Optimumbank

Fort Lauderdale, FL

Established 11/1/2000

Florida Bank and Thrift Performance Report

Table of Contents

Title	Page
PEER GROUP POSITION	1
EXECUTIVE SUMMARY	2
SELECTED FINANCIAL DATA	3
SECURITIES COMPOSITION	4
LOAN PORTFOLIO COMPOSITION	5
LOAN PORTFOLIO QUALITY	6
DEPOSIT BASE COMPOSITION	7
INTEREST INCOME COMPOSITION	8
INTEREST EXPENSE COMPOSITION	9
NONINTEREST INCOME COMPOSITION	10
NONINTEREST EXPENSE COMPOSITION	11
PEER GROUP COMPARISONS REPORT	12-22

FLORIDA BANKING TEAM

Ed Hacker, Robert Brink, Ted Hacker, Steve Kania, David Ajvazi, Michael Squitieri, Erica Hines, Sacha Widmaier, Kristen Moroso, Anthony Hagbartsen, Matthew Hanley, Aaron Hintz, Adela Mendez, Jordan Augustyniak, Madeline Bogumil, Natalie Filippone, Lauren Klindt, Phillip Berdeguer, Andrew Joyce, Dylan Frayne, Mai Tran, Meranda Joseph, Patricia Romero

Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

PEER GROUP POSITION For the Treasure Coast Group

For the three months ended March 31, 2022

	Total Assets		Return on Avg
Institution name	(\$000's)	Institution name	Assets (%)
Seacoast National Bank	10,905,403	Flagler Bank	1.87
Marine Bank & Trust Company	593,366	Paradise Bank	1.44
American National Bank	558,527	Optimumbank	1.04
Flagler Bank	501,912	American National Bank	0.88
Paradise Bank	425,464	Seacoast National Bank	0.79
Optimumbank	385,263	Marine Bank & Trust Company	0.78
Desjardins Bank, National Association	354,948	Community Bank Of The South	0.52
Community Bank Of The South	260,073	Natbank, National Association	0.45
Anchor Bank	239,824	Anchor Bank	0.42
Natbank, National Association	226,547	Desjardins Bank, National Association	0.34
Bank Of Belle Glade	144,080	Bank Of Belle Glade	0.20
Cypress Bank & Trust	100,600	Cypress Bank & Trust	(3.03)
Locality Bank	43,775	Locality Bank	(27.47)

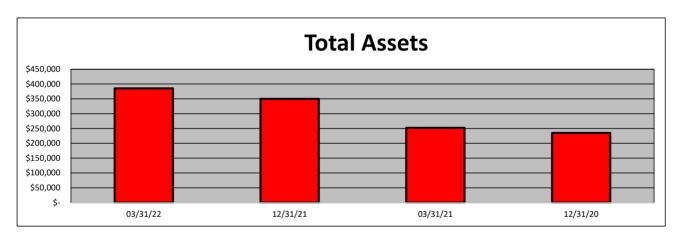
EXECUTIVE SUMMARY - OptimumBank (Percentage)

