#### **Crews Bank & Trust**

Arcadia, FL

Established 7/17/1973

#### Florida Bank and Thrift Performance Report

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#### **FLORIDA BANKING TEAM**

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Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

# PEER GROUP POSITION For the Central Florida Group

#### For the six months June 30, 2022

|                                       | Total Assets |                                       | Return on Avg |
|---------------------------------------|--------------|---------------------------------------|---------------|
| Institution name                      | (\$000's)    | Institution name                      | Assets (%)    |
| Southstate Bank, National Association | 46,193,356   | Surety Bank                           | 2.91          |
| Citizens First Bank                   | 4,013,943    | Wauchula State Bank                   | 1.60          |
| Citizens Bank And Trust               | 1,292,093    | First Colony Bank Of Florida          | 1.59          |
| Cogent Bank                           | 1,245,824    | Winter Park National Bank             | 1.43          |
| Wauchula State Bank                   | 982,248      | The First National Bank Of Mount Dora | 1.22          |
| Bank Of Central Florida               | 965,730      | Citizens First Bank                   | 1.15          |
| United Southern Bank                  | 858,678      | Southstate Bank, National Association | 1.03          |
| Mainstreet Community Bank Of Florida  | 804,904      | First Bank                            | 1.01          |
| Winter Park National Bank             | 751,511      | Citizens Bank And Trust               | 1.00          |
| Heartland National Bank               | 720,396      | Cogent Bank                           | 0.94          |
| First Bank                            | 654,961      | Sunrise Bank                          | 0.93          |
| Axiom Bank, National Association      | 649,853      | United Southern Bank                  | 0.93          |
| Sunrise Bank                          | 437,804      | Mainstreet Community Bank Of Florida  | 0.85          |
| The First National Bank Of Mount Dora | 413,915      | Bank Of Central Florida               | 0.77          |
| First Colony Bank Of Florida          | 302,332      | Crews Bank & Trust                    | 0.72          |
| Crews Bank & Trust                    | 221,133      | Commerce Bank & Trust                 | 0.58          |
| Surety Bank                           | 215,833      | First National Bank Of Wauchula       | 0.53          |
| Commerce Bank & Trust                 | 173,873      | Heartland National Bank               | 0.52          |
| First National Bank Of Wauchula       | 88,243       | Axiom Bank, National Association      | 0.41          |

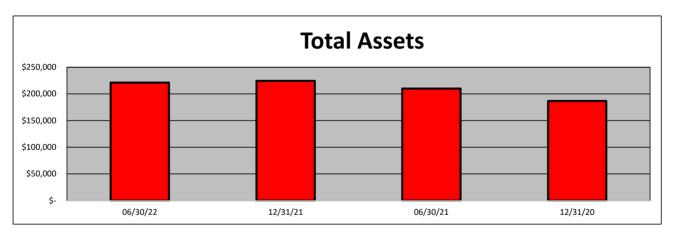
### EXECUTIVE SUMMARY - Crews Bank & Trust (Percentage)

