

Optimumbank

Fort Lauderdale, FL

Established

11/1/2000

Florida Bank and Thrift Performance Report

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FLORIDA BANKING TEAM

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Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

PEER GROUP POSITION
For the
Treasure Coast Group

For the three months ended March 31, 2023

Institution name	Total Assets (\$'000's)
Seacoast National Bank	15,247,533
Marine Bank & Trust Company	652,826
Optimumbank	620,872
Flagler Bank	494,594
American National Bank	473,918
Paradise Bank	363,955
Desjardins Bank, National Association	351,388
Anchor Bank	304,213
Community Bank Of The South	251,214
Natbank, National Association	211,516
Cypress Bank & Trust	135,596
Bank Of Belle Glade	134,921
Locality Bank	121,644
Evermore Bank	55,608

Institution name	Return on Avg Assets (%)
Paradise Bank	3.39
Flagler Bank	1.59
Desjardins Bank, National Association	1.47
American National Bank	1.41
Bank Of Belle Glade	1.35
Community Bank Of The South	1.31
Optimumbank	0.93
Marine Bank & Trust Company	0.91
Natbank, National Association	0.89
Anchor Bank	0.57
Seacoast National Bank	0.36
Cypress Bank & Trust	(0.06)
Locality Bank	(1.77)
Evermore Bank	(6.88)

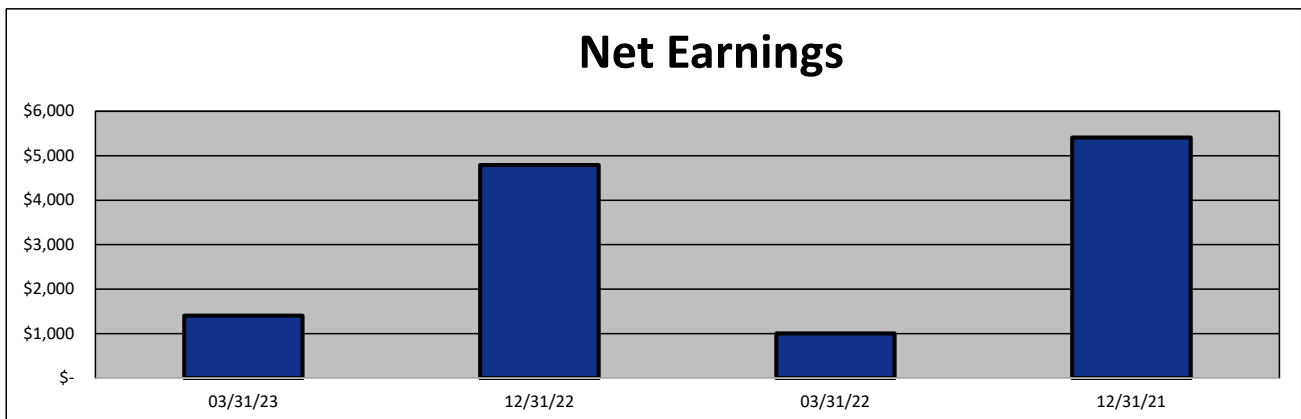
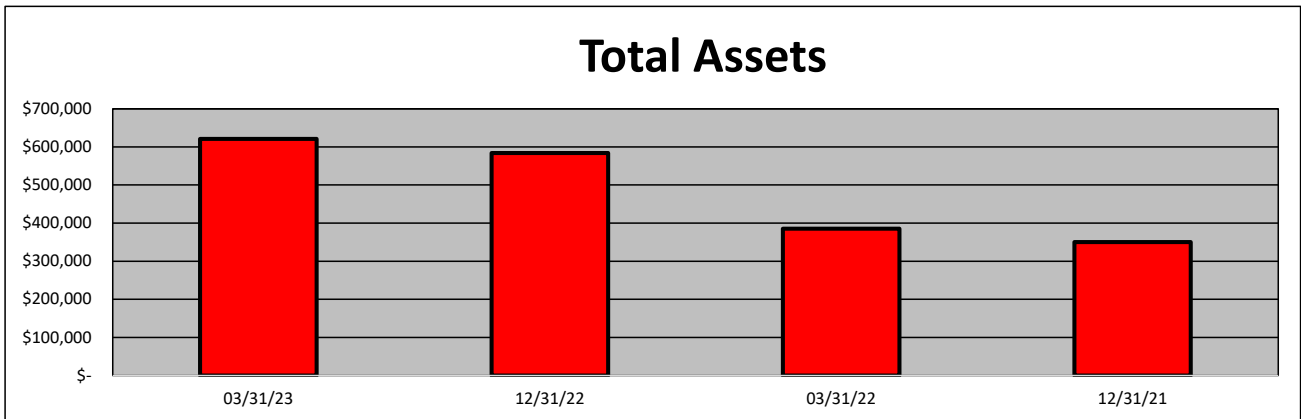
EXECUTIVE SUMMARY - OptimumBank
(Percentage)

Period Ending	03/31/23	12/31/22	03/31/22	12/31/21	State Avg.	Peer Avg.
CAPITAL RATIOS						
Equity/Assets	10.02	10.36	12.17	10.39	9.92	13.91
Leverage Ratio	11.24	11.29	12.53	10.69	11.01	15.50
Tier 1 Cap/Risk Based Assets	0.00	0.00	0.00	0.00	18.60	23.12
Risk Based Ratio	0.00	0.00	0.00	0.00	19.49	23.83
Common Equity Tier 1 Capital Ratio	NA	0.00	0.00	0.00	18.60	23.12
BALANCE SHEET RATIOS:						
Loan/Deposit Ratio	94.89	94.97	87.03	85.63	60.06	77.77
Loans/Assets	80.84	82.75	71.92	71.70	49.99	61.13
Securities/Assets	4.20	4.39	8.24	10.12	20.52	15.00
PROFITABILITY:						
Return on Avg Assets	0.93	1.02	1.04	1.88	0.23	0.39
Return on Avg Equity	9.17	10.06	9.67	19.15	6.95	11.18
Nonint Income/Avg Assets	0.48	0.63	0.67	0.62	0.88	0.82
Net Overhead Ratio	1.57	1.27	1.53	1.53	2.15	2.72
Efficiency Ratio	53.27	47.40	55.11	55.12	136.11	80.79
Assets (per million) per Employee	11.71	12.16	9.17	9.21	10.18	8.36
ASSET QUALITY:						
Allowance/Loans	1.27	1.20	1.23	1.22	1.39	1.12
Nonperforming Loans/Total Loans	0.00	0.00	0.00	0.00	0.53	0.10
Nonperforming Assets/Total Assets	0.00	0.00	0.00	0.00	0.32	0.08
Adjusted Texas Ratio	0.00	0.00	0.00	0.00	2.37	0.96
YIELDS & COSTS:						
Yield on earning assets	5.14	4.44	3.74	3.89	2.93	4.77
Cost of funds	2.65	1.47	0.44	0.55	0.30	1.90
Net interest margin	3.46	3.54	3.49	3.54	2.55	4.08
Avg Earning Assets/Avg Assets	97.24	95.65	95.27	92.53	91.48	95.27

