# **Heartland National Bank**

Sebring, FL

Established 9/7/1999

## Florida Bank and Thrift Performance Report

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#### FLORIDA BANKING TEAM

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Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

## PEER GROUP POSITION For the Central Florida Group

Institution name	Total Assets (\$000's)
Southstate Bank, National Association	46,193,356
Citizens First Bank	4,013,943
Citizens Bank And Trust	1,292,093
Cogent Bank	1,245,824
Wauchula State Bank	982,248
Bank Of Central Florida	965,730
United Southern Bank	858,678
Mainstreet Community Bank Of Florida	804,904
Winter Park National Bank	751,511
Heartland National Bank	720,396
First Bank	654,961
Axiom Bank, National Association	649,853
Sunrise Bank	437,804
The First National Bank Of Mount Dora	413,915
First Colony Bank Of Florida	302,332
Crews Bank & Trust	221,133
Surety Bank	215,833
Commerce Bank & Trust	173,873
First National Bank Of Wauchula	88,243

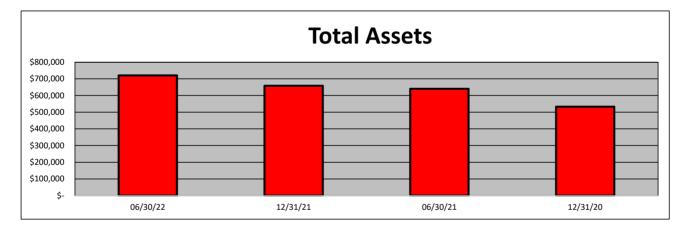
	Return on Avg
Institution name	Assets (%)
Surety Bank	2.91
Wauchula State Bank	1.60
First Colony Bank Of Florida	1.59
Winter Park National Bank	1.43
The First National Bank Of Mount Dora	1.22
Citizens First Bank	1.15
Southstate Bank, National Association	1.03
First Bank	1.01
Citizens Bank And Trust	1.00
Cogent Bank	0.94
Sunrise Bank	0.93
United Southern Bank	0.93
Mainstreet Community Bank Of Florida	0.85
Bank Of Central Florida	0.77
Crews Bank & Trust	0.72
Commerce Bank & Trust	0.58
First National Bank Of Wauchula	0.53
Heartland National Bank	0.52
Axiom Bank, National Association	0.41

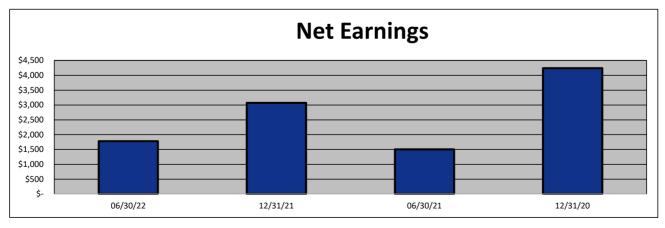
## EXECUTIVE SUMMARY - Heartland National Bank (Percentage)

