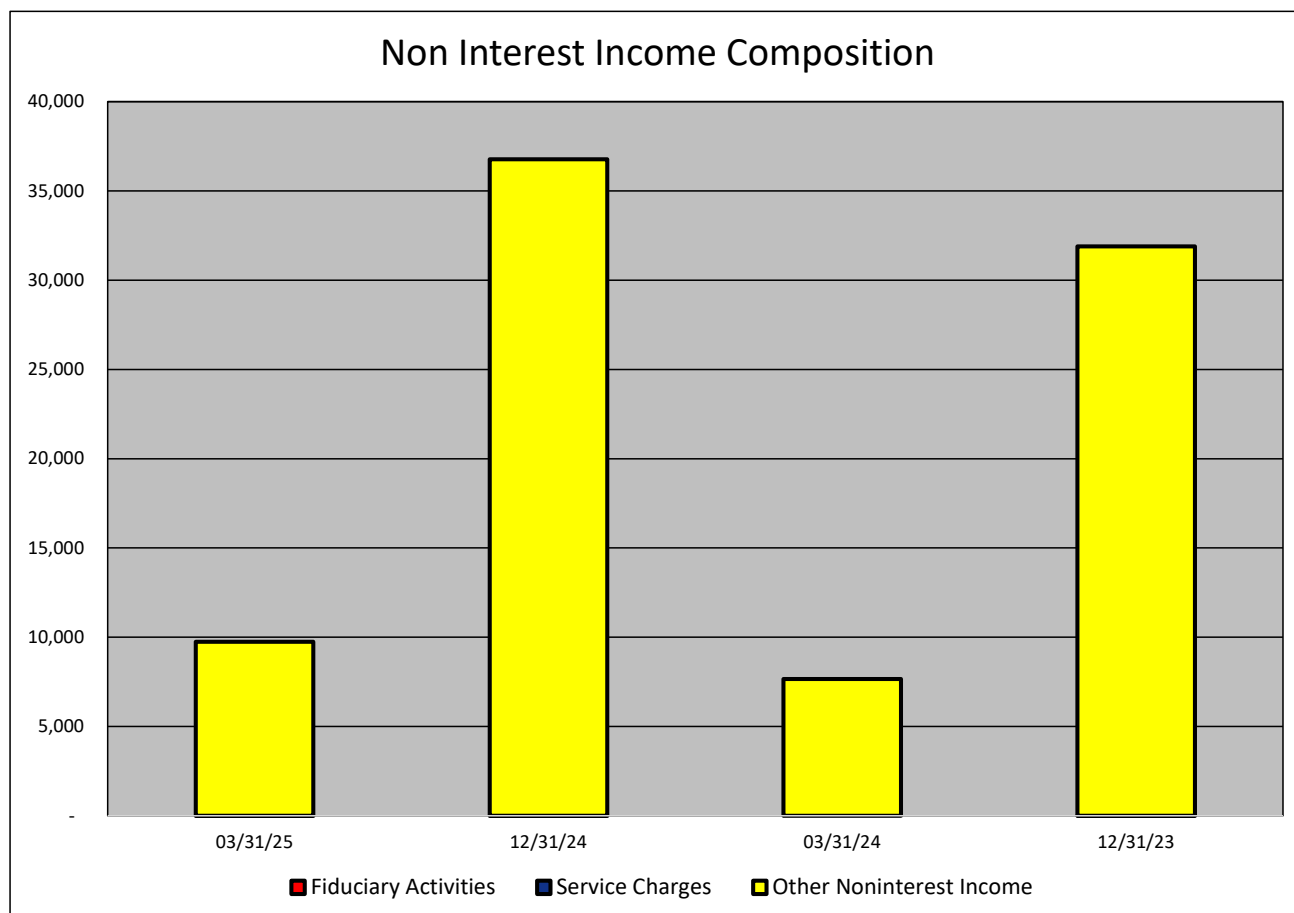


**NONINTEREST INCOME COMPOSITION- Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**NONINTEREST INCOME CATEGORY**

|                             |              |               |              |               |              |              |
|-----------------------------|--------------|---------------|--------------|---------------|--------------|--------------|
| Fiduciary Activities        | -            | -             | -            | -             | -            | NA           |
| Service Charges             | 1            | 2             | -            | 3             | 1            | NA           |
| Other Noninterest Income    | 9,742        | 36,765        | 7,666        | 31,883        | 2,076        | 27.08        |
| <b>Total Nonint. Income</b> | <b>9,743</b> | <b>36,767</b> | <b>7,666</b> | <b>31,886</b> | <b>2,077</b> | <b>27.09</b> |