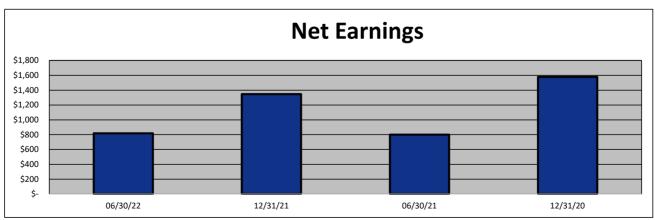
| Period Ending                      | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | State Avg. | Peer Avg. |
|------------------------------------|----------|----------|----------|----------|------------|-----------|
| CAPITAL RATIOS                     |          |          |          |          |            |           |
| Equity/Assets                      | 8.01     | 8.17     | 9.03     | 10.09    | 10.08      | 7.20      |
| Leverage Ratio                     | 8.41     | 8.65     | 8.78     | 10.08    | 10.09      | 8.89      |
| Tier 1 Cap/Risk Based Assets       | 19.88    | 0.00     | 0.00     | 0.00     | 16.44      | 12.01     |
| Risk Based Ratio                   | 21.15    | 0.00     | 0.00     | 0.00     | 17.29      | 12.84     |
| Common Equity Tier 1 Capital Ratio | 19.88    | 0.00     | 0.00     | 0.00     | 16.42      | 12.01     |
| BALANCE SHEET RATIOS:              |          |          |          |          |            |           |
| Loan/Deposit Ratio                 | 43.39    | 40.63    | 44.66    | 53.55    | 64.07      | 55.21     |
| Loans/Assets                       | 39.78    | 37.19    | 40.49    | 47.98    | 52.71      | 49.88     |
| Securities/Assets                  | 35.29    | 25.06    | 27.07    | 26.01    | 17.27      | 29.46     |
| PROFITABILITY:                     |          |          |          |          |            |           |
| Return on Avg Assets               | 0.72     | 0.65     | 0.79     | 0.87     | 0.67       | 1.06      |
| Return on Avg Equity               | 9.14     | 7.18     | 8.53     | 8.26     | 9.14       | 14.14     |
| Nonint Income/Avg Assets           | 0.51     | 0.61     | 0.65     | 0.71     | 0.86       | 0.68      |
| Net Overhead Ratio                 | 1.75     | 1.90     | 1.83     | 2.17     | 1.91       | 1.58      |
| Efficiency Ratio                   | 74.74    | 80.06    | 74.77    | 76.37    | 225.75     | 63.91     |
| Assets (per million) per Employee  | 10.05    | 10.68    | 8.07     | 7.47     | 9.27       | 8.92      |
| ASSET QUALITY:                     |          |          |          |          |            |           |
| Reserves/Loans                     | 2.86     | 3.02     | 3.21     | 3.04     | 1.36       | 1.64      |
| Nonperforming Loans/Total Loans    | 0.08     | 0.56     | 1.50     | 1.24     | 0.69       | 0.29      |
| Nonperforming Assets/Total Assets  | 0.03     | 0.21     | 0.61     | 0.76     | 0.47       | 0.15      |
| Adjusted Texas Ratio               | 0.35     | 2.23     | 5.88     | 6.62     | 3.38       | 1.70      |
| YIELDS & COSTS:                    |          |          |          |          |            |           |
| Yield on earning assets            | 2.60     | 2.64     | 2.82     | 3.39     | 3.18       | 3.13      |
| Cost of funds                      | 0.10     | 0.20     | 0.27     | 0.51     | 0.42       | 0.25      |
| Net interest margin                | 2.55     | 2.53     | 2.66     | 3.11     | 2.61       | 2.84      |
| Avg Earning Assets/Avg Assets      | 97.16    | 97.91    | 98.14    | 96.68    | 90.17      | 94.66     |
|                                    |          |          |          |          |            |           |

#### SELECTED FINANCIAL DATA - Crews Bank & Trust (Dollars in Thousands)

|                      |          |          |          |          | \$ Change | % Change |  |
|----------------------|----------|----------|----------|----------|-----------|----------|--|
| As of:               | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | 12 MTHS   | 12 MTHS  |  |
| Total Assets         | 221,133  | 224,249  | 209,930  | 186,719  | 11,203    | 5.34     |  |
| Cash and Equivalents | 52,911   | 81,898   | 65,736   | 45,590   | (12,825)  | (19.51)  |  |
| Securities           | 78,040   | 56,206   | 56,826   | 48,574   | 21,214    | 37.33    |  |
| Loans, net           | 87,972   | 83,406   | 85,008   | 89,586   | 2,964     | 3.49     |  |
| Deposit Accounts     | 202,759  | 205,291  | 190,348  | 167,297  | 12,411    | 6.52     |  |
| Fed Funds & Repos    | -        | -        | -        | -        | -         | NA       |  |
| Total Equity         | 17,717   | 18,331   | 18,949   | 18,841   | (1,232)   | (6.50)   |  |