CAPITAL RATIOSEquity/Assets5.987.327.458.6710.08Leverage Ratio7.207.477.428.8110.09Tier 1 Cap/Risk Based Assets23.3924.4524.0324.6116.44Risk Based Ratio23.3924.4524.0324.6116.42Common Equity Tier 1 Capital Ratio22.0624.6127.0934.5464.07Dan/Deposit Ratio22.0622.6724.9131.3052.71Loan/Deposit Ratio20.6222.6724.9131.3052.71Securities/Assets20.6224.6724.9131.3052.71PROFITABILITY7.836.476.4110.069.14Nonint Income/Avg Assets0.520.480.480.880.67Return on Avg Equity7.836.476.4110.069.14Nonint Income/Avg Assets0.290.320.350.410.86Net Overhead Ratio1.031.001.041.331.91Efficiency Ratio66.7667.8968.3160.59225.75Asset (per million) per Employee1.631.591.531.491.36Nonperforming Loans/Total Loans0.000.000.000.000.00Nonperforming Assets/Total Assets0.080.000.000.000.38Nonperforming Assets/Total Assets0.811.791.852.803.18Nonperforming Assets/Total Assets0.020.00 <th>Peer Avg.</th> <th>State Avg.</th> <th>12/31/20</th> <th>06/30/21</th> <th>12/31/21</th> <th>06/30/22</th> <th>Period Ending</th>	Peer Avg.	State Avg.	12/31/20	06/30/21	12/31/21	06/30/22	Period Ending
Leverage Ratio    7.20    7.47    7.42    8.81    10.09      Tier 1 Cap/Risk Based Assets    23.39    24.45    24.03    24.61    16.44      Risk Based Ratio    23.39    24.45    24.03    24.61    16.42      Common Equity Tier 1 Capital Ratio    23.39    24.45    24.03    24.61    16.42      BALANCE SHEET RATIOS:      22.06    24.61    27.09    34.54    64.07      Loan/Deposit Ratio    22.06    22.67    24.91    31.30    52.71      Securities/Assets    35.68    31.88    28.10    19.72    17.27      PROFITABILITY:     7.83    6.47    6.41    10.06    9.14      Nonint Income/Avg Assets    0.29    0.32    0.35    0.41    0.86      Net Overhead Ratio    1.03    1.00    1.04    1.33    1.91      Efficiency Ratio    66.76    67.89    68.31    60.59    225.75      Assets (per million) per Employee    1.63    1.59 <td< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th>CAPITAL RATIOS</th></td<>							CAPITAL RATIOS
Tier 1 Cap/Risk Based Assets  23.39  24.45  24.03  24.61  16.44    Risk Based Ratio  24.52  25.65  25.27  25.86  17.29    Common Equity Tier 1 Capital Ratio  23.39  24.45  24.03  24.61  16.42    BALANCE SHEET RATIOS:      16.40    Loan/Deposit Ratio  22.06  24.61  27.09  34.54  64.07    Loan/SAssets  20.62  22.67  24.91  31.30  52.71    Securities/Assets  35.68  31.88  28.10  19.72  17.27    PROFITABILITY:     64.7  64.61  0.06  9.14    Nonint Income/Avg Assets  0.52  0.48  0.48  0.88  0.67    Return on Avg Assets  0.29  0.32  0.35  0.41  0.86    Net Overhead Ratio  1.03  1.00  1.04  1.33  1.91    Efficiency Ratio  66.76  67.89  68.31  60.59  225.75    Assets (per million) per Employee  1.63  1.59  1.53 <t< td=""><td>7.20</td><td>10.08</td><td>8.67</td><td>7.45</td><td>7.32</td><td>5.98</td><td>Equity/Assets</td></t<>	7.20	10.08	8.67	7.45	7.32	5.98	Equity/Assets
Risk Based Ratio    24.52    25.65    25.27    25.86    17.29      Common Equity Tier 1 Capital Ratio    23.39    24.45    24.03    24.61    16.42      BALANCE SHEET RATIOS:    22.06    24.61    27.09    34.54    64.07      Loan/Assets    25.68    31.88    28.10    19.72    17.27      PROFITABILITY:    7.83    6.47    6.41    10.06    9.14      Nonint Income/Avg Assets    0.52    0.48    0.48    0.88    0.67      Return on Avg Equity    7.83    6.47    6.41    10.06    9.14      Nonint Income/Avg Assets    0.29    0.32    0.35    0.41    0.86      Net Overhead Ratio    1.03    1.00    1.04    1.33    1.91      Efficiency Ratio    66.76    78.98    68.31    60.59    25.75      Assets (per million) per Employee    12.42    11.35    11.49    1.36      Nonperforming Assets/Total Loans    0.00    0.00    0.00    0.00    0.47	8.89	10.09	8.81	7.42	7.47	7.20	Leverage Ratio
Common Equity Tier 1 Capital Ratio    23.39    24.45    24.03    24.61    16.42      BALANCE SHEET RATIOS:	12.01	16.44	24.61	24.03	24.45	23.39	Tier 1 Cap/Risk Based Assets
BALANCE SHEET RATIOS:    Loan/Deposit Ratio  22.06  24.61  27.09  34.54  64.07    Loans/Assets  20.62  22.67  24.91  31.30  52.71    Securities/Assets  35.68  31.88  28.10  19.72  17.27    PROFITABILITY:	12.84	17.29	25.86	25.27	25.65	24.52	Risk Based Ratio
Loan/Deposit Ratio Loans/Assets22.06 20.6224.61 22.6727.09 24.9134.54 31.3064.07 52.71Securities/Assets35.6831.8828.1019.7217.27PROFITABILITY:	12.01	16.42	24.61	24.03	24.45	23.39	Common Equity Tier 1 Capital Ratio
Loans/Assets20.6222.6724.9131.3052.71Securities/Assets35.6831.8828.1019.7217.27PROFITABILITY:Return on Avg Assets0.520.480.480.880.67Return on Avg Equity7.836.476.4110.069.14Nonint Income/Avg Assets0.290.320.350.410.86Net Overhead Ratio1.031.001.041.331.91Efficiency Ratio66.7667.8968.3160.59225.75Assets (per million) per Employee12.4211.3511.239.199.27ASSET QUALITY:Nonperforming Loans/Total Loans0.000.000.000.000.47Adjusted Texas Ratio0.080.000.000.003.383.18Yield on earning assets1.841.791.852.803.18Cost of funds0.150.160.170.330.42							BALANCE SHEET RATIOS:
Securities/Assets    35.68    31.88    28.10    19.72    17.27      PROFITABILITY:	55.21	64.07	34.54	27.09	24.61	22.06	Loan/Deposit Ratio