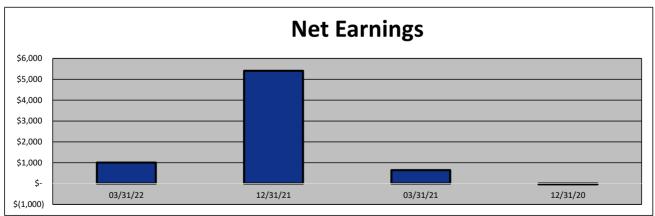
Period Ending	03/31/22	12/31/21	03/31/21	12/31/20	State Avg.	Peer Avg.
CAPITAL RATIOS						
Equity/Assets	12.17	10.39	9.09	8.17	9.41	15.48
Leverage Ratio	12.53	10.69	9.66	9.00	9.61	17.73
Tier 1 Cap/Risk Based Assets	0.00	0.00	0.00	0.00	12.53	38.03
Risk Based Ratio	0.00	0.00	0.00	0.00	13.38	38.70
Common Equity Tier 1 Capital Ratio	NA	0.00	0.00	0.00	12.50	38.03
BALANCE SHEET RATIOS:						
Loan/Deposit Ratio	87.03	85.63	81.03	80.82	68.26	64.73
Loans/Assets	71.92	71.70	67.44	65.71	55.23	48.85
Securities/Assets	8.24	10.12	9.84	9.49	16.80	13.57
PROFITABILITY:						
Return on Avg Assets	1.04	1.88	1.04	(0.02)	0.84	(1.67)
Return on Avg Equity	9.67	19.15	12.21	(0.30)	9.50	2.06
Nonint Income/Avg Assets	0.67	0.62	0.28	0.16	0.87	1.16
Net Overhead Ratio	1.53	1.53	1.76	2.40	1.77	3.79
Efficiency Ratio	55.11	55.12	67.11	81.88	68.65	458.11
Assets (per million) per Employee	9.17	9.21	9.01	8.70	9.09	8.92
ASSET QUALITY:						
Reserves/Loans	1.23	1.22	1.11	1.23	1.34	1.13
Nonperforming Loans/Total Loans	0.00	0.00	0.00	1.42	0.74	0.13
Nonperforming Assets/Total Assets	0.00	0.00	0.00	0.93	0.53	0.09
Adjusted Texas Ratio	0.00	0.00	0.00	10.37	4.05	1.00
YIELDS & COSTS:						
Yield on earning assets	3.74	3.89	3.64	4.23	3.30	2.72
Cost of funds	0.44	0.55	0.67	1.23	0.46	0.26
Net interest margin	3.49	3.54	3.16	3.22	2.64	3.14
Avg Earning Assets/Avg Assets	95.27	92.53	87.43	92.32	90.01	91.35

SELECTED FINANCIAL DATA - OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
Total Assets	385,263	350,039	252,376	234,939	132,887	52.65
Cash and Equivalents	72,190	58,968	53,690	54,625	18,500	34.46
Securities	31,754	35,433	24,845	22,293	6,909	27.81
Loans, net	277,094	250,976	170,200	154,375	106,894	62.80
Deposit Accounts	318,385	293,103	210,038	191,019	108,347	51.58
Fed Funds & Repos	-	-	_	-	-	NA
Total Equity	46,870	36,363	22,935	19,192	23,935	104.36
					\$ Change	% Change

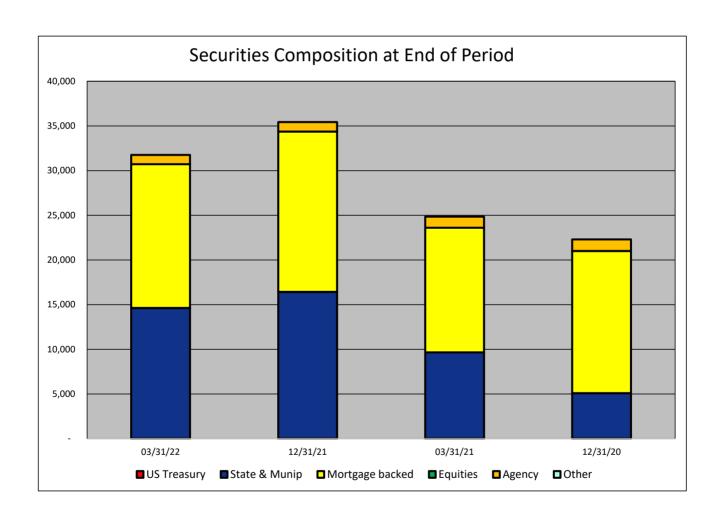
Period Ending	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
Net Earnings	1,006	5,412	643	(42)	363	56.45
Interest Income	3,463	10,360	1,967	6,716	1,496	76.05
Interest Expense	235	916	260	1,601	(25)	(9.62)
Net Interest Income	3,228	9,444	1,707	5,115	1,521	89.10
Prov for Loan Loss	391	1,173	(24)	1,020	415	(1,729.17)
Noninterest income	650	1,775	175	283	475	271.43
Gain on Sale of Securities	-	-	-	-	-	NA
Noninterest Expense	2,137	6,184	1,263	4,420	874	69.20
Net Operating Income	1,350	3,862	643	(42)	707	109.95
Income Taxes	342	(1,550)	-	-	342	NA