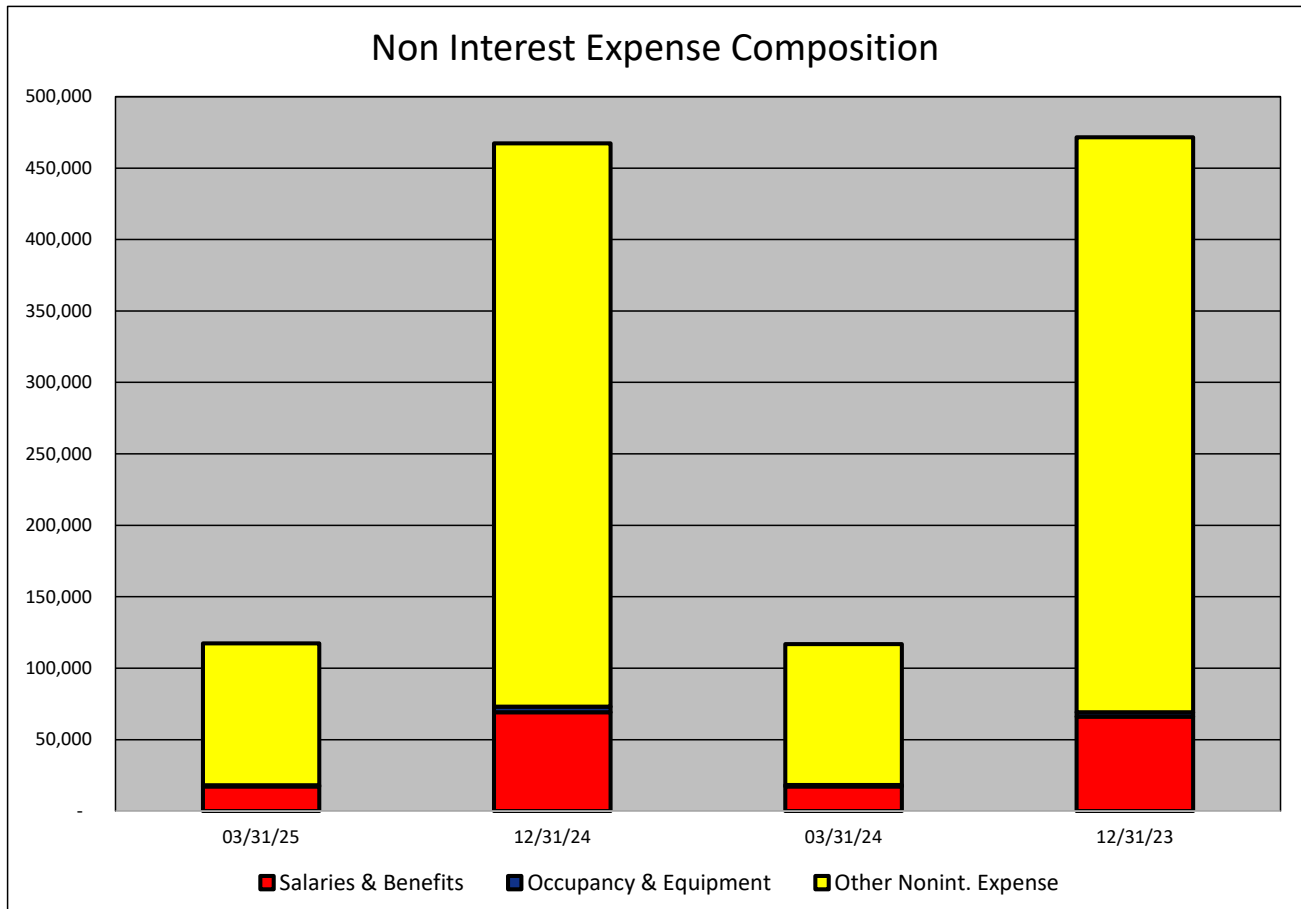


**NONINTEREST EXPENSE COMPOSITION- Raymond James Bank**  
(Dollars in Thousands)

| As of: | 03/31/25 | 12/31/24 | 03/31/24 | 12/31/23 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------|----------|----------|----------|----------|----------------------|---------------------|
|--------|----------|----------|----------|----------|----------------------|---------------------|

**NONINTEREST EXPENSE CATEGORY**

|                       |         |         |         |         |       |        |
|-----------------------|---------|---------|---------|---------|-------|--------|
| Salaries & Benefits   | 17,163  | 69,250  | 17,263  | 66,045  | (100) | (0.58) |
| Occupancy & Equipment | 877     | 3,891   | 909     | 3,145   | (32)  | (3.52) |
| Other Nonint. Expense | 99,380  | 394,186 | 98,749  | 402,304 | 631   | 0.64   |
| Total Nonint. Expense | 117,420 | 467,327 | 116,921 | 471,494 | 499   | 0.43   |