SELECTED FINANCIAL DATA - OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
Total Assets	620,872	583,694	385,263	350,039	235,609	61.16
Cash and Equivalents	86,656	71,834	72,190	58,968	14,466	20.04
Securities	26,052	25,641	31,754	35,433	(5,702)	(17.96)
Loans, net	501,910	483,012	277,094	250,976	224,816	81.13
Deposit Accounts	528,918	508,610	318,385	293,103	210,533	66.13
Fed Funds & Repos	-	-	-	-	-	NA
Total Equity	62,224	60,464	46,870	36,363	15,354	32.76

Period Ending	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
Net Earnings	1,406	4,792	1,006	5,412	400	39.76
Interest Income	7,518	19,883	3,463	10,360	4,055	117.10
Interest Expense	2,458	4,046	235	916	2,223	945.96
Net Interest Income	5,060	15,837	3,228	9,444	1,832	56.75
Prov for Credit Losses	765	3,466	391	1,173	374	95.65
Noninterest income	729	2,960	650	1,775	79	12.15
Gain on Sale of Securities	-	-	-	-	-	NA
Noninterest Expense	3,084	8,909	2,137	6,184	947	44.31
Net Operating Income	1,940	6,422	1,350	3,862	590	43.70
Income Taxes	479	1,630	342	(1,550)	137	40.06