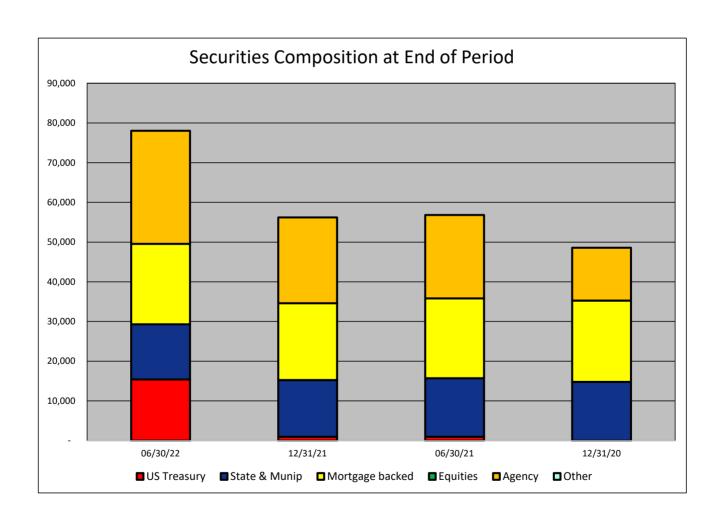
| Period Ending              |          |          |          |          | \$ Change | % Change |  |
|----------------------------|----------|----------|----------|----------|-----------|----------|--|
|                            | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | 12 MTHS   | 12 MTHS  |  |
|                            |          |          |          |          |           | _        |  |
| Net Earnings               | 819      | 1,347    | 800      | 1,578    | 19        | 2.38     |  |
| Interest Income            | 2,863    | 5,359    | 2,817    | 5,939    | 46        | 1.63     |  |
| Interest Expense           | 61       | 222      | 152      | 499      | (91)      | (59.87)  |  |
| Net Interest Income        | 2,802    | 5,137    | 2,665    | 5,440    | 137       | 5.14     |  |
| Prov for Loan Loss         | -        | (149)    | -        | -        | -         | NA       |  |
| Noninterest income         | 575      | 1,274    | 667      | 1,280    | (92)      | (13.79)  |  |
| Gain on Sale of Securities | -        | 1        | -        | 71       | -         | NA       |  |
| Noninterest Expense        | 2,558    | 5,214    | 2,532    | 5,213    | 26        | 1.03     |  |
| Net Operating Income       | 819      | 1,346    | 800      | 1,507    | 19        | 2.38     |  |
| Income Taxes               | -        | -        | -        | -        | -         | NA       |  |





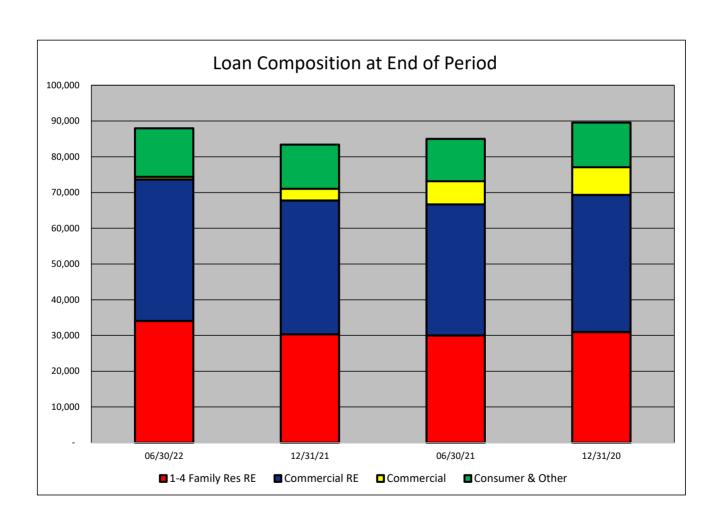
#### SECURITIES COMPOSITION - Crews Bank & Trust (Dollars in Thousands)