**PEER GROUP COMPARISONS REPORT**  
**West Central Florida Group**

BALANCE SHEET

| Institution name               | Total Assets \$'000 |            | % Change in Assets |
|--------------------------------|---------------------|------------|--------------------|
|                                | This Year           | Last Year  |                    |
| Climate First Bank             | 1,031,563           | 612,739    | <b>68.35</b>       |
| Waterfall Bank                 | 314,876             | 205,899    | <b>52.93</b>       |
| Gulf Coast Business Bank       | 130,347             | 86,602     | <b>50.51</b>       |
| Bayfirst National Bank         | 1,291,832           | 1,144,417  | <b>12.88</b>       |
| Central Bank                   | 352,443             | 313,113    | <b>12.56</b>       |
| Sanibel Captiva Community Bank | 989,799             | 886,730    | <b>11.62</b>       |
| Tcm Bank, National Association | 358,400             | 325,372    | <b>10.15</b>       |
| Gulfside Bank                  | 320,374             | 292,765    | <b>9.43</b>        |
| Bankflorida                    | 401,347             | 369,443    | <b>8.64</b>        |
| Brannen Bank                   | 960,535             | 901,847    | <b>6.51</b>        |
| Flagship Bank                  | 692,837             | 651,785    | <b>6.30</b>        |
| First National Bank Of Pasco   | 318,994             | 305,835    | <b>4.30</b>        |
| Raymond James Bank             | 41,906,621          | 41,193,257 | <b>1.73</b>        |
| Century Bank Of Florida        | 105,335             | 104,767    | <b>0.54</b>        |
| The Bank Of Tampa              | 3,024,877           | 3,062,692  | <b>(1.23)</b>      |
| Edison National Bank           | 441,420             | 455,662    | <b>(3.13)</b>      |
| Finemark National Bank & Trust | 3,964,325           | 4,188,244  | <b>(5.35)</b>      |

|                            |                  |                  |              |
|----------------------------|------------------|------------------|--------------|
| <b>Select Peer Average</b> | <b>3,329,760</b> | <b>3,241,245</b> | <b>14.51</b> |
|----------------------------|------------------|------------------|--------------|

**PEER GROUP COMPARISONS REPORT**  
**West Central Florida Group**

BALANCE SHEET

| Institution name               | Total Loans \$000 |            | % Change in Loans |
|--------------------------------|-------------------|------------|-------------------|
|                                | This Year         | Last Year  |                   |
| Climate First Bank             | 873,267           | 507,675    | <b>72.01</b>      |
| Gulf Coast Business Bank       | 101,505           | 63,402     | <b>60.10</b>      |
| Waterfall Bank                 | 262,148           | 187,388    | <b>39.90</b>      |
| Bankflorida                    | 289,791           | 246,115    | <b>17.75</b>      |
| Central Bank                   | 295,999           | 253,662    | <b>16.69</b>      |
| Bayfirst National Bank         | 1,084,817         | 937,094    | <b>15.76</b>      |
| Gulfside Bank                  | 221,767           | 192,549    | <b>15.17</b>      |
| Brannen Bank                   | 487,782           | 424,081    | <b>15.02</b>      |
| Sanibel Captiva Community Bank | 842,986           | 764,205    | <b>10.31</b>      |
| The Bank Of Tampa              | 1,840,466         | 1,680,689  | <b>9.51</b>       |
| Raymond James Bank             | 33,517,669        | 31,403,175 | <b>6.73</b>       |
| Flagship Bank                  | 535,980           | 508,842    | <b>5.33</b>       |
| Tcm Bank, National Association | 315,070           | 300,478    | <b>4.86</b>       |
| First National Bank Of Pasco   | 193,486           | 186,690    | <b>3.64</b>       |
| Edison National Bank           | 156,388           | 150,968    | <b>3.59</b>       |
| Finemark National Bank & Trust | 2,642,555         | 2,571,136  | <b>2.78</b>       |
| Century Bank Of Florida        | 58,362            | 58,232     | <b>0.22</b>       |

|                            |           |           |       |
|----------------------------|-----------|-----------|-------|
| <b>Select Peer Average</b> | 2,571,767 | 2,378,611 | 17.61 |
|----------------------------|-----------|-----------|-------|