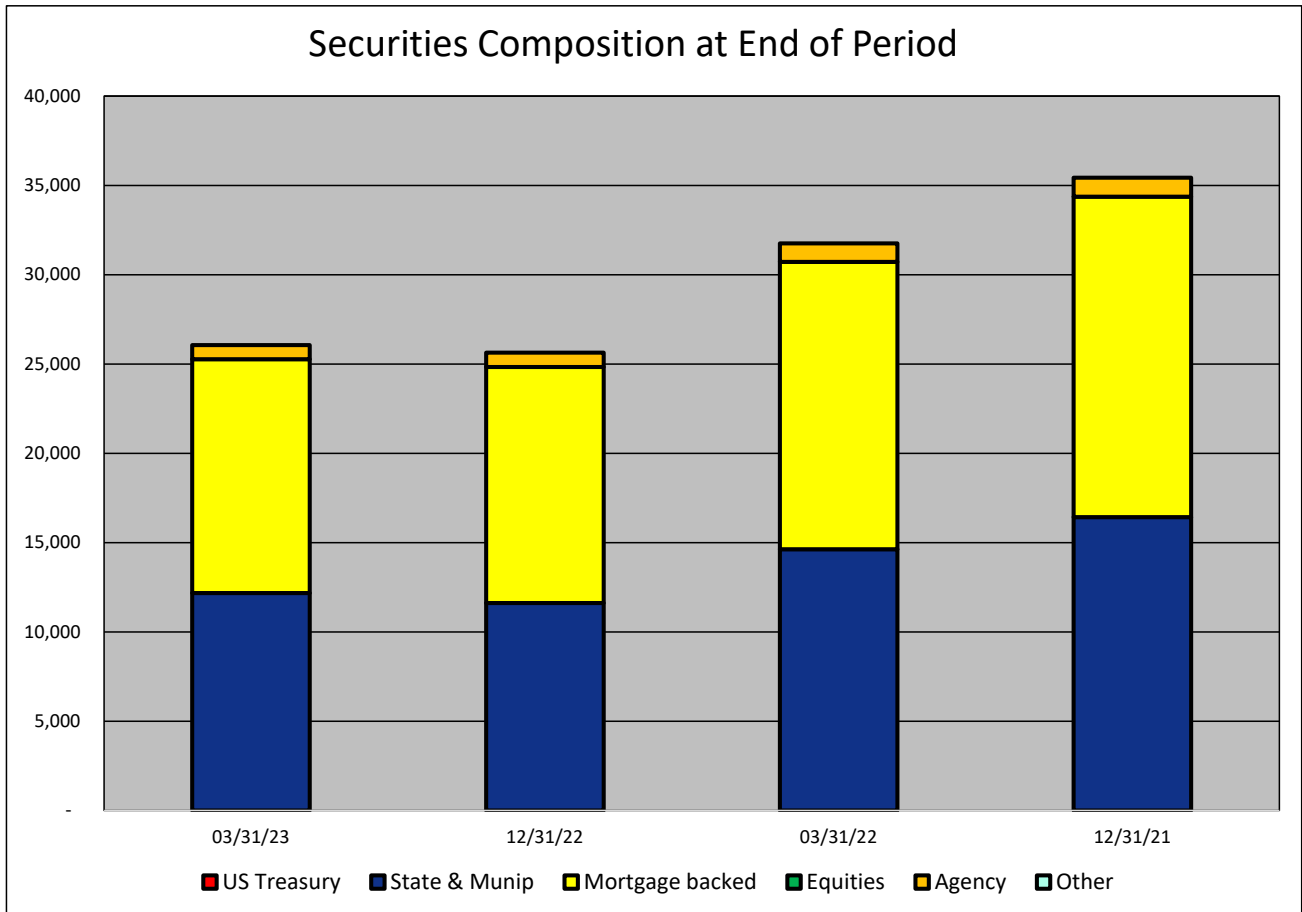


SECURITIES COMPOSITION - OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
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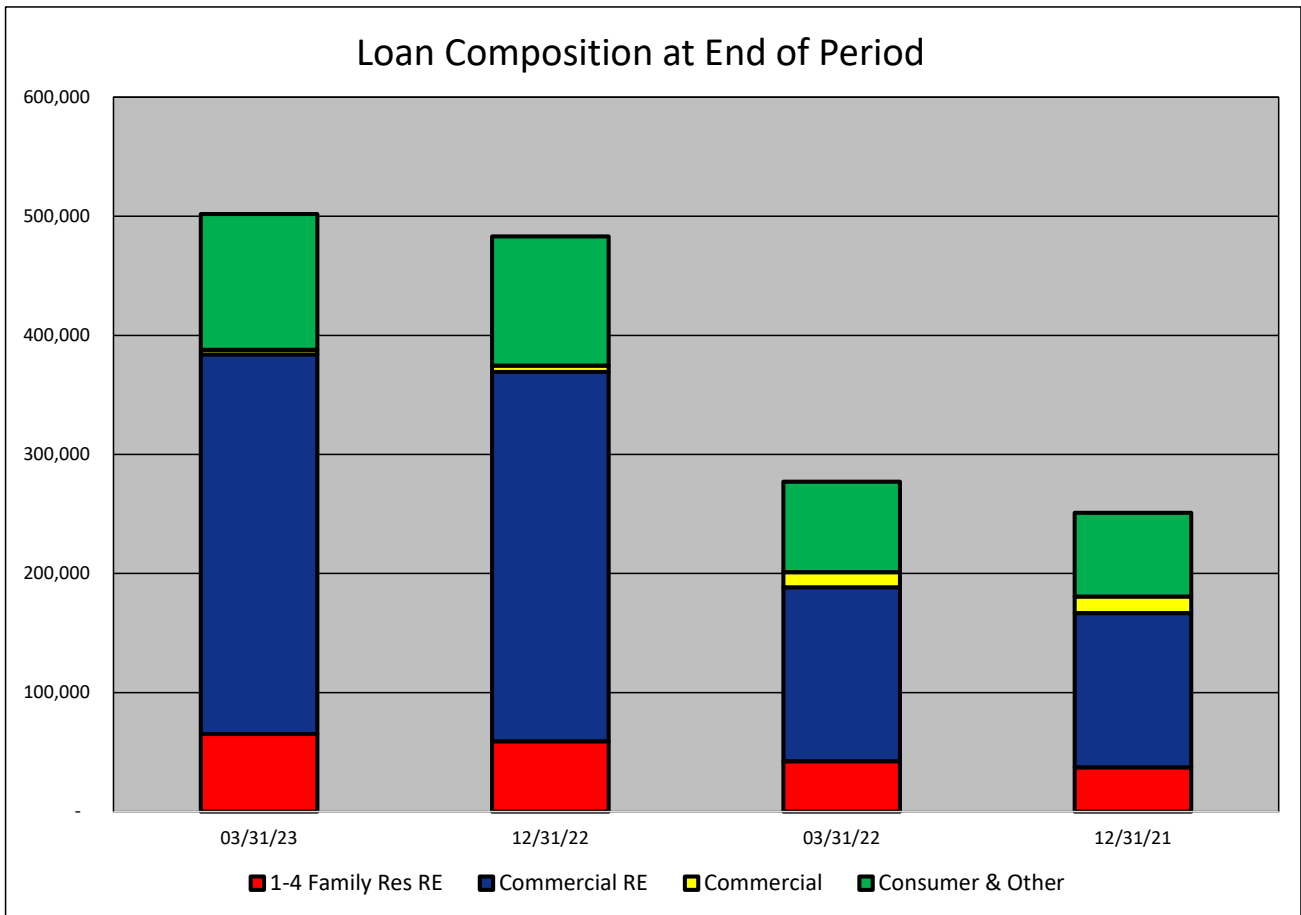
SECURITIES CATEGORY:

US Treasury	-	-	-	-	-	NA
State & Munip	12,169	11,620	14,627	16,427	(2,458)	(16.80)
Mortgage backed	13,098	13,205	16,089	17,934	(2,991)	(18.59)
Equities	-	-	-	-	-	NA
Agency	785	816	1,038	1,072	(253)	(24.37)
Other	-	-	-	-	-	NA
Total Securities	26,052	25,641	31,754	35,433	(5,702)	(17.96)



LOAN PORTFOLIO COMPOSITION - OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
LOAN CATEGORY:						
1-4 Family Res RE	65,182	59,043	42,308	37,188	22,874	54.07
Commercial RE	318,721	310,251	146,141	129,555	172,580	118.09
Commercial	3,894	5,339	12,557	13,985	(8,663)	(68.99)
Consumer & Other	114,113	108,379	76,088	70,248	38,025	49.98
Loans, Net	501,910	483,012	277,094	250,976	224,816	81.13



LOAN PORTFOLIO QUALITY - OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
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ALLOWANCE FOR CREDIT LOSSES (LOANS):

Beginning Balance	5,793	3,075	3,075	1,906	2,718	88.39
Total Recoveries	39	152	14	273	25	178.57
Total Charge-offs	462	900	71	277	391	550.70
Provision Expense	765	3,466	391	1,173	374	95.65
Writedown Transfer Loans HFS	-	-	-	-	-	NA
Adjustments	218	-	-	-	218	NA
Ending Balance	<u>6,353</u>	<u>5,793</u>	<u>3,409</u>	<u>3,075</u>	<u>2,944</u>	<u>86.36</u>

NON-PERFORMING ASSETS:

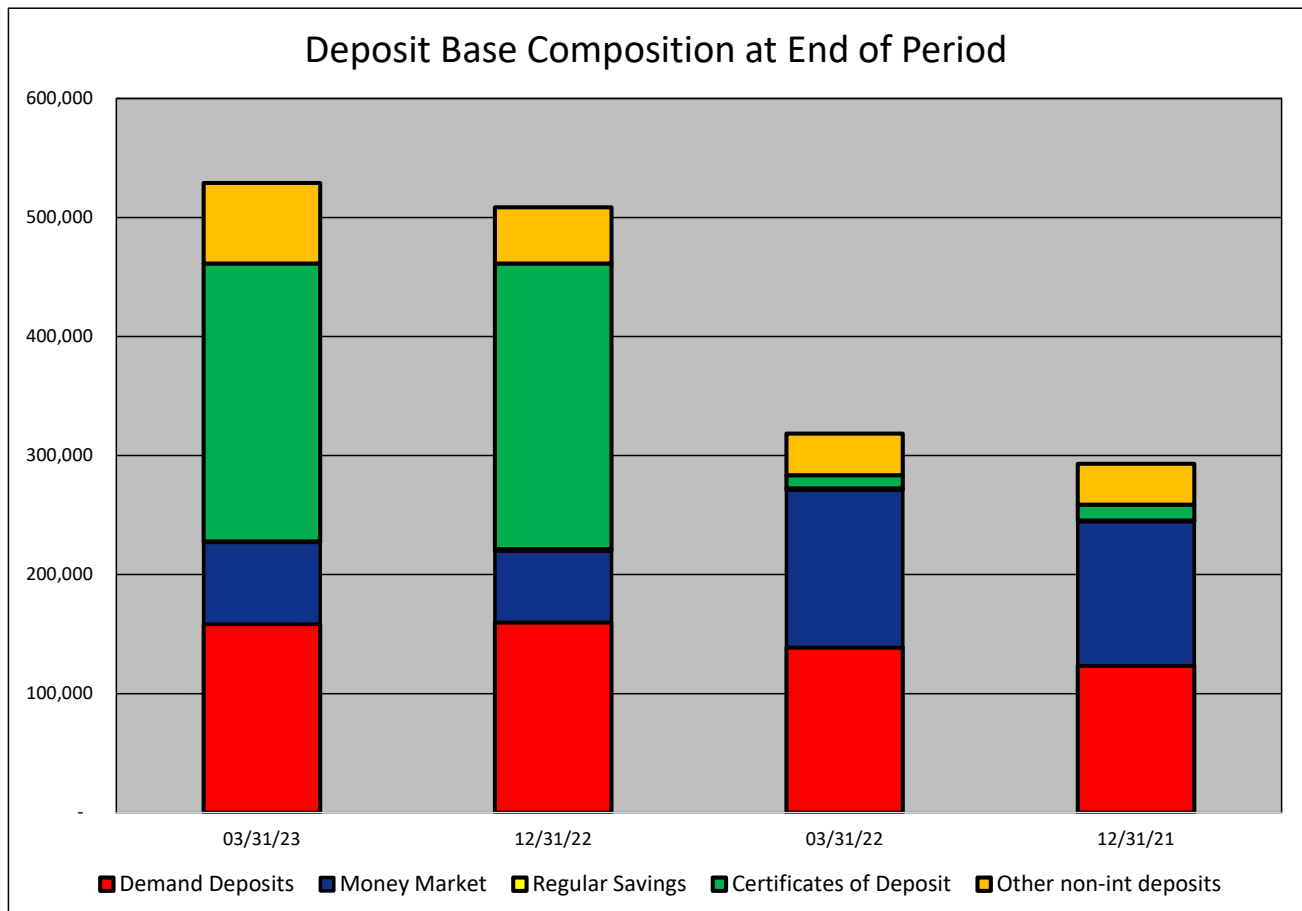
Total-90+ Days Past Due	-	-	-	-	-	NA
Total-Nonaccrual	-	-	-	-	-	NA
Foreclosed Real Estate	-	-	-	-	-	NA
Total Non-perf Assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>NA</u>

DEPOSIT BASE COMPOSITION - OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
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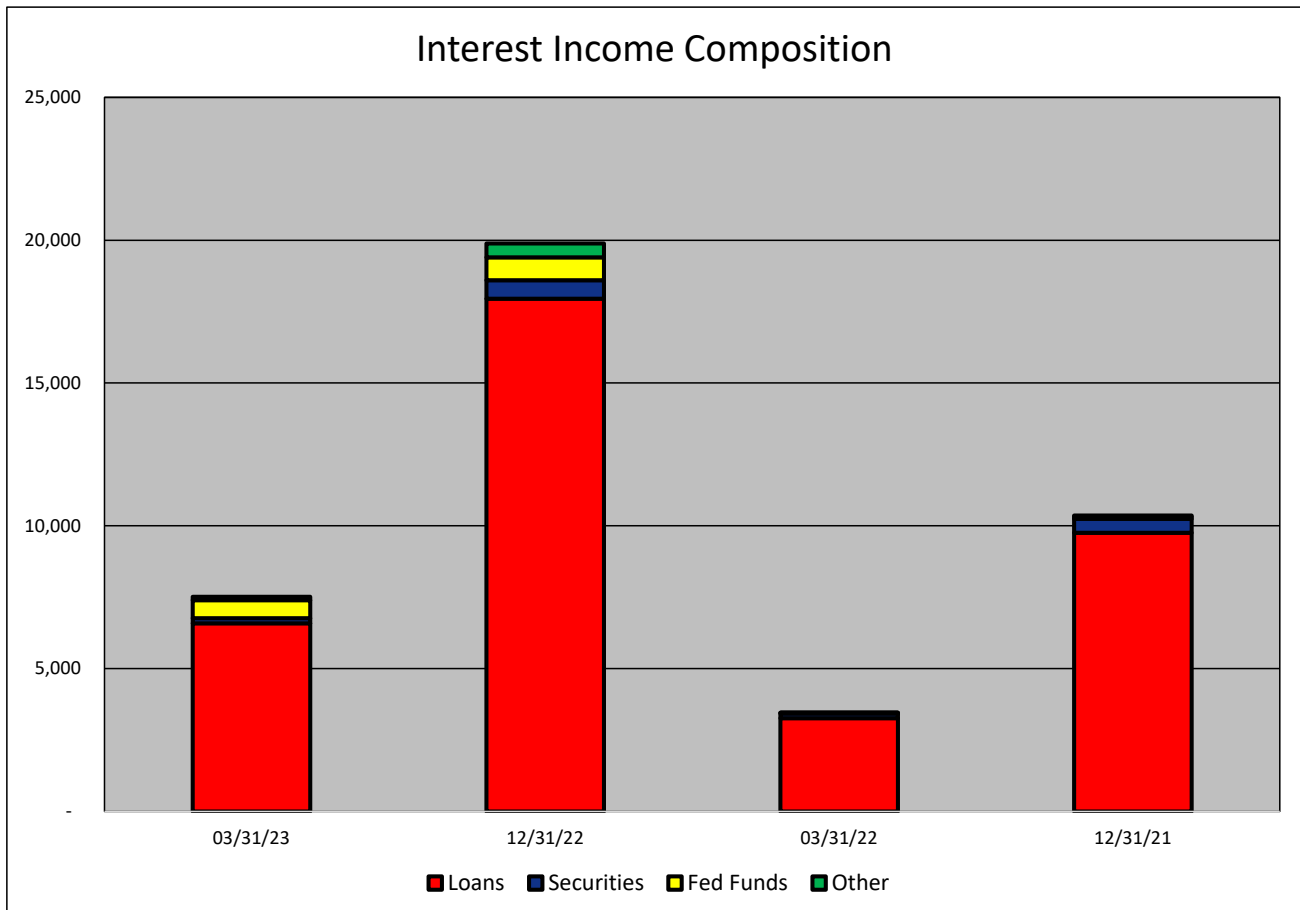
DEPOSIT BASE CATEGORY:

Demand Deposits	158,338	159,903	138,681	123,500	19,657	14.17
Money Market	68,941	60,020	132,322	121,083	(63,381)	(47.90)
Regular Savings	563	1,482	1,360	936	(797)	(58.60)
Certificates of Deposit	233,582	239,980	11,210	13,236	222,372	1,983.69
Other non-int deposits	67,494	47,225	34,812	34,348	32,682	93.88
Total Deposits	528,918	508,610	318,385	293,103	210,533	66.13