| As of:               | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|----------------------|----------|----------|----------|----------|----------------------|---------------------|
| SECURITIES CATEGORY: |          |          |          |          |                      |                     |
| US Treasury          | 15,424   | 963      | 961      | -        | 14,463               | 1,504.99            |
| State & Munip        | 13,869   | 14,289   | 14,746   | 14,796   | (877)                | (5.95)              |
| Mortgage backed      | 20,260   | 19,346   | 20,131   | 20,485   | 129                  | 0.64                |
| Equities             | -        | -        | -        | -        | -                    | NA                  |
| Agency               | 28,487   | 21,608   | 20,988   | 13,293   | 7,499                | 35.73               |
| Other                | -        | -        | -        | -        | -                    | NA                  |
| Total Securities     | 78,040   | 56,206   | 56,826   | 48,574   | 21,214               | 37.33               |



#### LOAN PORTFOLIO COMPOSITION - Crews Bank & Trust (Dollars in Thousands)

| As of:            | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|-------------------|----------|----------|----------|----------|----------------------|---------------------|
| LOAN CATEGORY:    |          |          |          |          |                      |                     |
| 1-4 Family Res RE | 34,075   | 30,319   | 29,992   | 30,967   | 4,083                | 13.61               |
| Commercial RE     | 39,586   | 37,444   | 36,679   | 38,376   | 2,907                | 7.93                |
| Commercial        | 720      | 3,272    | 6,488    | 7,728    | (5,768)              | (88.90)             |
| Consumer & Other  | 13,591   | 12,371   | 11,849   | 12,515   | 1,742                | 14.70               |
| Loans, Net        | 87,972   | 83,406   | 85,008   | 89,586   | 2,964                | 3.49                |

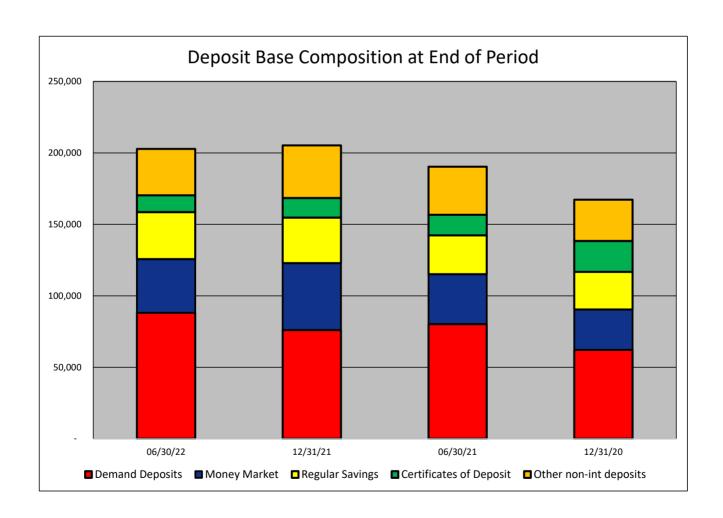


#### LOAN PORTFOLIO QUALITY - Crews Bank & Trust (Dollars in Thousands)

| As of:                       | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|------------------------------|----------|----------|----------|----------|----------------------|---------------------|
| LOAN LOSS RESERVE ACTIVITY:  |          |          |          |          |                      |                     |
| Beginning Balance            | 2,518    | 2,721    | 2,721    | 2,735    | (203)                | (7.46)              |
| Total Recoveries             | 12       | 123      | 14       | 61       | (2)                  | (14.29)             |
| Total Charge-offs            | 14       | 177      | 9        | 75       | 5                    | 55.56               |
| Provision Expense            | -        | (149)    | -        | -        | -                    | NA                  |
| Writedown Transfer Loans HFS | -        | -        | -        | -        | -                    | NA                  |
| Adjustments                  | -        | -        | -        | -        | -                    | NA                  |
| Ending Balance               | 2,516    | 2,518    | 2,726    | 2,721    | (210)                | (7.70)              |
| NON-PERFORMING ASSETS:       |          |          |          |          |                      |                     |
| Total-90+ Days Past Due      | -        | -        | -        | -        | -                    | NA                  |
| Total-Nonaccrual             | 70       | 465      | 1,275    | 1,114    | (1,205)              | (94.51)             |
| Foreclosed Real Estate       | -        | -        | -        | 314      | -                    | NA                  |
| Total Non-perf Assets        | 70       | 465      | 1,275    | 1,428    | (1,205)              | (94.51)             |