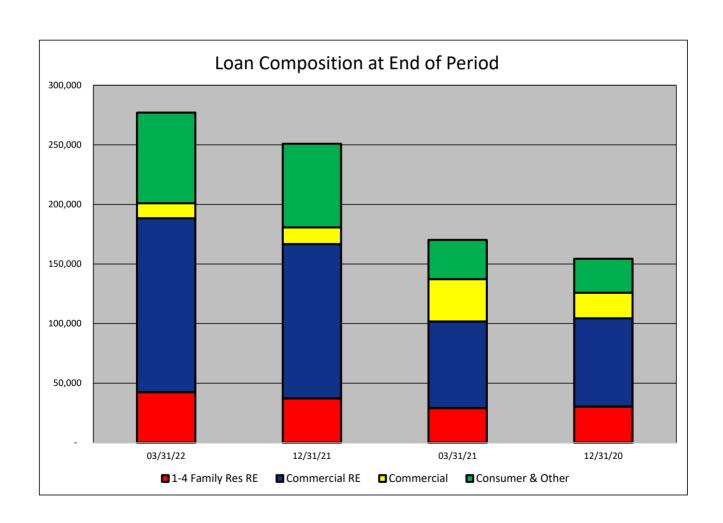
SECURITIES COMPOSITION - OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
SECURITIES CATEGORY:						
US Treasury	-	-	-	-	-	NA
State & Munip	14,627	16,427	9,658	5,085	4,969	51.45
Mortgage backed	16,089	17,934	13,954	15,912	2,135	15.30
Equities	-	-	-	-	-	NA
Agency	1,038	1,072	1,233	1,296	(195)	(15.82)
Other	-	-	-	-	-	NA
Total Securities	31,754	35,433	24,845	22,293	6,909	27.81



LOAN PORTFOLIO COMPOSITION - OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
LOAN CATEGORY:						
1-4 Family Res RE	42,308	37,188	29,022	30,303	13,286	45.78
Commercial RE	146,141	129,555	72,728	74,074	73,413	100.94
Commercial	12,557	13,985	35,592	21,463	(23,035)	(64.72)
Consumer & Other	76,088	70,248	32,858	28,535	43,230	131.57
Loans, Net	277,094	250,976	170,200	154,375	106,894	62.80