INTEREST INCOME COMPOSITION- OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST INCOME CATEGORY						
Loans	6,589	17,953	3,263	9,756	3,326	101.93
Securities	178	650	163	487	15	9.20
Fed Funds	632	795	28	79	604	2,157.14
Other	119	485	9	38	110	1,222.22
Total Int Income	7,518	19,883	3,463	10,360	4,055	117.10

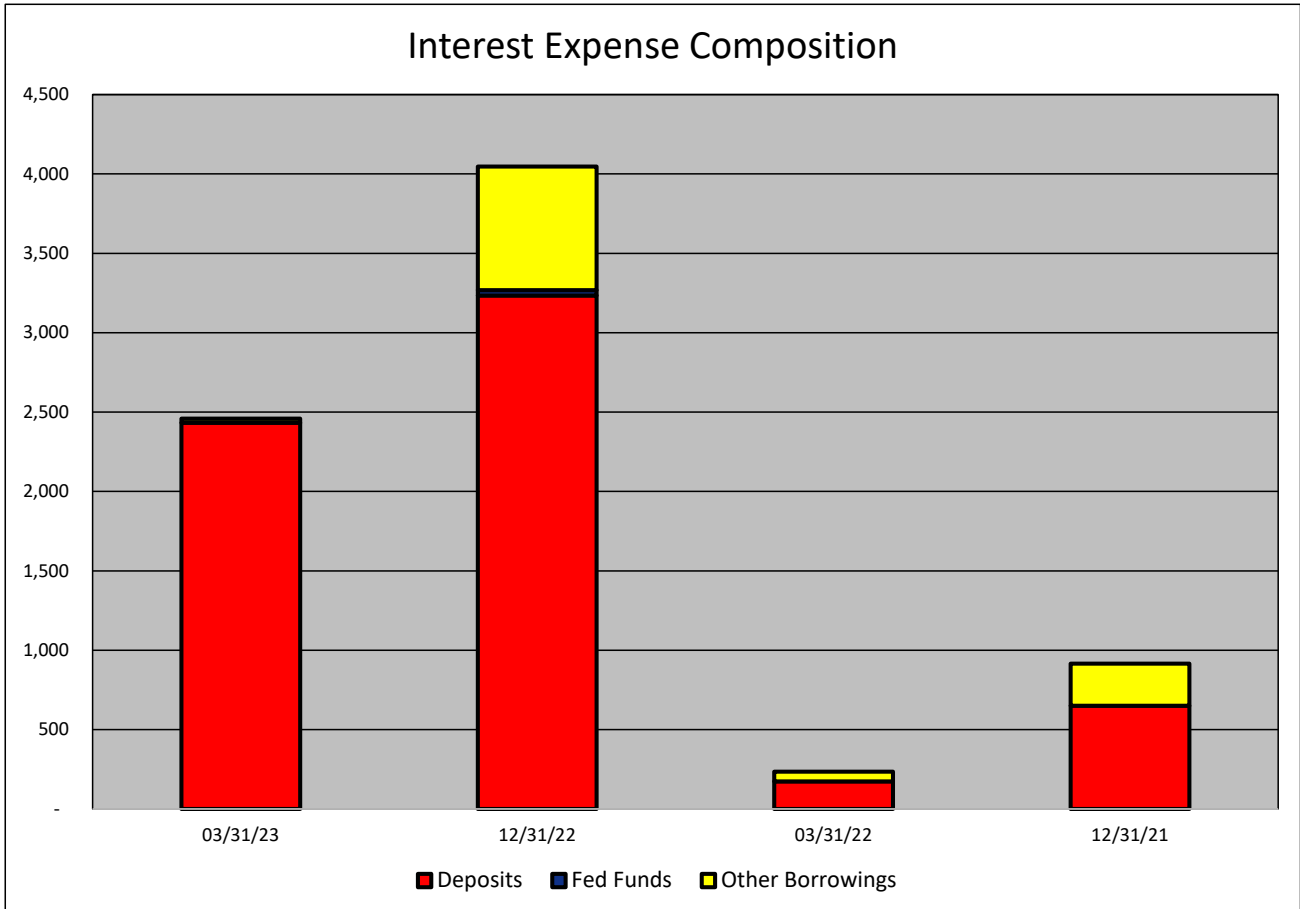


INTEREST EXPENSE COMPOSITION- OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
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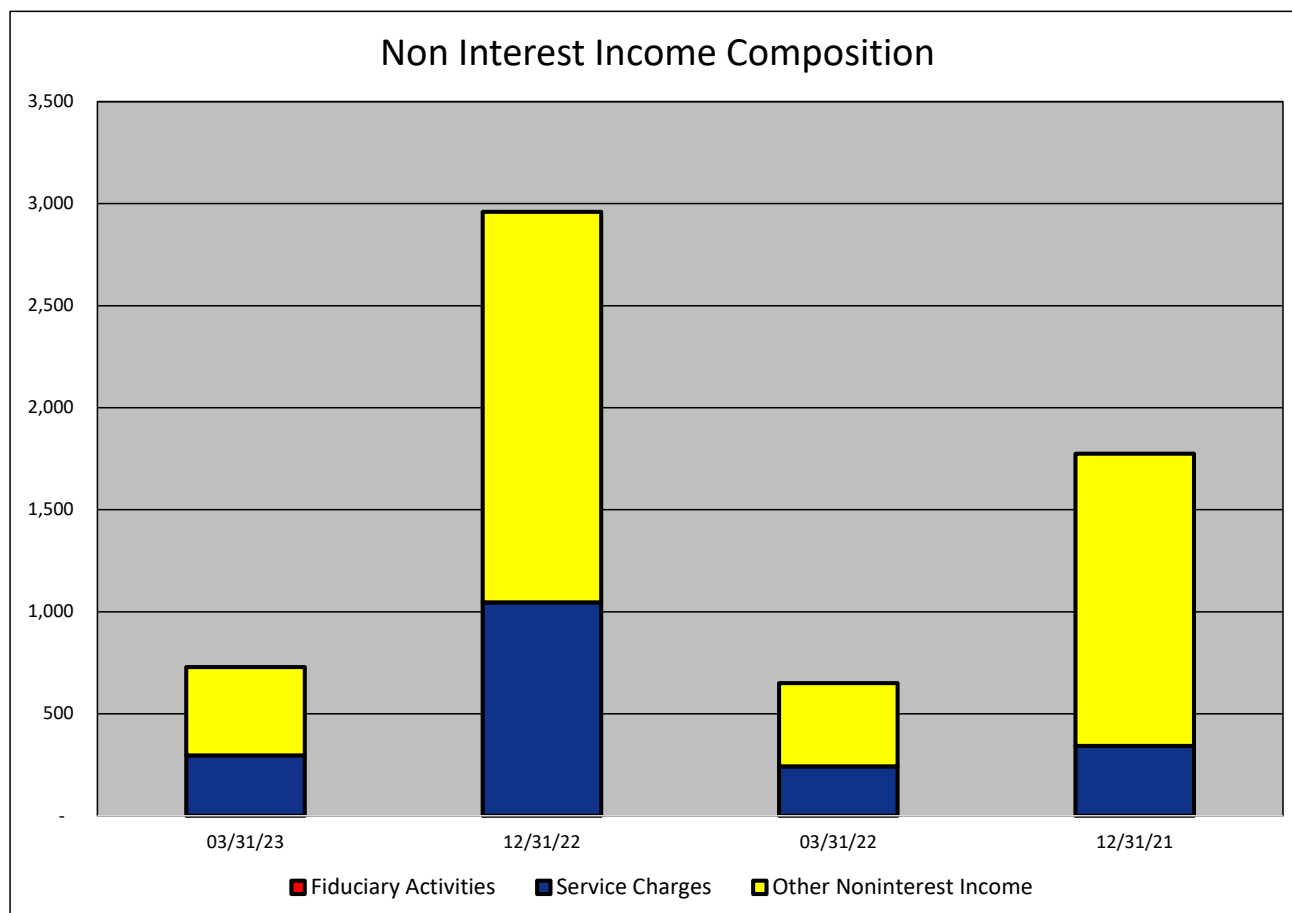
INTEREST EXPENSE CATEGORY