**PEER GROUP COMPARISONS REPORT**  
*West Central Florida Group*

**CAPITAL RATIOS**  
For the three months ended March 31, 2025

| Institution name               | Equity/<br>Assets | Leverage<br>Ratio | Tier 1 Risk-<br>based Ratio | Risk based<br>Capital Ratio | Common<br>Equity Tier 1<br>Capital Ratio |
|--------------------------------|-------------------|-------------------|-----------------------------|-----------------------------|------------------------------------------|
| Tcm Bank, National Association | 17.71             | <b>16.54</b>      | 17.76                       | 19.04                       | 17.76                                    |
| Waterfall Bank                 | 13.29             | <b>13.94</b>      | 15.03                       | 15.81                       | 15.03                                    |
| Gulf Coast Business Bank       | 12.53             | <b>13.46</b>      | 0.00                        | 0.00                        | 0.00                                     |
| Flagship Bank                  | 12.48             | <b>11.56</b>      | 0.00                        | 0.00                        | 0.00                                     |
| Bankflorida                    | 10.32             | <b>10.91</b>      | 12.27                       | 13.52                       | 12.27                                    |
| Finemark National Bank & Trust | 9.72              | <b>10.24</b>      | 18.14                       | 19.15                       | 18.14                                    |
| Gulfside Bank                  | 8.62              | <b>10.24</b>      | 0.00                        | 0.00                        | 0.00                                     |
| The Bank Of Tampa              | 8.29              | <b>10.23</b>      | 14.45                       | 15.68                       | 14.45                                    |
| Climate First Bank             | 9.18              | <b>9.88</b>       | 9.84                        | 10.88                       | 9.84                                     |
| Century Bank Of Florida        | 7.97              | <b>9.60</b>       | 14.96                       | 16.21                       | 14.96                                    |
| First National Bank Of Pasco   | 5.70              | <b>9.18</b>       | 0.00                        | 0.00                        | 0.00                                     |
| Edison National Bank           | 8.05              | <b>9.03</b>       | 26.33                       | 27.58                       | 26.33                                    |
| Sanibel Captiva Community Bank | 8.54              | <b>8.73</b>       | 11.44                       | 12.56                       | 11.44                                    |
| Central Bank                   | 8.48              | <b>8.58</b>       | 0.00                        | 0.00                        | 0.00                                     |
| Bayfirst National Bank         | 9.04              | <b>8.56</b>       | 10.47                       | 11.73                       | 10.47                                    |
| Raymond James Bank             | 7.17              | <b>8.10</b>       | 14.11                       | 15.37                       | 14.11                                    |
| Brannen Bank                   | 2.99              | <b>5.89</b>       | 14.89                       | 15.94                       | 14.89                                    |

|                            |      |       |       |       |       |
|----------------------------|------|-------|-------|-------|-------|
| <b>Select Peer Average</b> | 9.42 | 10.27 | 10.57 | 11.38 | 10.57 |
|----------------------------|------|-------|-------|-------|-------|

**PEER GROUP COMPARISONS REPORT**  
*West Central Florida Group*

**BALANCE SHEET RATIOS**  
For the three months ended March 31, 2025

| Institution name               | Loans/<br>Deposits | Gross Loans/<br>Assets | Securities/<br>Assets |
|--------------------------------|--------------------|------------------------|-----------------------|
| Tcm Bank, National Association | <b>113.87</b>      | 87.91                  | 0.47                  |
| Central Bank                   | <b>104.35</b>      | 83.98                  | 7.38                  |
| Climate First Bank             | <b>100.27</b>      | 84.65                  | 0.35                  |
| Sanibel Captiva Community Bank | <b>100.15</b>      | 85.17                  | 4.01                  |
| Waterfall Bank                 | <b>96.66</b>       | 83.25                  | 3.27                  |
| Bayfirst National Bank         | <b>96.13</b>       | 83.98                  | 3.00                  |
| Gulf Coast Business Bank       | <b>89.68</b>       | 77.87                  | 4.99                  |
| Flagship Bank                  | <b>89.02</b>       | 77.36                  | 1.16                  |
| Raymond James Bank             | <b>88.38</b>       | 79.98                  | 12.49                 |
| Finemark National Bank & Trust | <b>84.20</b>       | 66.66                  | 20.08                 |
| Bankflorida                    | <b>84.09</b>       | 72.20                  | 6.11                  |
| Gulfside Bank                  | <b>76.48</b>       | 69.22                  | 15.84                 |
| First National Bank Of Pasco   | <b>71.04</b>       | 60.66                  | 20.53                 |
| The Bank Of Tampa              | <b>66.97</b>       | 60.84                  | 29.52                 |
| Century Bank Of Florida        | <b>62.51</b>       | 55.41                  | 13.57                 |
| Brannen Bank                   | <b>52.43</b>       | 50.78                  | 25.30                 |
| Edison National Bank           | <b>40.50</b>       | 35.43                  | 17.88                 |

|                            |       |       |       |
|----------------------------|-------|-------|-------|
| <b>Select Peer Average</b> | 83.34 | 71.49 | 10.94 |
|----------------------------|-------|-------|-------|