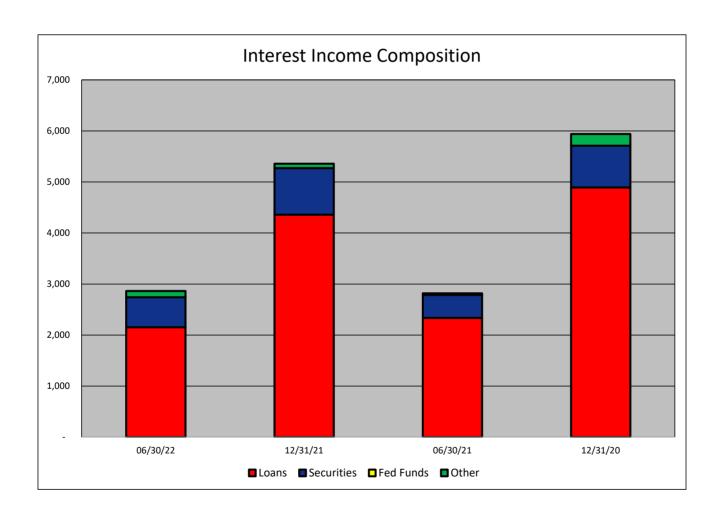
### DEPOSIT BASE COMPOSITION - Crews Bank & Trust (Dollars in Thousands)

| As of:                  | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|-------------------------|----------|----------|----------|----------|----------------------|---------------------|
| DEPOSIT BASE CATEGORY:  |          |          |          |          |                      |                     |
| Demand Deposits         | 88,176   | 76,076   | 80,192   | 62,187   | 7,984                | 9.96                |
| Money Market            | 37,493   | 46,823   | 34,917   | 28,286   | 2,576                | 7.38                |
| Regular Savings         | 32,927   | 31,884   | 27,190   | 26,295   | 5,737                | 21.10               |
| Certificates of Deposit | 11,706   | 13,691   | 14,415   | 21,611   | (2,709)              | (18.79)             |
| Other non-int deposits  | 32,457   | 36,817   | 33,634   | 28,918   | (1,177)              | (3.50)              |
| Total Deposits          | 202,759  | 205,291  | 190,348  | 167,297  | 12,411               | 6.52                |



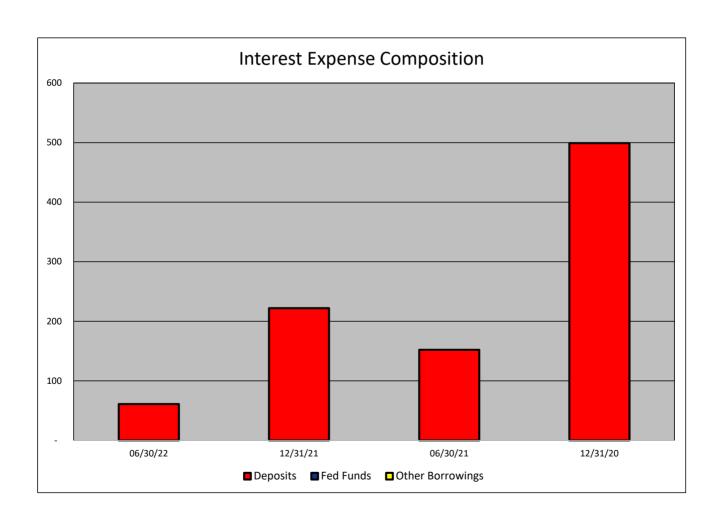
### INTEREST INCOME COMPOSITION- Crews Bank & Trust (Dollars in Thousands)

| As of:                   | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------------------------|----------|----------|----------|----------|----------------------|---------------------|
| INTEREST INCOME CATEGORY |          |          |          |          |                      |                     |
| Loans                    | 2,152    | 4,359    | 2,335    | 4,893    | (183)                | (7.84)              |
| Securities               | 589      | 914      | 452      | 819      | 137                  | 30.31               |
| Fed Funds                | -        | -        | -        | -        | -                    | NA                  |
| Other                    | 122      | 86       | 30       | 227      | 92                   | 306.67              |
| Total Int Income         | 2,863    | 5,359    | 2,817    | 5,939    | 46                   | 1.63                |