Deposits	2,433	3,234	174	651	2,259	1,298.28
Fed Funds	-	34	-	-	-	NA
Other Borrowings	25	778	61	265	(36)	(59.02)
Total Int Expense	2,458	4,046	235	916	2,223	945.96



NONINTEREST INCOME COMPOSITION- OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST INCOME CATEGORY						
Fiduciary Activities	-	-	-	-	-	NA
Service Charges	296	1,046	242	342	54	22.31
Other Noninterest Income	433	1,914	408	1,433	25	6.13
Total Nonint. Income	729	2,960	650	1,775	79	12.15

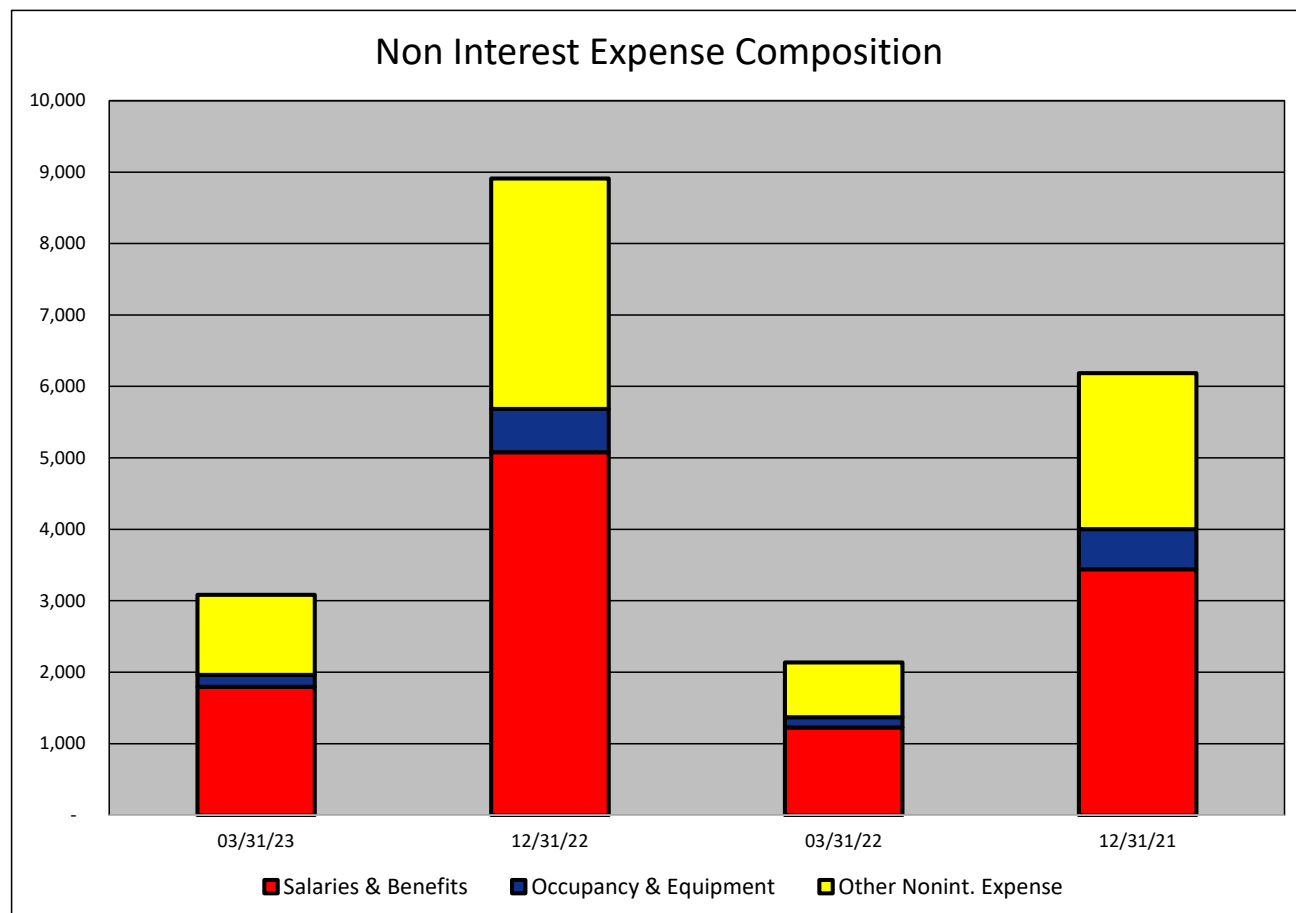


NONINTEREST EXPENSE COMPOSITION- OptimumBank
(Dollars in Thousands)

As of:	03/31/23	12/31/22	03/31/22	12/31/21	\$ Change 12 MTHS	% Change 12 MTHS
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NONINTEREST EXPENSE CATEGORY