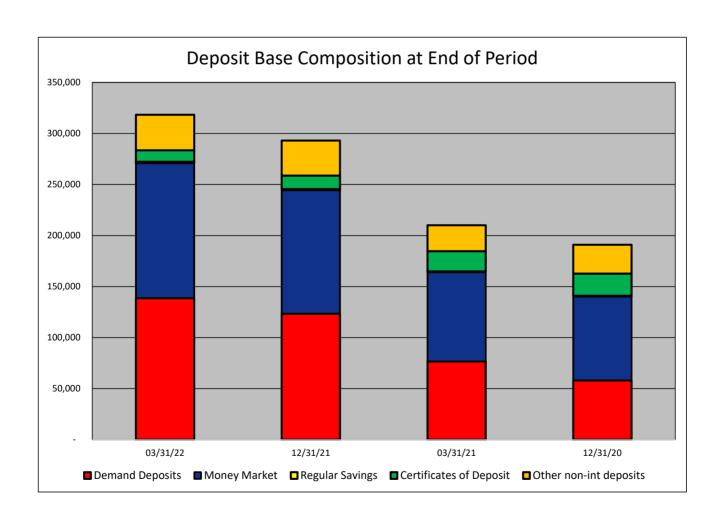


LOAN PORTFOLIO QUALITY - OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
LOAN LOSS RESERVE ACTIVITY:						
Beginning Balance	3,075	1,906	1,906	2,009	1,169	61.33
Total Recoveries	14	273	28	62	(14)	(50.00)
Total Charge-offs	71	277	20	1,185	51	255.00
Provision Expense	391	1,173	(24)	1,020	415	(1,729.17)
Writedown Transfer Loans HFS	-	-	-	-	-	NA
Adjustments	-	-	-	-	-	NA
Ending Balance	3,409	3,075	1,890	1,906	1,519	80.37
NON-PERFORMING ASSETS:						
Total-90+ Days Past Due	-	-	-	-	-	NA
Total-Nonaccrual	-	-	-	2,187	-	NA
Foreclosed Real Estate	_	-	-	-	-	NA
Total Non-perf Assets	-	-	-	2,187	-	NA

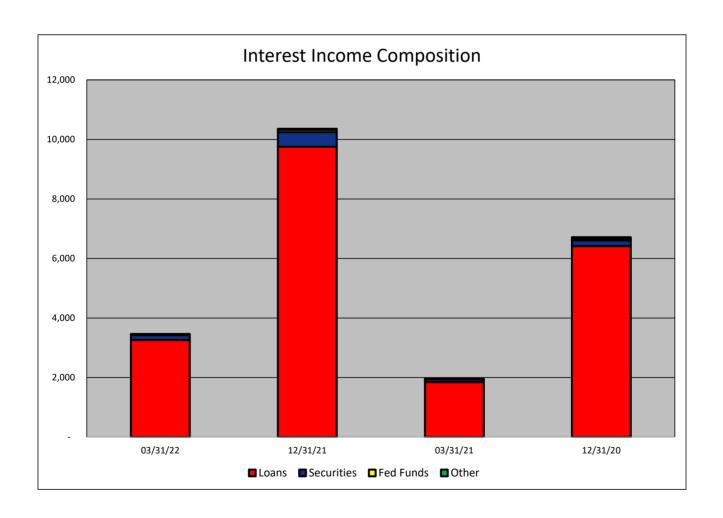
DEPOSIT BASE COMPOSITION - OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
DEPOSIT BASE CATEGORY:						
Demand Deposits	138,681	123,500	76,679	58,088	62,002	80.86
Money Market	132,322	121,083	87,544	82,190	44,778	51.15
Regular Savings	1,360	936	691	710	669	96.82
Certificates of Deposit	11,210	13,236	19,825	21,742	(8,615)	(43.46)
Other non-int deposits	34,812	34,348	25,299	28,289	9,513	37.60
Total Deposits	318,385	293,103	210,038	191,019	108,347	51.58



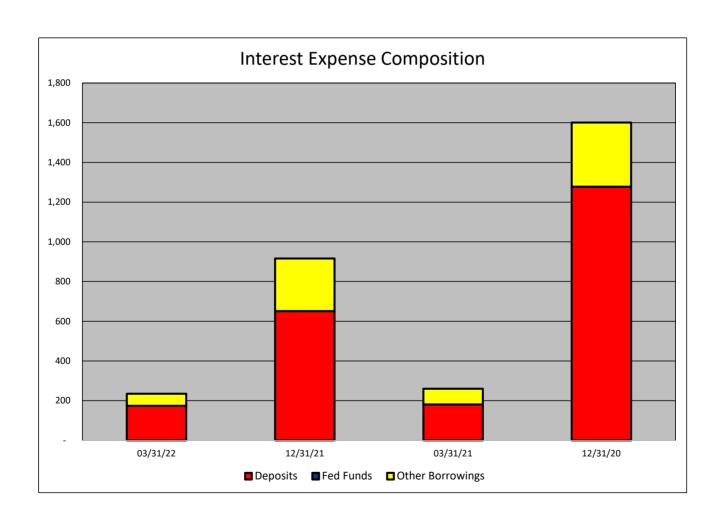
INTEREST INCOME COMPOSITION- OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST INCOME CATEGORY						
Loans	3,263	9,756	1,848	6,418	1,415	76.57
Securities	163	487	91	192	72	79.12
Fed Funds	28	79	18	43	10	55.56
Other	9	38	10	63	(1)	(10.00)
Total Int Income	3,463	10,360	1,967	6,716	1,496	76.05