PROFITABILITY:      Return on Avg Assets    0.52    0.48    0.48    0.88    0.67      Return on Avg Equity    7.83    6.47    6.41    10.06    9.14      Nonint Income/Avg Assets    0.29    0.32    0.35    0.41    0.86      Net Overhead Ratio    1.03    1.00    1.04    1.33    1.91      Efficiency Ratio    66.76    67.89    68.31    60.59    225.75      Assets (per million) per Employee    12.42    11.35    11.23    9.19    9.27      ASSET QUALITY:    Nonperforming Loans/Total Loans    0.00    0.00    0.00    0.69      Nonperforming Assets/Total Assets    0.00    0.00    0.00    0.47      Adjusted Texas Ratio    0.08    0.00    0.00    0.47      VIELDS & COSTS:    1.84    1.79    1.85    2.80    3.18      Yield on earning assets    1.84    1.79    1.85    2.80    3.18	49.88	52.71	31.30	24.91	22.67	20.62	Loans/Assets
Return on Avg Assets0.520.480.480.880.67Return on Avg Equity7.836.476.4110.069.14Nonint Income/Avg Assets0.290.320.350.410.86Net Overhead Ratio1.031.001.041.331.91Efficiency Ratio66.7667.8968.3160.59225.75Assets (per million) per Employee12.4211.3511.239.199.27ASSET QUALITY:Reserves/Loans1.631.591.531.491.36Nonperforming Loans/Total Loans0.000.000.000.69Nonperforming Assets/Total Assets0.080.000.000.47Adjusted Texas Ratio0.080.000.003.38YIELDS & COSTS:Yield on earning assets1.841.791.852.803.18Cost of funds0.150.160.170.330.42	29.46	17.27	19.72	28.10	31.88	35.68	Securities/Assets
Return on Avg Equity  7.83  6.47  6.41  10.06  9.14    Nonint Income/Avg Assets  0.29  0.32  0.35  0.41  0.86    Net Overhead Ratio  1.03  1.00  1.04  1.33  1.91    Efficiency Ratio  66.76  67.89  68.31  60.59  225.75    Assets (per million) per Employee  12.42  11.35  11.23  9.19  9.27    ASSET QUALITY:							PROFITABILITY:
Nonint Income/Avg Assets  0.29  0.32  0.35  0.41  0.86    Net Overhead Ratio  1.03  1.00  1.04  1.33  1.91    Efficiency Ratio  66.76  67.89  68.31  60.59  225.75    Assets (per million) per Employee  12.42  11.35  11.23  9.19  9.27    ASSET QUALITY:	1.06	0.67	0.88	0.48	0.48	0.52	Return on Avg Assets
Net Overhead Ratio  1.03  1.00  1.04  1.33  1.91    Efficiency Ratio  66.76  67.89  68.31  60.59  225.75    Assets (per million) per Employee  12.42  11.35  11.23  9.19  9.27    ASSET QUALITY:	14.14	9.14	10.06	6.41	6.47	7.83	Return on Avg Equity
Efficiency Ratio  66.76  67.89  68.31  60.59  225.75    Assets (per million) per Employee  12.42  11.35  11.23  9.19  9.27    ASSET QUALITY:	0.68	0.86	0.41	0.35	0.32	0.29	Nonint Income/Avg Assets
Assets (per million) per Employee  12.42  11.35  11.23  9.19  9.27    ASSET QUALITY:	1.58	1.91	1.33	1.04	1.00	1.03	Net Overhead Ratio
ASSET QUALITY:    Reserves/Loans  1.63  1.59  1.53  1.49  1.36    Nonperforming Loans/Total Loans  0.00  0.00  0.00  0.69    Nonperforming Assets/Total Assets  0.00  0.00  0.00  0.47    Adjusted Texas Ratio  0.08  0.00  0.00  0.00  3.38    YIELDS & COSTS:  Yield on earning assets  1.84  1.79  1.85  2.80  3.18    Cost of funds  0.15  0.16  0.17  0.33  0.42	63.91	225.75	60.59	68.31	67.89	66.76	Efficiency Ratio
Reserves/Loans  1.63  1.59  1.53  1.49  1.36    Nonperforming Loans/Total Loans  0.00  0.00  0.00  0.00  0.69    Nonperforming Assets/Total Assets  0.00  0.00  0.00  0.00  0.47    Adjusted Texas Ratio  0.08  0.00  0.00  0.00  3.38    YIELDS & COSTS:  Yield on earning assets  1.84  1.79  1.85  2.80  3.18    Cost of funds  0.15  0.16  0.17  0.33  0.42	8.92	9.27	9.19	11.23	11.35	12.42	Assets (per million) per Employee
Nonperforming Loans/Total Loans    0.00    0.00    0.00    0.00    0.00    0.69      Nonperforming Assets/Total Assets    0.00    0.00    0.00    0.00    0.47      Adjusted Texas Ratio    0.08    0.00    0.00    0.00    3.38      YIELDS & COSTS:    Yield on earning assets    1.84    1.79    1.85    2.80    3.18      Cost of funds    0.15    0.16    0.17    0.33    0.42							ASSET QUALITY:
Nonperforming Assets/Total Assets    0.00    0.00    0.00    0.00    0.47      Adjusted Texas Ratio    0.08    0.00    0.00    0.00    3.38      YIELDS & COSTS:    Yield on earning assets    1.84    1.79    1.85    2.80    3.18      Cost of funds    0.15    0.16    0.17    0.33    0.42	1.64	1.36	1.49	1.53	1.59	1.63	Reserves/Loans
Adjusted Texas Ratio  0.08  0.00  0.00  0.00  3.38    YIELDS & COSTS:	0.29	0.69	0.00	0.00	0.00	0.00	Nonperforming Loans/Total Loans
YIELDS & COSTS:      Yield on earning assets    1.84    1.79    1.85    2.80    3.18      Cost of funds    0.15    0.16    0.17    0.33    0.42	0.15	0.47	0.00	0.00	0.00	0.00	Nonperforming Assets/Total Assets
Yield on earning assets1.841.791.852.803.18Cost of funds0.150.160.170.330.42	1.70	3.38	0.00	0.00	0.00	0.08	Adjusted Texas Ratio
Cost of funds    0.15    0.16    0.17    0.33    0.42							YIELDS & COSTS:
	3.13	3.18	2.80	1.85	1.79	1.84	Yield on earning assets
Net interest margin    1.73    1.68    1.73    2.57    2.61	0.25	0.42	0.33	0.17	0.16	0.15	Cost of funds
	2.84	2.61	2.57	1.73	1.68	1.73	Net interest margin
Avg Earning Assets/Avg Assets    97.70    96.97    96.99    95.89    90.17	94.66	90.17	95.89	96.99	96.97	97.70	Avg Earning Assets/Avg Assets