Salaries & Benefits	1,796	5,079	1,226	3,442	570	46.49
Occupancy & Equipment	168	607	142	560	26	18.31
Other Nonint. Expense	1,120	3,223	769	2,182	351	45.64
Total Nonint. Expense	3,084	8,909	2,137	6,184	947	44.31



PEER GROUP COMPARISONS REPORT
Treasure Coast Group

BALANCE SHEET

Institution name	Total Assets \$'000		% Change in Assets
	This Year	Last Year	
Evermore Bank	55,608	-	NA
Locality Bank	121,644	43,775	177.88
Optimumbank	620,872	385,263	61.16
Seacoast National Bank	15,247,533	10,905,403	39.82
Cypress Bank & Trust	135,596	100,600	34.79
Anchor Bank	304,213	239,824	26.85
Marine Bank & Trust Company	652,826	593,366	10.02
Desjardins Bank, National Association	351,388	354,948	(1.00)
Flagler Bank	494,594	501,912	(1.46)
Community Bank Of The South	251,214	260,073	(3.41)
Bank Of Belle Glade	134,921	144,080	(6.36)
Natbank, National Association	211,516	226,547	(6.63)
Paradise Bank	363,955	425,464	(14.46)
American National Bank	473,918	558,527	(15.15)

Select Peer Average	1,387,128	1,052,842	23.23
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

BALANCE SHEET

Institution name	Total Loans \$000		% Change in Loans
	This Year	Last Year	
Evermore Bank	20,604	-	NA
Locality Bank	76,939	8,278	829.44
Cypress Bank & Trust	61,740	24,061	156.60
Optimumbank	501,910	277,094	81.13
Seacoast National Bank	10,137,233	6,471,832	56.64
Bank Of Belle Glade	47,031	32,610	44.22
Anchor Bank	241,705	169,169	42.88
Marine Bank & Trust Company	437,074	342,643	27.56
Flagler Bank	365,261	288,095	26.78
Desjardins Bank, National Association	249,825	204,158	22.37
American National Bank	316,357	266,992	18.49
Natbank, National Association	167,023	143,457	16.43
Community Bank Of The South	66,185	68,631	(3.56)
Paradise Bank	234,166	245,092	(4.46)

Select Peer Average	923,075	610,151	101.12
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

CAPITAL RATIOS
For the three months ended March 31, 2023

Institution name	Equity/ Assets	Leverage Ratio	Tier 1 Risk- based Ratio	Risk based Capital Ratio	Common Equity Tier 1 Capital Ratio
Evermore Bank	48.59	57.16	146.43	147.68	146.43
Locality Bank	27.98	29.02	34.50	35.26	34.50
Natbank, National Association	15.69	16.36	30.20	31.46	30.20
Desjardins Bank, National Association	14.34	14.74	0.00	0.00	0.00
American National Bank	10.61	12.35	15.87	16.51	15.87
Optimumbank	10.02	11.24	0.00	0.00	0.00
Cypress Bank & Trust	11.52	11.20	0.00	0.00	0.00
Flagler Bank	8.83	10.55	12.95	13.90	12.95
Seacoast National Bank	13.23	10.36	12.46	13.65	12.46
Paradise Bank	8.09	10.31	13.75	14.68	13.75
Anchor Bank	7.88	8.77	0.00	0.00	0.00
Bank Of Belle Glade	6.35	8.69	22.46	23.22	22.46
Community Bank Of The South	6.38	8.19	22.75	23.69	22.75
Marine Bank & Trust Company	5.26	8.01	12.36	13.61	12.36

Select Peer Average	13.91	15.50	23.12	23.83	23.12
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

BALANCE SHEET RATIOS
For the three months ended March 31, 2023

Institution name	Loans/ Deposits	Gross Loans/ Assets	Securities/ Assets
Anchor Bank	123.67	79.45	4.99
Natbank, National Association	96.27	78.96	1.69
Flagler Bank	94.97	73.85	19.52
Optimumbank	94.89	80.84	4.20
Desjardins Bank, National Association	90.08	71.10	7.43
Locality Bank	88.93	63.25	12.58
Seacoast National Bank	82.31	66.48	18.15
Evermore Bank	78.44	37.05	0.00
American National Bank	76.17	66.75	16.71
Marine Bank & Trust Company	72.77	66.95	26.02
Paradise Bank	70.70	64.34	14.47
Cypress Bank & Trust	53.72	45.53	19.94
Bank Of Belle Glade	37.36	34.86	30.18
Community Bank Of The South	28.53	26.35	34.18

Select Peer Average	77.77	61.13	15.00
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

PROFITABILITY RATIOS
For the three months ended March 31, 2023

Institution name	Avg Total Assets (\$000)	Return on Avg Assets	Return on Avg Equity
Paradise Bank	363,944	3.39	44.87
Flagler Bank	500,792	1.59	18.64
Desjardins Bank, National Association	341,728	1.47	10.38
American National Bank	467,422	1.41	13.36
Bank Of Belle Glade	135,908	1.35	22.19
Community Bank Of The South	267,132	1.31	22.23
Optimumbank	601,733	0.93	9.17
Marine Bank & Trust Company	667,940	0.91	18.87
Natbank, National Association	204,869	0.89	5.50
Anchor Bank	283,194	0.57	6.86
Seacoast National Bank	14,185,812	0.36	2.82
Cypress Bank & Trust	131,004	(0.06)	(0.49)
Locality Bank	116,868	(1.77)	(6.04)
Evermore Bank	47,269	(6.88)	(11.87)

Select Peer Average	1,308,258	0.39	11.18
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

PROFITABILITY RATIOS
For the three months ended March 31, 2023

Institution name	Noninterest Income/AA	Net Overhead Ratio	Efficiency Ratio	Assets (per million) per Employee
American National Bank	0.14	1.58	47.15	15.29
Community Bank Of The South	0.14	1.47	47.85	12.56
Flagler Bank	0.26	1.33	49.84	11.50
Paradise Bank	0.99	2.40	50.00	7.91
Bank Of Belle Glade	0.25	1.59	50.56	8.99
Optimumbank	0.48	1.57	53.27	11.71
Desjardins Bank, National Association	1.05	1.81	59.27	7.48
Marine Bank & Trust Company	0.28	1.74	59.87	8.59
Seacoast National Bank	0.60	2.40	69.21	9.24
Natbank, National Association	0.67	2.90	75.87	5.88
Anchor Bank	0.33	2.70	79.91	7.07
Cypress Bank & Trust	6.05	3.04	98.81	2.66
Locality Bank	0.19	5.15	149.00	4.87
Evermore Bank	0.03	8.37	240.44	3.27