**PEER GROUP COMPARISONS REPORT**  
*West Central Florida Group*

**PROFITABILITY RATIOS**  
For the three months ended March 31, 2025

| Institution name               | Avg Total<br>Assets (\$000) | Return on<br>Avg Assets | Return on<br>Avg Equity |
|--------------------------------|-----------------------------|-------------------------|-------------------------|
| Brannen Bank                   | 987,515                     | <b>1.92</b>             | 74.86                   |
| Sanibel Captiva Community Bank | 967,878                     | <b>1.85</b>             | 21.61                   |
| Raymond James Bank             | 42,162,180                  | <b>1.35</b>             | <b>19.08</b>            |
| Gulfside Bank                  | 305,645                     | <b>1.11</b>             | 12.62                   |
| The Bank Of Tampa              | 3,030,604                   | <b>1.10</b>             | 13.55                   |
| Flagship Bank                  | 675,753                     | <b>0.97</b>             | 7.69                    |
| Edison National Bank           | 428,616                     | <b>0.60</b>             | 7.39                    |
| Central Bank                   | 348,866                     | <b>0.55</b>             | 6.49                    |
| Bankflorida                    | 377,831                     | <b>0.51</b>             | 4.67                    |
| Century Bank Of Florida        | 102,076                     | <b>0.51</b>             | 6.23                    |
| Climate First Bank             | 943,484                     | <b>0.48</b>             | 5.18                    |
| Finemark National Bank & Trust | 4,033,412                   | <b>0.45</b>             | 4.82                    |
| First National Bank Of Pasco   | 309,983                     | <b>0.15</b>             | 2.56                    |
| Bayfirst National Bank         | 1,287,467                   | <b>(0.05)</b>           | (0.60)                  |
| Waterfall Bank                 | 302,026                     | <b>(0.12)</b>           | (0.83)                  |
| Gulf Coast Business Bank       | 122,282                     | <b>(1.59)</b>           | (11.87)                 |
| Tcm Bank, National Association | 369,374                     | <b>(2.36)</b>           | (13.48)                 |

|                            |           |      |      |
|----------------------------|-----------|------|------|
| <b>Select Peer Average</b> | 3,338,529 | 0.44 | 9.41 |
|----------------------------|-----------|------|------|

**PEER GROUP COMPARISONS REPORT**  
*West Central Florida Group*

**PROFITABILITY RATIOS**  
**For the three months ended March 31, 2025**

| Institution name               | Noninterest<br>Income/AA | Net<br>Overhead<br>Ratio | Efficiency<br>Ratio | Assets (per<br>million) per<br>Employee |
|--------------------------------|--------------------------|--------------------------|---------------------|-----------------------------------------|
| Raymond James Bank             | 0.09                     | 1.02                     | <b>36.93</b>        | 117.72                                  |
| Brannen Bank                   | 0.27                     | 1.48                     | <b>47.26</b>        | 8.21                                    |
| Sanibel Captiva Community Bank | 0.24                     | 2.11                     | <b>47.61</b>        | 8.76                                    |
| The Bank Of Tampa              | 0.63                     | 1.63                     | <b>59.32</b>        | 10.43                                   |
| Gulfside Bank                  | 0.29                     | 2.14                     | <b>61.64</b>        | 11.05                                   |
| Flagship Bank                  | 0.30                     | 1.90                     | <b>61.96</b>        | 9.12                                    |
| Climate First Bank             | 0.27                     | 2.00                     | <b>66.06</b>        | 10.75                                   |
| Central Bank                   | 0.15                     | 2.31                     | <b>73.90</b>        | 7.19                                    |
| Bankflorida                    | 0.14                     | 2.42                     | <b>75.36</b>        | 7.57                                    |
| Finemark National Bank & Trust | 1.06                     | 1.13                     | <b>78.53</b>        | 13.26                                   |
| Bayfirst National Bank         | 2.71                     | 2.15                     | <b>78.98</b>        | 4.24                                    |
| Edison National Bank           | 0.16                     | 2.54                     | <b>81.78</b>        | 9.39                                    |
| Century Bank Of Florida        | 0.30                     | 3.36                     | <b>87.47</b>        | 6.20                                    |
| Waterfall Bank                 | 0.06                     | 2.57                     | <b>88.48</b>        | 9.00                                    |
| First National Bank Of Pasco   | 0.78                     | 3.11                     | <b>95.70</b>        | 5.50                                    |
| Tcm Bank, National Association | 12.55                    | 6.15                     | <b>101.01</b>       | 3.26                                    |
| Gulf Coast Business Bank       | 0.32                     | 4.86                     | <b>123.67</b>       | 5.01                                    |

|                            |      |      |       |       |
|----------------------------|------|------|-------|-------|
| <b>Select Peer Average</b> | 1.20 | 2.52 | 74.45 | 14.51 |
|----------------------------|------|------|-------|-------|