### SELECTED FINANCIAL DATA - Heartland National Bank (Dollars in Thousands)

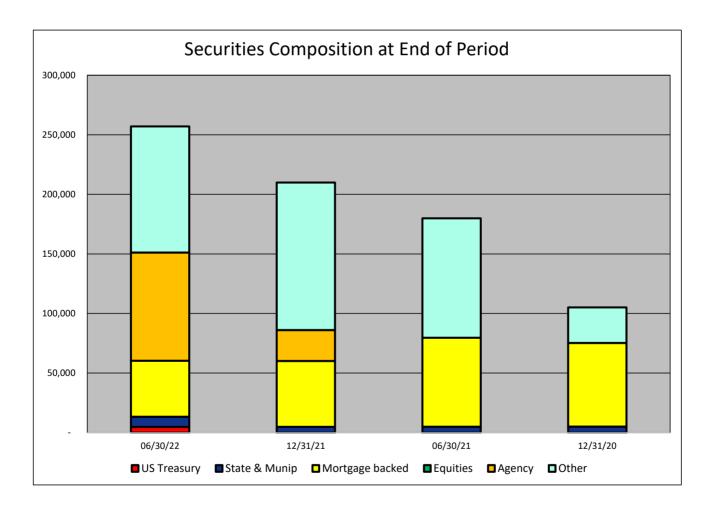
					\$ Change	% Change
As of:	06/30/22	12/31/21	06/30/21	12/31/20	12 MTHS	12 MTHS
Total Assets	720,206	658,568	640 127	532,992	80.260	12.54
	720,396		640,127	,	80,269	
Cash and Equivalents	298,830	286,143	288,048	248,191	10,782	3.74
Securities	257,033	209,967	179,876	105,115	77,157	42.89
Loans, net	148,548	149,267	159,477	166,826	(10,929)	(6.85)
Deposit Accounts	673,295	606,536	588,734	483,019	84,561	14.36
Fed Funds & Repos	-	-	-	-	-	NA
Total Equity	43,108	48,193	47,719	46,217	(4,611)	(9.66)
					\$ Change	% Change
Period Ending	06/30/22	12/31/21	06/30/21	12/31/20	12 MTHS	12 MTHS
Net Earnings	1,779	3,073	1,505	4,240	274	18.21
Interest Income	•		-	12,924	274 541	9.63
	6,160	11,064	5,619	,		
Interest Expense	366	717	365	1,055	1	0.27
Net Interest Income	5,794	10,347	5,254	11,869	540	10.28
Prov for Loan Loss	-	(41)	34	73	(34)	(100.00)
Noninterest income	990	2,063	1,083	1,989	(93)	(8.59)
Gain on Sale of Securities	-	-	-	23	-	NA
Noninterest Expense	4,535	8,438	4,335	8,405	200	4.61
Net Operating Income	2,249	4,013	1,968	5,380	281	14.28
Income Taxes	470	940	463	1,163	7	1.51





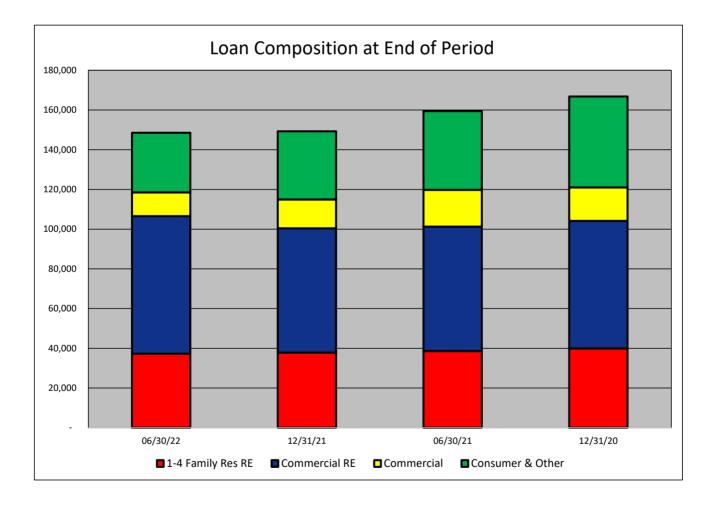
## SECURITIES COMPOSITION - Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
SECURITIES CATEGORY:						
US Treasury	4,802	-	-	-	4,802	NA
State & Munip	8,598	4,899	4,989	5,099	3,609	72.34
Mortgage backed	46,984	55,223	74,632	70,195	(27,648)	(37.05)
Equities	-	-	-	-	-	NA
Agency	90,810	26,022	-	-	90,810	NA
Other	105,839	123,823	100,255	29,821	5,584	5.57
Total Securities	257,033	209,967	179,876	105,115	77,157	42.89



## LOAN PORTFOLIO COMPOSITION - Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
LOAN CATEGORY:						
1-4 Family Res RE	37,290	37,806	38,618	39,902	(1,328)	(3.44)
Commercial RE	69,277	62,641	62,645	64,279	6,632	10.59
Commercial	11,908	14,519	18,548	16,814	(6,640)	(35.80)
Consumer & Other	30,073	34,301	39,666	45,831	(9 <i>,</i> 593)	(24.18)
Loans, Net	148,548	149,267	159,477	166,826	(10,929)	(6.85)

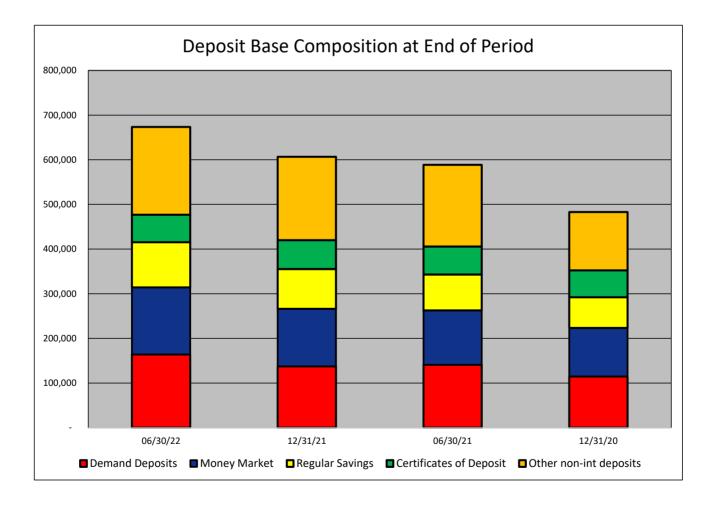


As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
LOAN LOSS RESERVE ACTIVITY:						
Beginning Balance	2,379	2,487	2,487	2,399	(108)	(4.34)
Total Recoveries	43	25	8	15	35	437.50
Total Charge-offs	-	92	92	-	(92)	(100.00)
Provision Expense	-	(41)	34	73	(34)	(100.00)
Writedown Transfer Loans HFS	-	-	-	-	-	NA
Adjustments	-	-	-	-	-	NA
Ending Balance	2,422	2,379	2,437	2,487	(15)	(0.62)
NON-PERFORMING ASSETS:						
Total-90+ Days Past Due	-	-	-	-	-	NA
Total-Nonaccrual	-	-	-	-	-	NA
Foreclosed Real Estate	-	-	-	-	-	NA
Total Non-perf Assets	-	-	-	-	-	NA