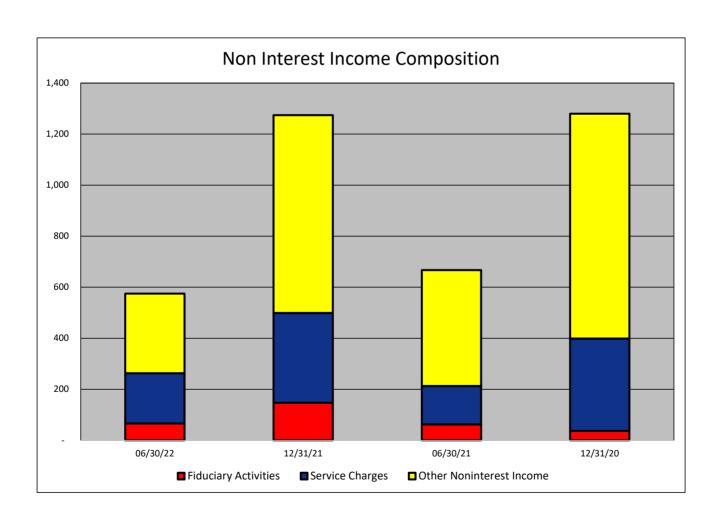
### INTEREST EXPENSE COMPOSITION- Crews Bank & Trust (Dollars in Thousands)

| As of:                    | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|---------------------------|----------|----------|----------|----------|----------------------|---------------------|
| INTEREST EXPENSE CATEGORY |          |          |          |          |                      |                     |
| Deposits                  | 61       | 222      | 152      | 499      | (91)                 | (59.87)             |
| Fed Funds                 | -        | -        | -        | -        | -                    | NA                  |
| Other Borrowings          | -        | -        | -        | -        | -                    | NA                  |
| Total Int Expense         | 61       | 222      | 152      | 499      | (91)                 | (59.87)             |



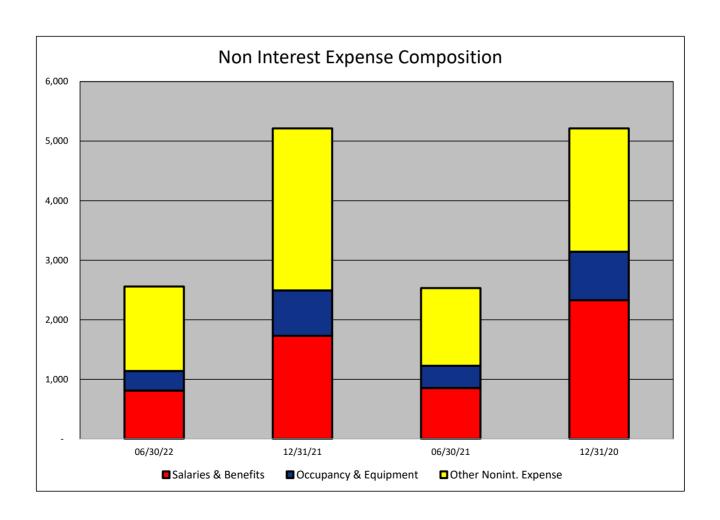
### NONINTEREST INCOME COMPOSITION- Crews Bank & Trust (Dollars in Thousands)

| As of:                      | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|-----------------------------|----------|----------|----------|----------|----------------------|---------------------|
| NONINTEREST INCOME CATEGORY |          |          |          |          |                      |                     |
| Fiduciary Activities        | 66       | 147      | 62       | 37       | 4                    | 6.45                |
| Service Charges             | 197      | 352      | 151      | 362      | 46                   | 30.46               |
| Other Noninterest Income    | 312      | 775      | 454      | 881      | (142)                | (31.28)             |
| Total Nonint. Income        | 575      | 1,274    | 667      | 1,280    | (92)                 | (13.79)             |