**PEER GROUP COMPARISONS REPORT**  
**West Central Florida Group**

**ASSET QUALITY RATIOS**  
**For the three months ended March 31, 2025**

| Institution name               | Allowance/<br>Loans | Nonperf<br>Loans/<br>Total Loans | Nonperf<br>Assets/<br>Total Assets | Adjusted<br>Texas Ratio |
|--------------------------------|---------------------|----------------------------------|------------------------------------|-------------------------|
| Bankflorida                    | 1.45                | 0.00                             | <b>0.00</b>                        | 0.00                    |
| Climate First Bank             | 1.00                | 0.00                             | <b>0.00</b>                        | 0.00                    |
| Edison National Bank           | 1.46                | 0.00                             | <b>0.00</b>                        | 0.00                    |
| Flagship Bank                  | 0.99                | 0.00                             | <b>0.00</b>                        | 0.00                    |
| Gulf Coast Business Bank       | 1.30                | 0.00                             | <b>0.00</b>                        | 0.00                    |
| Waterfall Bank                 | 0.82                | 0.00                             | <b>0.00</b>                        | 0.00                    |
| Finemark National Bank & Trust | 0.88                | 0.03                             | <b>0.02</b>                        | 0.18                    |
| Gulfside Bank                  | 1.08                | 0.06                             | <b>0.04</b>                        | 0.48                    |
| Century Bank Of Florida        | 1.74                | 0.08                             | <b>0.05</b>                        | 0.52                    |
| First National Bank Of Pasco   | 1.48                | 0.07                             | <b>0.05</b>                        | 0.68                    |
| The Bank Of Tampa              | 1.36                | 0.17                             | <b>0.10</b>                        | 1.13                    |
| Brannen Bank                   | 0.77                | 0.34                             | <b>0.17</b>                        | 5.13                    |
| Central Bank                   | 0.76                | 0.42                             | <b>0.35</b>                        | 3.90                    |
| <b>Raymond James Bank</b>      | <b>1.19</b>         | <b>0.51</b>                      | <b>0.40</b>                        | <b>4.98</b>             |
| Tcm Bank, National Association | 3.54                | 0.95                             | <b>0.83</b>                        | 4.19                    |
| Sanibel Captiva Community Bank | 0.97                | 0.97                             | <b>1.18</b>                        | 12.63                   |
| Bayfirst National Bank         | 1.52                | 2.46                             | <b>2.08</b>                        | 13.87                   |

|                            |      |      |      |      |
|----------------------------|------|------|------|------|
| <b>Select Peer Average</b> | 1.31 | 0.36 | 0.31 | 2.81 |
|----------------------------|------|------|------|------|

**PEER GROUP COMPARISONS REPORT**  
**West Central Florida Group**

**STATEMENT OF CONDITION (% OF ASSETS)**  
**For the three months ended March 31, 2025**

| Institution name               | Cash &<br>Nointerest<br>bearing Deps | Interest-<br>bearing Bal | Fed Funds Sold<br>& Repos | Held to<br>Maturity Secs | Available for<br>Sale Secs |
|--------------------------------|--------------------------------------|--------------------------|---------------------------|--------------------------|----------------------------|
| The Bank Of Tampa              | 1.85                                 | 3.82                     | 0.00                      | 9.87                     | 19.61                      |
| Century Bank Of Florida        | 1.68                                 | 8.11                     | 15.19                     | 0.00                     | 13.57                      |
| First National Bank Of Pasco   | 1.43                                 | 1.89                     | 9.18                      | 0.00                     | 20.53                      |
| Sanibel Captiva Community Bank | 1.35                                 | 6.12                     | 0.00                      | 4.01                     | 0.00                       |
| Gulfside Bank                  | 1.22                                 | 10.68                    | 0.00                      | 5.39                     | 10.46                      |
| Gulf Coast Business Bank       | 1.09                                 | 13.36                    | 2.61                      | 0.00                     | 4.99                       |
| Edison National Bank           | 1.05                                 | 42.49                    | 0.00                      | 8.97                     | 8.91                       |
| Central Bank                   | 1.02                                 | 3.61                     | 0.84                      | 2.28                     | 5.11                       |
| Flagship Bank                  | 1.01                                 | 18.04                    | 0.04                      | 0.00                     | 1.16                       |
| Tcm Bank, National Association | 0.72                                 | 6.92                     | 0.00                      | 0.00                     | 0.47                       |
| Finemark National Bank & Trust | 0.70                                 | 8.40                     | 0.01                      | 2.02                     | 18.06                      |
| Waterfall Bank                 | 0.68                                 | 12.06                    | 0.00                      | 0.00                     | 3.27                       |
| Brannen Bank                   | 0.67                                 | 22.63                    | 0.00                      | 0.00                     | 25.30                      |
| Bayfirst National Bank         | 0.50                                 | 4.54                     | 0.00                      | 0.19                     | 2.81                       |
| Bankflorida                    | 0.39                                 | 13.84                    | 0.00                      | 0.00                     | 6.11                       |
| Climate First Bank             | 0.07                                 | 12.32                    | 0.00                      | 0.00                     | 0.35                       |
| Raymond James Bank             | 0.02                                 | 6.53                     | 0.00                      | 0.00                     | 12.49                      |