## LOAN PORTFOLIO QUALITY - Heartland National Bank (Dollars in Thousands)

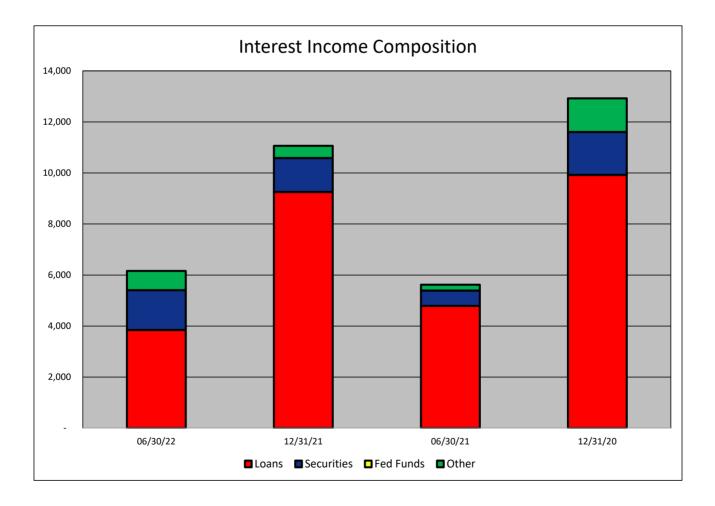
### DEPOSIT BASE COMPOSITION - Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
DEPOSIT BASE CATEGORY:						
Demand Deposits	164,051	137,394	140,935	114,621	23,116	16.40
Money Market	150,163	128,876	121,660	108,907	28,503	23.43
Regular Savings	100,986	89,016	80,529	68,559	20,457	25.40
Certificates of Deposit	61,787	64,574	62,565	60,259	(778)	(1.24)
Other non-int deposits	196,308	186,676	183,045	130,673	13,263	7.25
Total Deposits	673,295	606,536	588,734	483,019	84,561	14.36



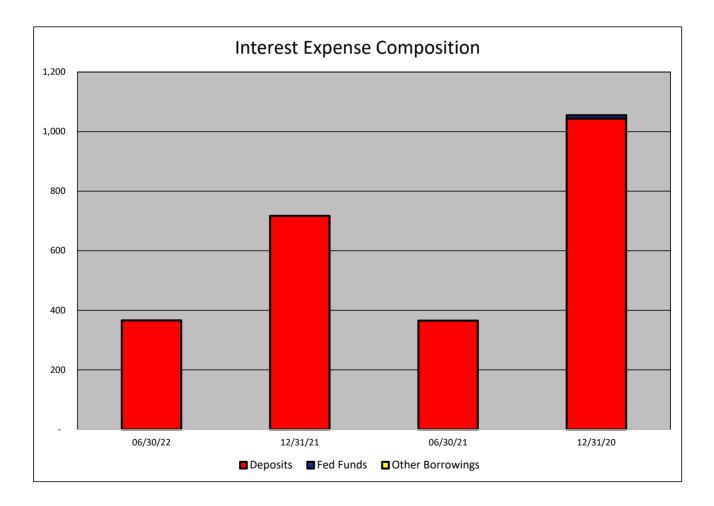
## INTEREST INCOME COMPOSITION- Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST INCOME CATEGORY						
Loans	3,847	9,257	4,792	9,926	(945)	(19.72)
Securities	1,560	1,332	601	1,684	959	159.57
Fed Funds	-	-	-	-	-	NA
Other	753	475	226	1,314	527	233.19
Total Int Income	6,160	11,064	5,619	12,924	541	9.63



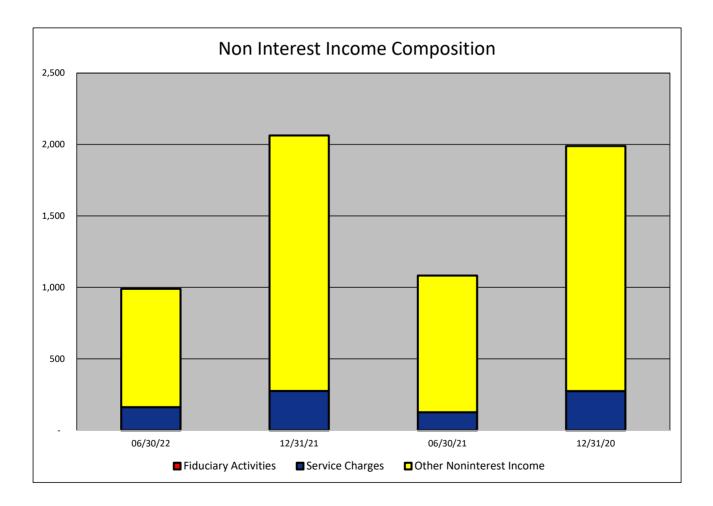
## INTEREST EXPENSE COMPOSITION- Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST EXPENSE CATEGORY						
Deposits	366	717	365	1,044	1	0.27
Fed Funds	-	-	-	11	-	NA
Other Borrowings	-	-	-	-	-	NA
Total Int Expense	366	717	365	1,055	1	0.27



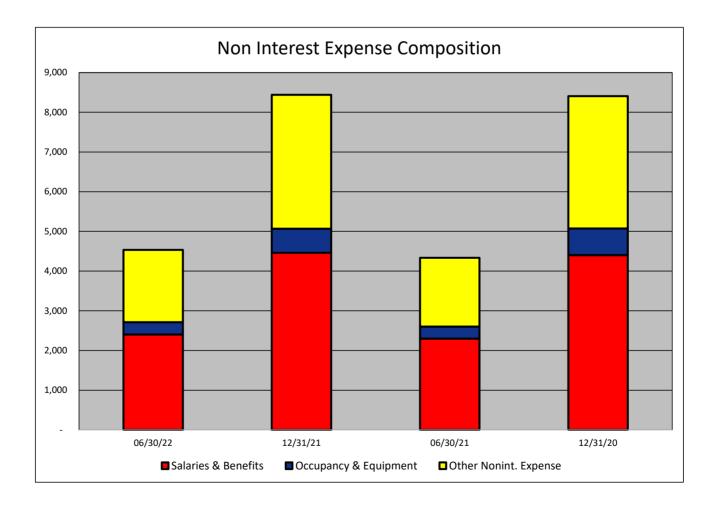
## NONINTEREST INCOME COMPOSITION- Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST INCOME CATEGORY						
Fiduciary Activities	-	-	-	-	-	NA
Service Charges	162	275	126	274	36	28.57
Other Noninterest Income	828	1,788	957	1,715	(129)	(13.48)
Total Nonint. Income	990	2,063	1,083	1,989	(93)	(8.59)