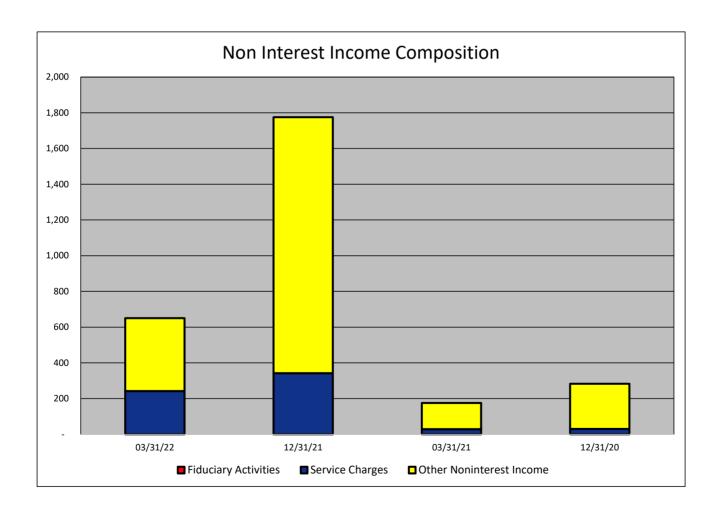
INTEREST EXPENSE COMPOSITION- OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST EXPENSE CATEGORY						
Deposits	174	651	181	1,278	(7)	(3.87)
Fed Funds	-	-	-	-	-	NA
Other Borrowings	61	265	79	323	(18)	(22.78)
Total Int Expense	235	916	260	1,601	(25)	(9.62)



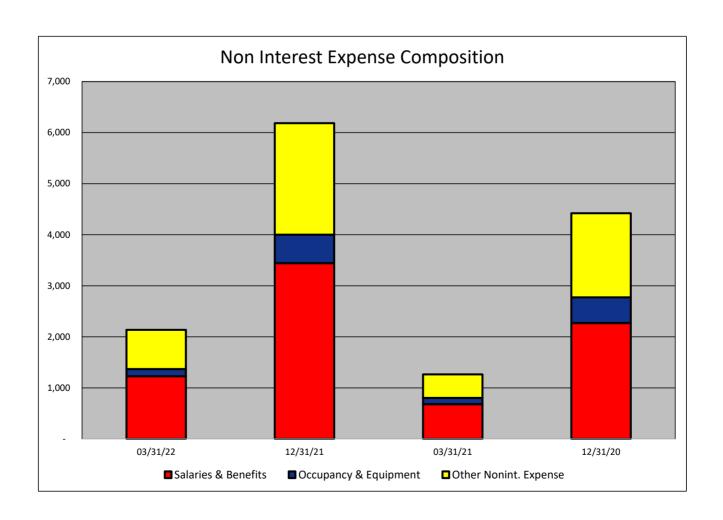
NONINTEREST INCOME COMPOSITION- OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST INCOME CATEGORY						
Fiduciary Activities	-	-	-	-	-	NA
Service Charges	242	342	29	30	213	734.48
Other Noninterest Income	408	1,433	146	253	262	179.45
Total Nonint. Income	650	1,775	175	283	475	271.43



NONINTEREST EXPENSE COMPOSITION- OptimumBank (Dollars in Thousands)