Select Peer Average	0.82	2.72	80.79	8.36
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PEER GROUP COMPARISONS REPORT

Treasure Coast Group

ASSET QUALITY RATIOS

For the three months ended March 31, 2023

Institution name	Allowance/ Loans	Nonperf Loans/ Total Loans	Nonperf Assets/ Total Assets	Adjusted Texas Ratio
American National Bank	0.71	0.00	0.00	0.00
Community Bank Of The South	1.49	0.00	0.00	0.00
Desjardins Bank, National Association	1.03	0.00	0.00	0.00
Bank Of Belle Glade	0.85	0.00	0.00	0.00
Evermore Bank	1.11	0.00	0.00	0.00
Cypress Bank & Trust	1.50	0.00	0.00	0.00
Locality Bank	0.97	0.00	0.00	0.00
Natbank, National Association	1.03	0.00	0.00	0.00
Optimumbank	1.27	0.00	0.00	0.00
Paradise Bank	1.09	0.03	0.02	0.19
Flagler Bank	1.07	0.20	0.15	1.55
Marine Bank & Trust Company	1.39	0.34	0.23	3.64
Anchor Bank	0.58	0.38	0.30	3.64
Seacoast National Bank	1.54	0.51	0.39	4.47

Select Peer Average	1.12	0.10	0.08	0.96
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

STATEMENT OF CONDITION (% OF ASSETS)
For the three months ended March 31, 2023

Institution name	Cash & Nointerest bearing Deps	Interest- bearing Bal	Fed Funds Sold & Repos	Held to Maturity Secs	Available for Sale Secs
Bank Of Belle Glade	6.27	27.54	0.00	8.60	21.58
Anchor Bank	3.50	5.74	0.00	4.99	0.00
Optimumbank	3.33	3.32	7.31	0.08	4.12
Flagler Bank	1.74	2.04	0.00	0.00	19.52
Evermore Bank	1.51	56.75	0.00	0.00	0.00
Natbank, National Association	1.51	15.83	0.16	0.00	1.69
Paradise Bank	1.22	13.81	0.00	0.00	14.47
Seacoast National Bank	1.20	3.95	0.05	4.84	13.22
Marine Bank & Trust Company	1.12	2.54	0.00	0.31	25.72
Locality Bank	1.04	20.37	0.00	0.00	12.58
American National Bank	0.99	2.23	9.19	0.00	16.71
Cypress Bank & Trust	0.88	12.69	12.49	19.57	0.00
Community Bank Of The South	0.73	35.25	0.00	0.00	34.18
Desjardins Bank, National Association	0.66	19.94	0.00	7.43	0.00

Select Peer Average	1.84	15.86	2.09	3.27	11.70
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

STATEMENT OF CONDITION (% OF ASSETS)
For the three months ended March 31, 2023

Institution name	Net Loans & Leases	Premises & Fixed Assets	Total Real Estate Owned	Intangible Assets
Optimumbank	79.82	0.54	0.00	0.00
Anchor Bank	78.99	4.13	0.00	0.00
Natbank, National Association	78.15	1.56	0.00	0.00
Flagler Bank	73.06	1.00	0.00	0.00
Desjardins Bank, National Association	70.36	0.53	0.00	0.00
American National Bank	66.28	0.08	0.00	0.00
Marine Bank & Trust Company	66.02	1.21	0.00	0.00
Seacoast National Bank	65.45	1.09	0.05	5.55
Paradise Bank	63.64	3.32	0.00	0.60
Locality Bank	62.63	2.05	0.00	0.00
Cypress Bank & Trust	44.85	4.28	0.00	0.15
Evermore Bank	36.34	4.41	0.00	0.00
Bank Of Belle Glade	34.56	0.31	0.00	0.00
Community Bank Of The South	25.95	0.99	0.00	0.00

Select Peer Average	60.44	1.82	0.00	0.45
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PEER GROUP COMPARISONS REPORT
Treasure Coast Group

STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES)
For the three months ended March 31, 2023

Institution name	Non Interest Bearing Deps	Interest Bearing Deps	Total Deps	Total Fed Funds & Repos	Other Borrowed Money
Desjardins Bank, National Association	80.29	12.90	93.19	0.00	6.81
Natbank, National Association	72.14	27.86	100.00	0.00	0.00
Bank Of Belle Glade	49.54	50.46	100.00	0.00	0.00
Paradise Bank	47.99	52.01	100.00	0.00	0.00
Cypress Bank & Trust	38.20	60.56	98.76	1.24	0.00
American National Bank	35.58	64.41	99.99	0.01	0.00
Marine Bank & Trust Company	35.05	62.36	97.41	0.00	2.59
Seacoast National Bank	34.83	59.23	94.06	3.00	2.94
Anchor Bank	30.72	39.85	70.57	7.22	22.21
Optimumbank	29.12	66.36	95.49	0.00	4.51
Community Bank Of The South	28.97	71.03	100.00	0.00	0.00
Flagler Bank	21.15	64.38	85.53	0.62	13.85
Locality Bank	17.84	82.16	100.00	0.00	0.00
Evermore Bank	15.91	84.09	100.00	0.00	0.00

Select Peer Average	38.38	56.98	95.36	0.86	3.78
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PEER GROUP COMPARISONS REPORT

Treasure Coast Group

YIELDS, COSTS & SPREADS - ASSET YIELDS
For the three months ended March 31, 2023

Institution name	Yield on Earning Assets	Cost of Funds	Net Interest Margin	Avg Earning Assets/AA
Paradise Bank	6.90	1.41	6.21	93.20
Seacoast National Bank	5.02	1.37	4.20	88.75
Natbank, National Association	4.30	0.97	4.10	98.20
Desjardins Bank, National Association	4.28	2.43	3.86	97.78
Evermore Bank	4.93	3.24	3.76	92.07
Anchor Bank	5.34	2.62	3.70	93.71
American National Bank	4.39	1.38	3.61	97.43
Locality Bank	5.21	2.91	3.50	97.12
Cypress Bank & Trust	4.63	1.96	3.48	90.50
Optimumbank	5.14	2.65	3.46	97.24
Bank Of Belle Glade	3.92	1.18	3.37	100.70
Community Bank Of The South	3.95	0.83	3.33	96.16
Marine Bank & Trust Company	4.10	1.53	3.15	96.40
Flagler Bank	4.61	2.05	3.10	94.56

Select Peer Average	4.77	1.90	4.08	95.27
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