## NONINTEREST EXPENSE COMPOSITION- Heartland National Bank (Dollars in Thousands)

As of:	06/30/22	12/31/21	06/30/21	12/31/20	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST EXPENSE CATEGORY						
Salaries & Benefits	2,403	4,461	2,300	4,402	103	4.48
Occupancy & Equipment	311	606	303	673	8	2.64
Other Nonint. Expense	1,821	3,371	1,732	3,330	89	5.14
Total Nonint. Expense	4,535	8,438	4,335	8,405	200	4.61



## BALANCE SHEET

	Total Asse	ets \$000	
Institution name	This Year	Last Year	% Change in Assets
Cogent Bank	1,245,824	940,251	32.50
Winter Park National Bank	751,511	596,645	25.96
Citizens Bank And Trust	1,292,093	1,044,722	23.68
Sunrise Bank	437,804	360,957	21.29
Surety Bank	215,833	182,555	18.23
Commerce Bank & Trust	173,873	148,835	16.82
First Colony Bank Of Florida	302,332	263,253	14.84
Southstate Bank, National Association	46,193,356	40,262,683	14.73
First Bank	654,961	573,286	14.25
Heartland National Bank	720,396	640,127	12.54
The First National Bank Of Mount Dora	413,915	370,252	11.79
Citizens First Bank	4,013,943	3,612,714	11.11
United Southern Bank	858,678	775,046	10.79
Bank Of Central Florida	965,730	882,073	9.48
Mainstreet Community Bank Of Florida	804,904	740,152	8.75
Wauchula State Bank	982,248	920,407	6.72
Crews Bank & Trust	221,133	209,930	5.34
First National Bank Of Wauchula	88,243	83,955	5.11
Axiom Bank, National Association	649,853	635,780	2.21

Select Peer Average	3,209,823	2,802,296	14.01

#### BALANCE SHEET

	Total Loa	ns \$000	
stitution name	This Year	Last Year	% Change ir Loans
Sunrise Bank	314,106	203,593	54.2
Cogent Bank	974,918	724,525	34.5
Bank Of Central Florida	527,799	420,368	25.5
Winter Park National Bank	316,951	262,711	20.6
Southstate Bank, National Association	28,009,146	24,204,465	15.7
Citizens First Bank	1,197,582	1,059,716	13.0
irst National Bank Of Wauchula	63,087	58,066	8.6
Citizens Bank And Trust	540,866	508,763	6.3
irst Bank	355,295	340,008	4.5
Vauchula State Bank	533,819	511,163	4.4
Commerce Bank & Trust	93,570	89,663	4.3
Crews Bank & Trust	87,972	85,008	3.4
First Colony Bank Of Florida	177,378	173,782	2.0
Mainstreet Community Bank Of Florida	446,287	460,447	(3.0
he First National Bank Of Mount Dora	98,895	105,109	(5.9
urety Bank	71,616	76,431	(6.3
leartland National Bank	148,548	159,477	(6.8
Jnited Southern Bank	314,090	340,025	(7.6
Axiom Bank, National Association	432,118	501,601	(13.8

1,826,529

#### **CAPITAL RATIOS**

Institution name	Equity/ Assets	Leverage Ratio	Tier 1 Risk- based Ratio	Risk based Capital Ratio	Common Equity Tier 1 Capital Ratio
Axiom Bank, National Association	13.72	13.85	19.18	20.35	19.18
Surety Bank	6.93	10.07	20.98	21.95	20.98
Citizens First Bank	6.92	10.06	14.71	15.46	14.71
First National Bank Of Wauchula	8.63	10.04	0.00	0.00	0.00
The First National Bank Of Mount Dora	5.41	9.98	14.82	15.76	14.82
Wauchula State Bank	9.59	9.93	0.00	0.00	0.00
Sunrise Bank	7.99	9.20	0.00	0.00	0.00
Cogent Bank	8.84	9.11	11.43	12.68	11.43
Mainstreet Community Bank Of Florida	6.71	8.94	0.00	0.00	0.00
Southstate Bank, National Association	11.55	8.67	12.00	12.68	12.00
Crews Bank & Trust	8.01	8.41	19.88	21.15	19.88
First Colony Bank Of Florida	7.46	8.24	12.54	13.79	12.54
First Bank	7.03	8.23	14.17	15.42	14.17
Commerce Bank & Trust	5.51	8.13	14.37	15.63	14.37
United Southern Bank	2.88	7.91	13.80	15.06	13.80
Heartland National Bank	5.98	7.20	23.39	24.52	23.39
Bank Of Central Florida	5.86	7.15	12.29	13.18	12.29
Citizens Bank And Trust	2.20	7.06	13.26	14.03	13.26
Winter Park National Bank	5.58	6.66	11.36	12.30	11.36