### NONINTEREST EXPENSE COMPOSITION- Crews Bank & Trust (Dollars in Thousands)

| As of:                       | 06/30/22 | 12/31/21 | 06/30/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|------------------------------|----------|----------|----------|----------|----------------------|---------------------|
| NONINTEREST EXPENSE CATEGORY |          |          |          |          |                      |                     |
| Salaries & Benefits          | 812      | 1,731    | 855      | 2,327    | (43)                 | (5.03)              |
| Occupancy & Equipment        | 328      | 762      | 373      | 816      | (45)                 | (12.06)             |
| Other Nonint. Expense        | 1,418    | 2,721    | 1,304    | 2,070    | 114                  | 8.74                |
| Total Nonint. Expense        | 2,558    | 5,214    | 2,532    | 5,213    | 26                   | 1.03                |



#### BALANCE SHEET

|                                       | Total Asse | ets \$000  |                       |
|---------------------------------------|------------|------------|-----------------------|
| Institution name                      | This Year  | Last Year  | % Change in<br>Assets |
| Cogent Bank                           | 1,245,824  | 940,251    | 32.50                 |
| Winter Park National Bank             | 751,511    | 596,645    | 25.96                 |
| Citizens Bank And Trust               | 1,292,093  | 1,044,722  | 23.68                 |
| Sunrise Bank                          | 437,804    | 360,957    | 21.29                 |
| Surety Bank                           | 215,833    | 182,555    | 18.23                 |
| Commerce Bank & Trust                 | 173,873    | 148,835    | 16.82                 |
| First Colony Bank Of Florida          | 302,332    | 263,253    | 14.84                 |
| Southstate Bank, National Association | 46,193,356 | 40,262,683 | 14.73                 |
| First Bank                            | 654,961    | 573,286    | 14.25                 |
| Heartland National Bank               | 720,396    | 640,127    | 12.54                 |
| The First National Bank Of Mount Dora | 413,915    | 370,252    | 11.79                 |
| Citizens First Bank                   | 4,013,943  | 3,612,714  | 11.11                 |
| United Southern Bank                  | 858,678    | 775,046    | 10.79                 |
| Bank Of Central Florida               | 965,730    | 882,073    | 9.48                  |
| Mainstreet Community Bank Of Florida  | 804,904    | 740,152    | 8.75                  |
| Wauchula State Bank                   | 982,248    | 920,407    | 6.72                  |
| Crews Bank & Trust                    | 221,133    | 209,930    | 5.34                  |
| First National Bank Of Wauchula       | 88,243     | 83,955     | 5.11                  |
| Axiom Bank, National Association      | 649,853    | 635,780    | 2.21                  |

#### **BALANCE SHEET**

|                                       | Total Loa  | ns \$000   |                      |
|---------------------------------------|------------|------------|----------------------|
| nstitution name                       | This Year  | Last Year  | % Change ir<br>Loans |
| Sunrise Bank                          | 314,106    | 203,593    | 54.2                 |
| Cogent Bank                           | 974,918    | 724,525    | 34.5                 |
| Bank Of Central Florida               | 527,799    | 420,368    | 25.5                 |
| Winter Park National Bank             | 316,951    | 262,711    | 20.6                 |
| Southstate Bank, National Association | 28,009,146 | 24,204,465 | 15.7                 |
| Citizens First Bank                   | 1,197,582  | 1,059,716  | 13.0                 |
| First National Bank Of Wauchula       | 63,087     | 58,066     | 8.6                  |
| Citizens Bank And Trust               | 540,866    | 508,763    | 6.3                  |
| irst Bank                             | 355,295    | 340,008    | 4.5                  |
| Vauchula State Bank                   | 533,819    | 511,163    | 4.4                  |
| Commerce Bank & Trust                 | 93,570     | 89,663     | 4.3                  |
| Crews Bank & Trust                    | 87,972     | 85,008     | 3.4                  |
| irst Colony Bank Of Florida           | 177,378    | 173,782    | 2.0                  |
| Mainstreet Community Bank Of Florida  | 446,287    | 460,447    | (3.0                 |
| he First National Bank Of Mount Dora  | 98,895     | 105,109    | (5.9                 |
| urety Bank                            | 71,616     | 76,431     | (6.3                 |
| leartland National Bank               | 148,548    | 159,477    | (6.8                 |
| Inited Southern Bank                  | 314,090    | 340,025    | (7.                  |
| Axiom Bank, National Association      | 432,118    | 501,601    | (13.                 |