As of:	03/31/22	12/31/21	03/31/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST EXPENSE CATEGORY						
Salaries & Benefits	1,226	3,442	680	2,271	546	80.29
Occupancy & Equipment	142	560	125	502	17	13.60
Other Nonint. Expense	769	2,182	458	1,647	311	67.90
Total Nonint. Expense	2,137	6,184	1,263	4,420	874	69.20



BALANCE SHEET

	Total Asse	ets \$000	
Institution name	This Year	Last Year	% Change in Assets
Locality Bank	43,775	-	NA
Cypress Bank & Trust	100,600	-	NA
Optimumbank	385,263	252,376	52.65
Anchor Bank	239,824	169,584	41.42
Desjardins Bank, National Association	354,948	252,882	40.36
Marine Bank & Trust Company	593,366	471,702	25.79
Seacoast National Bank	10,905,403	8,812,580	23.75
Natbank, National Association	226,547	183,890	23.20
American National Bank	558,527	474,542	17.70
Paradise Bank	425,464	375,100	13.43
Community Bank Of The South	260,073	231,443	12.37
Flagler Bank	501,912	458,967	9.36
Bank Of Belle Glade	144,080	134,107	7.44

BALANCE SHEET

	Total Loa	ns \$000	
Institution name	This Year	Last Year	% Change in Loans
Locality Bank	8,278	-	NA
Cypress Bank & Trust	24,061	-	NA
Optimumbank	277,094	170,200	62.80
Anchor Bank	169,169	131,074	29.06
Desjardins Bank, National Association	204,158	179,316	13.85
Seacoast National Bank	6,471,832	5,722,416	13.10
Marine Bank & Trust Company	342,643	330,594	3.64
Natbank, National Association	143,457	149,049	(3.75)
Paradise Bank	245,092	261,611	(6.31)
Community Bank Of The South	68,631	75,342	(8.91)
American National Bank	266,992	295,855	(9.76)
Flagler Bank	288,095	328,357	(12.26)
Bank Of Belle Glade	32,610	42,264	(22.84)

CAPITAL RATIOS For the three months ended March 31, 2022

Institution name	Equity/ Assets	Leverage Ratio	Tier 1 Risk- based Ratio	Risk based Capital Ratio	Common Equity Tier 1 Capital Ratio
Locality Bank	83.01	103.04	341.68	342.48	341.68
Cypress Bank & Trust	16.79	18.90	0.00	0.00	0.00
Natbank, National Association	14.35	14.75	30.86	31.74	30.86
Optimumbank	12.17	12.53	0.00	0.00	0.00
Seacoast National Bank	12.11	10.65	15.27	16.18	15.27
Desjardins Bank, National Association	9.44	10.09	0.00	0.00	0.00
American National Bank	8.56	9.89	16.72	17.53	16.72
Anchor Bank	9.26	9.66	0.00	0.00	0.00
Flagler Bank	8.67	9.55	14.14	15.29	14.14
Paradise Bank	7.58	8.90	12.84	13.77	12.84
Marine Bank & Trust Company	6.17	7.82	12.45	13.70	12.45
Community Bank Of The South	7.08	7.70	24.46	25.48	24.46
Bank Of Belle Glade	6.03	7.06	25.99	26.98	25.99

BALANCE SHEET RATIOS For the three months ended March 31, 2022

Institution name	Loans/ Deposits	Gross Loans/ Assets	Securities/ Assets
Locality Bank	128.22	18.91	0.00
Optimumbank	87.03	71.92	8.24
Anchor Bank	86.69	70.54	6.59
Natbank, National Association	77.40	63.32	1.35
Seacoast National Bank	70.01	59.35	22.58
Flagler Bank	68.76	57.40	19.18
Desjardins Bank, National Association	64.11	57.52	8.23
Paradise Bank	62.94	57.61	14.18
Marine Bank & Trust Company	61.77	57.75	27.12
American National Bank	52.82	47.80	11.75
Cypress Bank & Trust	28.96	23.92	4.04
Community Bank Of The South	28.68	26.39	22.51
Bank Of Belle Glade	24.12	22.63	30.62