Select Peer Average	7.20	8.89	12.01	12.84	12.01
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## BALANCE SHEET RATIOS For the six months June 30, 2022

nstitution name	Loans/ Deposits	Gross Loans/ Assets	Securities/ Assets
Cogent Bank	86.38	78.25	10.96
First National Bank Of Wauchula	80.28	71.49	6.97
Axiom Bank, National Association	79.03	66.49	17.34
Sunrise Bank	78.95	71.75	12.57
Southstate Bank, National Association	71.90	60.63	18.34
First Colony Bank Of Florida	63.88	58.67	16.95
Nauchula State Bank	60.61	54.35	22.93
Vainstreet Community Bank Of Florida	59.97	55.45	24.24
First Bank	58.66	54.25	20.75
Bank Of Central Florida	58.40	54.65	24.28
Commerce Bank & Trust	57.85	53.82	29.30
Winter Park National Bank	47.05	42.18	40.76
Citizens Bank And Trust	45.90	41.86	54.44
Crews Bank & Trust	43.39	39.78	35.29
Jnited Southern Bank	37.99	36.58	51.46
Surety Bank	35.72	33.18	12.55
Citizens First Bank	35.45	29.84	65.66
The First National Bank Of Mount Dora	25.43	23.89	59.20
Heartland National Bank	22.06	20.62	35.68

Select Peer Average	55.21	49.88	29.46

## PROFITABILITY RATIOS

	Avg Total	Return on	Return on
nstitution name	Assets (\$000)	Avg Assets	Avg Equity
urety Bank	204,498	2.91	35.31
, Vauchula State Bank	960,912	1.60	16.63
irst Colony Bank Of Florida	305,853	1.59	20.45
Vinter Park National Bank	742,247	1.43	24.26
he First National Bank Of Mount Dora	385,117	1.22	13.92
Citizens First Bank	4,058,690	1.15	13.70
outhstate Bank, National Association	44,701,710	1.03	8.71
irst Bank	642,188	1.01	13.48
Citizens Bank And Trust	1,300,235	1.00	22.56
Cogent Bank	1,219,047	0.94	11.12
unrise Bank	415,014	0.93	10.87
Jnited Southern Bank	851,216	0.93	19.37
Aainstreet Community Bank Of Florida	775,239	0.85	11.23
Bank Of Central Florida	982,077	0.77	12.18
Crews Bank & Trust	226,613	0.72	9.14
Commerce Bank & Trust	184,006	0.58	9.12
irst National Bank Of Wauchula	89,276	0.53	5.92
leartland National Bank	686,677	0.52	7.83
Axiom Bank, National Association	643,630	0.41	2.83

Select Peer Average	3,124,960	1.06	14.14

## PROFITABILITY RATIOS

## For the six months June 30, 2022

		Net		Assets (per
Institution name	Noninterest Income/AA	Overhead Ratio	Efficiency Ratio	million) per Employee
Winter Park National Bank	0.07	0.90	39.47	26.84
First Colony Bank Of Florida	0.12	1.46	47.41	15.91
Citizens First Bank	0.82	0.56	48.15	9.91
Surety Bank	3.23	(0.39)	48.74	5.68
Wauchula State Bank	0.49	1.40	51.52	4.44
Southstate Bank, National Association	0.84	1.25	60.31	8.90
Cogent Bank	0.58	2.14	61.80	7.33
First Bank	0.60	1.65	62.07	6.75
Sunrise Bank	0.10	1.98	62.20	8.26
United Southern Bank	0.59	1.50	62.43	5.88
Bank Of Central Florida	0.21	1.50	62.73	11.23
Mainstreet Community Bank Of Florida	0.39	1.72	64.53	7.59
Heartland National Bank	0.29	1.03	66.76	12.42
Citizens Bank And Trust	0.76	1.47	67.43	6.91
The First National Bank Of Mount Dora	1.97	1.30	68.79	5.05
Crews Bank & Trust	0.51	1.75	74.74	10.05
Commerce Bank & Trust	0.17	1.85	74.79	8.69
First National Bank Of Wauchula	0.36	3.49	86.51	3.27
Axiom Bank, National Association	0.87	3.50	103.90	4.42

Select Pee	r Average	

0.68 1.58

63.91

8.92

## ASSET QUALITY RATIOS For the six months June 30, 2022

Institution name	Reserves/ Loans	Nonperf Loans/ Total Loans	Nonperf Assets/ Total Assets	Adjusted Texas Ratio
Commerce Bank & Trust	1.74	0.00	0.00	0.00
Bank Of Central Florida	0.98	0.00	0.00	0.00
First Colony Bank Of Florida	1.56	0.01	0.00	0.04
Heartland National Bank	1.63	0.00	0.00	0.08
Sunrise Bank	1.16	0.00	0.00	0.00
Winter Park National Bank	1.32	0.00	0.00	0.00
Mainstreet Community Bank Of Florida	1.49	0.01	0.01	0.09
Citizens First Bank	1.75	0.06	0.02	0.26
Crews Bank & Trust	2.86	0.08	0.03	0.35
Citizens Bank And Trust	1.02	0.17	0.07	2.73
United Southern Bank	3.04	0.27	0.10	2.43
Southstate Bank, National Association	1.14	0.32	0.20	1.92
The First National Bank Of Mount Dora	2.52	0.69	0.22	2.34
Surety Bank	1.35	0.68	0.23	3.07
First Bank	1.89	0.61	0.33	4.13
First National Bank Of Wauchula	1.19	0.46	0.33	3.49
Cogent Bank	1.29	0.51	0.40	3.33
Axiom Bank, National Association	1.25	0.57	0.41	2.65
Wauchula State Bank	1.93	1.07	0.58	5.47