|                            |      |       |      |      |      |
|----------------------------|------|-------|------|------|------|
| <b>Select Peer Average</b> | 0.91 | 11.49 | 1.64 | 1.93 | 9.01 |
|----------------------------|------|-------|------|------|------|

**PEER GROUP COMPARISONS REPORT**  
**West Central Florida Group**

**STATEMENT OF CONDITION (% OF ASSETS)**  
**For the three months ended March 31, 2025**

| Institution name               | Net Loans &<br>Leases | Premises &<br>Fixed Assets | Total Real<br>Estate Owned | Intangible<br>Assets |
|--------------------------------|-----------------------|----------------------------|----------------------------|----------------------|
| Tcm Bank, National Association | <b>84.80</b>          | 0.33                       | 0.00                       | 0.92                 |
| Sanibel Captiva Community Bank | <b>84.34</b>          | 2.68                       | 0.36                       | 0.01                 |
| Climate First Bank             | <b>83.73</b>          | 1.34                       | 0.00                       | 0.03                 |
| Central Bank                   | <b>83.35</b>          | 2.49                       | 0.00                       | 0.08                 |
| Bayfirst National Bank         | <b>82.70</b>          | 3.74                       | 0.01                       | 1.27                 |
| Waterfall Bank                 | <b>82.57</b>          | 0.54                       | 0.00                       | 0.00                 |
| Raymond James Bank             | <b>78.50</b>          | 0.01                       | 0.00                       | 0.00                 |
| Gulf Coast Business Bank       | <b>76.86</b>          | 0.47                       | 0.00                       | 0.00                 |
| Flagship Bank                  | <b>76.60</b>          | 0.88                       | 0.00                       | 1.36                 |
| Bankflorida                    | <b>71.16</b>          | 5.95                       | 0.00                       | 0.00                 |
| Gulfside Bank                  | <b>68.47</b>          | 0.81                       | 0.00                       | 0.08                 |
| Finemark National Bank & Trust | <b>66.07</b>          | 1.18                       | 0.00                       | 0.00                 |
| The Bank Of Tampa              | <b>60.02</b>          | 1.14                       | 0.00                       | 0.22                 |
| First National Bank Of Pasco   | <b>59.76</b>          | 1.48                       | 0.00                       | 0.00                 |
| Century Bank Of Florida        | <b>54.44</b>          | 2.41                       | 0.00                       | 0.00                 |
| Brannen Bank                   | <b>50.39</b>          | 0.51                       | 0.00                       | 0.00                 |
| Edison National Bank           | <b>34.91</b>          | 1.28                       | 0.00                       | 0.00                 |

|                            |       |      |      |      |
|----------------------------|-------|------|------|------|
| <b>Select Peer Average</b> | 70.51 | 1.60 | 0.02 | 0.23 |
|----------------------------|-------|------|------|------|