PROFITABILITY RATIOS For the three months ended March 31, 2022

institution name	Avg Total Assets (\$000)	Return on Avg Assets	Return on Avg Equity
Flagler Bank	496,282	1.87	20.70
Paradise Bank	403,337	1.44	17.5
Optimumbank	388,615	1.04	9.6
American National Bank	522,447	0.88	9.2
Seacoast National Bank	10,660,450	0.79	6.4
Marine Bank & Trust Company	560,378	0.78	11.1
Community Bank Of The South	253,888	0.52	6.7
Natbank, National Association	221,796	0.45	3.0
Anchor Bank	238,806	0.42	4.5
Desjardins Bank, National Association	332,266	0.34	3.3
Bank Of Belle Glade	150,065	0.20	3.2
Cypress Bank & Trust	85,889	(3.03)	(15.4
Locality Bank	35,267	(27.47)	(53.3

PROFITABILITY RATIOS For the three months ended March 31, 2022

		Net		Assets (per
Institution name	Noninterest Income/AA	Overhead Ratio	Efficiency Ratio	million) per Employee
institution name	incomeyaa	Ratio	Natio	Lilipioyee
Flagler Bank	0.26	1.04	39.94	12.55
Optimumbank	0.67	1.53	55.11	9.17
American National Bank	0.17	1.28	55.32	18.02
Seacoast National Bank	0.61	1.61	63.47	10.23
Marine Bank & Trust Company	0.48	1.80	66.55	7.61
Paradise Bank	0.81	2.12	66.93	8.86
Community Bank Of The South	0.14	1.29	68.35	11.82
Natbank, National Association	0.83	1.99	80.11	8.09
Bank Of Belle Glade	0.25	1.14	83.79	10.29
Anchor Bank	0.81	2.36	84.33	6.31
Desjardins Bank, National Association	0.95	2.02	86.71	7.39
Cypress Bank & Trust	9.16	4.00	132.44	1.93
Locality Bank	0.00	27.04	5072.34	3.65

ASSET QUALITY RATIOS For the three months ended March 31, 2022

Institution name	Reserves/ Loans	Nonperf Loans/ Total Loans	Nonperf Assets/ Total Assets	Adjusted Texas Ratio
American National Bank	0.91	0.00	0.00	0.00
Community Bank Of The South	1.19	0.00	0.00	0.00
Locality Bank	1.03	0.00	0.00	0.00
Bank Of Belle Glade	1.23	0.00	0.00	0.00
Cypress Bank & Trust	1.50	0.00	0.00	0.00
Optimumbank	1.23	0.00	0.00	0.00
Paradise Bank	1.06	0.00	0.00	0.00
Desjardins Bank, National Association	1.18	0.02	0.01	0.09
Flagler Bank	1.34	0.03	0.01	0.15
Natbank, National Association	0.65	0.18	0.12	0.78
Marine Bank & Trust Company	1.37	0.44	0.25	3.66
Seacoast National Bank	1.39	0.41	0.35	3.44
Anchor Bank	0.56	0.66	0.47	4.83

STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2022

	Cash &				
	Nointerest	Interest-	Fed Funds Sold	Held to	Available for
Institution name	bearing Deps	bearing Bal	& Repos	Maturity Secs	Sale Secs
A	44.05	25.02	0.00	0.00	44.75
American National Bank	11.96	25.83	0.00	0.00	11.75
Bank Of Belle Glade	5.35	40.58	0.00	9.33	21.29
Optimumbank	3.81	0.82	14.10	0.21	8.03
Flagler Bank	3.48	8.22	8.96	0.00	19.18
Anchor Bank	3.22	13.06	0.00	0.18	6.41
Seacoast National Bank	3.22	8.05	0.00	6.85	15.65
Cypress Bank & Trust	1.45	65.24	0.00	0.00	3.54
Locality Bank	1.11	75.61	0.00	0.00	0.00
Marine Bank & Trust Company	0.98	11.45	0.00	0.34	26.79
Natbank, National Association	0.93	32.77	0.08	0.00	1.35
Paradise Bank	0.77	22.17	0.00	0.00	14.18
Community Bank Of The South	0.64	47.70	0.00	0.00	22.51
Desjardins Bank, National Association	0.52	32.99	0.00	8.23	0.00

STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2022

Institution name	Net Loans & Leases	Premises & Fixed Assets	Total Real Estate Owned	Intangible Assets
Oatharrahaal	74.04	0.50	0.00	0.00
Optimumbank	71.04	0.58	0.00	0.00
Anchor Bank	70.14	4.47	0.00	0.00
Natbank, National Association	62.91	0.97	0.00	0.00
Seacoast National Bank	58.33	1.06	0.11	2.86
Paradise Bank	57.00	2.92	0.00	0.53
Marine Bank & Trust Company	56.96	1.12	0.00	0.00
Desjardins Bank, National Association	56.84	0.28	0.00	0.00
Flagler Bank	56.63	1.00	0.00	0.00
American National Bank	47.37	0.08	0.00	0.00
Community Bank Of The South	26.08	0.97	0.00	0.00
Cypress Bank & Trust	23.56	3.31	0.00	0.24
Bank Of Belle Glade	22.36	0.33	0.00	0.00
Locality Bank	18.72	2.83	0.00	0.00

STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES)

For the three months ended March 31, 2022

				Total Fed	Other	
	Non Interest	Interest	Total	Funds &	Borrowed	
Institution name	Bearing Deps	Bearing Deps	Deps	Repos	Money	
Desjardins Bank, National Association	88.25	11.75	100.00	0.00	0.00	
Locality Bank	79.60	20.40	100.00	0.00	0.00	
Natbank, National Association	73.51	22.84	96.34	0.00	3.66	
Bank Of Belle Glade	50.61	49.39	100.00	0.00	0.00	
Paradise Bank	47.09	52.91	100.00	0.00	0.00	
Optimumbank	41.82	52.83	94.65	0.00	5.35	
Marine Bank & Trust Company	37.28	62.72	100.00	0.00	0.00	
Seacoast National Bank	37.20	60.39	97.59	2.41	0.00	
American National Bank	36.10	63.85	99.95	0.05	0.00	
Cypress Bank & Trust	34.96	65.04	100.00	0.00	0.00	
Anchor Bank	33.81	56.29	90.10	0.00	9.90	
Community Bank Of The South	30.28	69.72	100.00	0.00	0.00	
Flagler Bank	24.81	66.67	91.48	0.00	8.52	

YIELDS, COSTS & SPREADS - ASSET YIELDS For the three months ended March 31, 2022

Institution name	Yield on Earning Assets	Cost of Funds	Net Interest Margin	Avg Earning Assets/AA
Paradise Bank	3.86	0.14	3.79	94.07
Optimumbank	3.74	0.44	3.49	95.27
Natbank, National Association	3.49	0.64	3.32	80.89
Anchor Bank	3.47	0.30	3.27	90.36
Seacoast National Bank	3.26	0.06	3.21	89.93
Flagler Bank	3.61	0.67	3.13	95.27
Marine Bank & Trust Company	3.13	0.08	3.08	93.89
American National Bank	3.05	0.22	2.91	84.26
Desjardins Bank, National Association	2.55	0.31	2.52	98.36
Community Bank Of The South	2.04	0.06	2.00	96.81
Bank Of Belle Glade	1.65	0.28	1.51	93.08
Cypress Bank & Trust	0.91	0.12	0.84	92.09
Locality Bank	0.64	0.00	0.64	83.31

Select Peer Average	2.72	0.26	3.14	91.35
---------------------	------	------	------	-------