Select Peer Average	1.64	0.29	0.15	1.70

# STATEMENT OF CONDITION (% OF ASSETS)

	Cash &				
	Nointerest	Interest-	Fed Funds Sold	Held to	Available for
Institution name	bearing Deps	bearing Bal	& Repos	Maturity Secs	Sale Secs
Suratu Bank	23.64	27.38	0.00	0.00	12.55
Surety Bank					
First National Bank Of Wauchula	10.24	6.70	0.00	0.00	6.97
First Bank	4.00	16.94	0.61	0.00	20.75
Commerce Bank & Trust	2.90	11.65	0.00	0.00	29.30
Axiom Bank, National Association	1.54	9.88	0.00	0.00	17.34
Winter Park National Bank	1.43	13.85	0.00	22.73	18.02
First Colony Bank Of Florida	1.36	22.86	0.00	9.95	7.00
Crews Bank & Trust	1.26	22.67	0.00	19.76	15.53
Southstate Bank, National Association	1.22	8.71	0.30	6.08	12.27
Wauchula State Bank	1.20	21.08	0.00	15.49	7.44
Sunrise Bank	1.11	13.79	0.00	1.14	11.43
Heartland National Bank	1.02	40.46	0.00	0.00	35.68
Bank Of Central Florida	0.96	17.11	0.00	0.00	24.28
Mainstreet Community Bank Of Florida	0.87	14.13	1.02	0.00	24.24
United Southern Bank	0.82	6.67	0.00	1.54	49.92
Citizens First Bank	0.61	0.17	0.36	0.00	65.66
The First National Bank Of Mount Dora	0.48	10.62	0.00	0.00	59.20
Citizens Bank And Trust	0.37	1.16	0.00	0.00	54.44
	0.30	10.14	0.00	0.00	10.96
Cogent Bank					

Select Peer Average	2.91	14.52	0.12	4.04	25.42

## STATEMENT OF CONDITION (% OF ASSETS) For the six months June 30, 2022

Institution name	Net Loans & Leases	Premises & Fixed Assets	Total Real Estate Owned	Intangible Assets
Cogent Bank	76.98	0.43	0.00	0.07
Sunrise Bank	70.92	0.91	0.00	0.01
First National Bank Of Wauchula	70.64	1.48	0.00	0.00
Axiom Bank, National Association	65.67	2.30	0.03	0.30
Southstate Bank, National Association	59.78	1.23	0.00	4.64
First Colony Bank Of Florida	57.76	0.56	0.00	0.00
Mainstreet Community Bank Of Florida	54.52	2.20	0.00	0.01
Bank Of Central Florida	54.12	1.17	0.00	0.02
Wauchula State Bank	53.30	0.75	0.00	0.00
First Bank	53.22	2.27	0.00	0.00
Commerce Bank & Trust	52.88	0.11	0.00	0.00
Winter Park National Bank	41.62	0.43	0.00	0.00
Citizens Bank And Trust	41.43	0.84	0.00	0.00
Crews Bank & Trust	38.64	1.74	0.00	0.00
United Southern Bank	35.47	1.20	0.00	0.00
Surety Bank	32.73	0.95	0.00	0.00
Citizens First Bank	28.90	1.13	0.00	0.30
The First National Bank Of Mount Dora	23.29	1.09	0.05	0.00
Heartland National Bank	20.26	0.53	0.00	0.00

Select Peer Average	49.06	1.12	0.00	0.28

## STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES)

Institution name	Non Interest Bearing Deps	Interest Bearing Deps	Total Deps	Total Fed Funds & Repos	Other Borrowed Money
United Southern Bank	56.72	43.28	100.00	0.00	0.00
Surety Bank	46.96	53.04	100.00	0.00	0.00
Crews Bank & Trust	43.83	56.17	100.00	0.00	0.00
Bank Of Central Florida	42.50	57.50	100.00	0.00	0.00
First Colony Bank Of Florida	42.49	57.51	100.00	0.00	0.00
The First National Bank Of Mount Dora	41.86	58.14	100.00	0.00	0.00
Mainstreet Community Bank Of Florida	41.04	58.55	99.60	0.00	0.40
Sunrise Bank	40.56	58.44	99.00	0.00	1.00
First Bank	38.77	61.23	100.00	0.00	0.00
Citizens Bank And Trust	38.60	55.24	93.84	3.38	2.78
Cogent Bank	38.19	61.81	100.00	0.00	0.00
Southstate Bank, National Association	36.38	61.92	98.30	1.69	0.01
Wauchula State Bank	35.94	63.50	99.44	0.53	0.03
First National Bank Of Wauchula	33.01	66.99	100.00	0.00	0.00
Commerce Bank & Trust	28.87	70.12	98.99	1.01	0.00
Winter Park National Bank	28.13	66.96	95.09	4.77	0.14
Heartland National Bank	24.37	75.63	100.00	0.00	0.00
Axiom Bank, National Association	23.41	74.79	98.20	0.00	1.80
Citizens First Bank	18.72	72.67	91.40	5.82	2.79

Select Peer Average	36.86	61.76	98.62	0.91	0.47

## YIELDS, COSTS & SPREADS - ASSET YIELDS For the six months June 30, 2022

	Yield on			
	Earning	Cost of	Net Interest	Avg Earning
Institution name	Assets	Funds	Margin	Assets/AA
First National Bank Of Wauchula	4.84	0.35	4.61	88.21
Cogent Bank	4.07	0.38	3.85	99.24
Surety Bank	3.97	0.39	3.66	68.81
Axiom Bank, National Association	3.94	0.59	3.52	94.78
Sunrise Bank	3.54	0.40	3.31	97.64
First Bank	3.37	0.23	3.23	92.97
First Colony Bank Of Florida	3.30	0.14	3.17	98.63
Wauchula State Bank	3.22	0.09	3.16	98.55
Mainstreet Community Bank Of Florida	3.07	0.16	2.98	96.64
Southstate Bank, National Association	2.96	0.09	2.90	90.19
United Southern Bank	2.83	0.08	2.78	98.44
Commerce Bank & Trust	3.00	0.60	2.62	94.64
The First National Bank Of Mount Dora	2.70	0.16	2.61	97.73
Bank Of Central Florida	2.67	0.14	2.59	96.89
Citizens Bank And Trust	2.70	0.22	2.57	96.67
Crews Bank & Trust	2.60	0.10	2.55	97.16
Winter Park National Bank	2.68	0.31	2.47	96.55
Citizens First Bank	2.12	0.15	2.00	97.08
Heartland National Bank	1.84	0.15	1.73	97.70

Select P	eer Av	/erage
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0.25 2.84

94.66

3.13