**PEER GROUP COMPARISONS REPORT**  
*West Central Florida Group*

**STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES)**  
**For the three months ended March 31, 2025**

| Institution name               | Non Interest<br>Bearing Deps | Interest<br>Bearing Deps | Total<br>Deps | Total Fed<br>Funds &<br>Repos | Other<br>Borrowed<br>Money |
|--------------------------------|------------------------------|--------------------------|---------------|-------------------------------|----------------------------|
| First National Bank Of Pasco   | <b>41.17</b>                 | 50.42                    | 91.59         | 0.00                          | 8.41                       |
| The Bank Of Tampa              | <b>40.33</b>                 | 59.67                    | 100.00        | 0.00                          | 0.00                       |
| Century Bank Of Florida        | <b>35.32</b>                 | 61.57                    | 96.89         | 0.00                          | 3.11                       |
| Flagship Bank                  | <b>34.03</b>                 | 65.97                    | 100.00        | 0.00                          | 0.00                       |
| Brannen Bank                   | <b>29.80</b>                 | 70.20                    | 100.00        | 0.00                          | 0.00                       |
| Edison National Bank           | <b>29.35</b>                 | 66.84                    | 96.20         | 3.80                          | 0.00                       |
| Sanibel Captiva Community Bank | <b>25.88</b>                 | 67.47                    | 93.35         | 0.00                          | 6.65                       |
| Bankflorida                    | <b>25.41</b>                 | 70.42                    | 95.83         | 0.00                          | 4.17                       |
| Gulfside Bank                  | <b>25.33</b>                 | 74.67                    | 100.00        | 0.00                          | 0.00                       |
| Gulf Coast Business Bank       | <b>20.98</b>                 | 79.02                    | 100.00        | 0.00                          | 0.00                       |
| Finemark National Bank & Trust | <b>13.37</b>                 | 74.82                    | 88.19         | 1.97                          | 9.83                       |
| Central Bank                   | <b>11.12</b>                 | 77.20                    | 88.32         | 0.00                          | 11.68                      |
| Waterfall Bank                 | <b>9.51</b>                  | 90.49                    | 100.00        | 0.00                          | 0.00                       |
| Bayfirst National Bank         | <b>9.27</b>                  | 88.99                    | 98.26         | 0.00                          | 1.74                       |
| Climate First Bank             | <b>7.59</b>                  | 85.76                    | 93.35         | 0.00                          | 6.65                       |
| Raymond James Bank             | <b>2.57</b>                  | 95.49                    | 98.06         | 0.00                          | 1.94                       |
| Tcm Bank, National Association | <b>0.40</b>                  | 99.60                    | 100.00        | 0.00                          | 0.00                       |

|                            |       |       |       |      |      |
|----------------------------|-------|-------|-------|------|------|
| <b>Select Peer Average</b> | 21.26 | 75.21 | 96.47 | 0.34 | 3.19 |
|----------------------------|-------|-------|-------|------|------|

**PEER GROUP COMPARISONS REPORT**  
*West Central Florida Group*

**YIELDS, COSTS & SPREADS - ASSET YIELDS**  
**For the three months ended March 31, 2025**

| Institution name               | Yield on<br>Earning<br>Assets | Cost of<br>Funds | Net Interest<br>Margin | Avg Earning<br>Assets/AA |
|--------------------------------|-------------------------------|------------------|------------------------|--------------------------|
| Tcm Bank, National Association | 10.08                         | 4.34             | <b>6.47</b>            | 92.17                    |
| Sanibel Captiva Community Bank | 6.85                          | 2.78             | <b>4.88</b>            | 96.32                    |
| Century Bank Of Florida        | 5.66                          | 2.29             | <b>4.15</b>            | 93.14                    |
| Gulf Coast Business Bank       | 6.58                          | 3.78             | <b>3.92</b>            | 98.73                    |
| Bayfirst National Bank         | 6.99                          | 3.69             | <b>3.75</b>            | 91.89                    |
| Gulfside Bank                  | 5.30                          | 2.24             | <b>3.75</b>            | 97.53                    |
| Bankflorida                    | 5.95                          | 3.38             | <b>3.53</b>            | 91.97                    |
| Brannen Bank                   | 4.85                          | 1.95             | <b>3.46</b>            | 99.44                    |
| Flagship Bank                  | 5.32                          | 3.26             | <b>3.37</b>            | 96.76                    |
| First National Bank Of Pasco   | 5.32                          | 3.49             | <b>3.32</b>            | 98.20                    |
| The Bank Of Tampa              | 4.32                          | 1.86             | <b>3.29</b>            | 95.63                    |
| Central Bank                   | 6.14                          | 3.44             | <b>3.28</b>            | 96.72                    |
| Edison National Bank           | 4.28                          | 1.52             | <b>3.26</b>            | 96.13                    |
| Climate First Bank             | 6.96                          | 4.38             | <b>3.20</b>            | 98.70                    |
| Waterfall Bank                 | 6.22                          | 4.30             | <b>2.94</b>            | 99.17                    |
| Raymond James Bank             | 4.85                          | 2.19             | <b>2.92</b>            | 99.61                    |
| Finemark National Bank & Trust | 4.43                          | 2.85             | <b>1.79</b>            | 96.04                    |

|                            |      |      |      |       |
|----------------------------|------|------|------|-------|
| <b>Select Peer Average</b> | 5.89 | 3.04 | 2.97 | 96.36 |
|----------------------------|------|------|------|-------|