#### CAPITAL RATIOS For the six months June 30, 2022

| Institution name                      | Equity/<br>Assets | Leverage<br>Ratio | Tier 1 Risk-<br>based Ratio | Risk based<br>Capital Ratio | Common<br>Equity Tier 1<br>Capital Ratio |
|---------------------------------------|-------------------|-------------------|-----------------------------|-----------------------------|------------------------------------------|
| Axiom Bank, National Association      | 13.72             | 13.85             | 19.18                       | 20.35                       | 19.18                                    |
| Surety Bank                           | 6.93              | 10.07             | 20.98                       | 21.95                       | 20.98                                    |
| Citizens First Bank                   | 6.92              | 10.06             | 14.71                       | 15.46                       | 14.71                                    |
| First National Bank Of Wauchula       | 8.63              | 10.04             | 0.00                        | 0.00                        | 0.00                                     |
| The First National Bank Of Mount Dora | 5.41              | 9.98              | 14.82                       | 15.76                       | 14.82                                    |
| Wauchula State Bank                   | 9.59              | 9.93              | 0.00                        | 0.00                        | 0.00                                     |
| Sunrise Bank                          | 7.99              | 9.20              | 0.00                        | 0.00                        | 0.00                                     |
| Cogent Bank                           | 8.84              | 9.11              | 11.43                       | 12.68                       | 11.43                                    |
| Mainstreet Community Bank Of Florida  | 6.71              | 8.94              | 0.00                        | 0.00                        | 0.00                                     |
| Southstate Bank, National Association | 11.55             | 8.67              | 12.00                       | 12.68                       | 12.00                                    |
| Crews Bank & Trust                    | 8.01              | 8.41              | 19.88                       | 21.15                       | 19.88                                    |
| First Colony Bank Of Florida          | 7.46              | 8.24              | 12.54                       | 13.79                       | 12.54                                    |
| First Bank                            | 7.03              | 8.23              | 14.17                       | 15.42                       | 14.17                                    |
| Commerce Bank & Trust                 | 5.51              | 8.13              | 14.37                       | 15.63                       | 14.37                                    |
| United Southern Bank                  | 2.88              | 7.91              | 13.80                       | 15.06                       | 13.80                                    |
| Heartland National Bank               | 5.98              | 7.20              | 23.39                       | 24.52                       | 23.39                                    |
| Bank Of Central Florida               | 5.86              | 7.15              | 12.29                       | 13.18                       | 12.29                                    |
| Citizens Bank And Trust               | 2.20              | 7.06              | 13.26                       | 14.03                       | 13.26                                    |
| Winter Park National Bank             | 5.58              | 6.66              | 11.36                       | 12.30                       | 11.36                                    |

| Select Peer Average | 7.20 | 8.89 | 12.01 | 12.84 | 12.01 |
|---------------------|------|------|-------|-------|-------|
|---------------------|------|------|-------|-------|-------|

#### BALANCE SHEET RATIOS For the six months June 30, 2022

| Institution name                      | Loans/<br>Deposits | Gross Loans/<br>Assets | Securities/<br>Assets |
|---------------------------------------|--------------------|------------------------|-----------------------|
| Cogent Bank                           | 86.38              | 78.25                  | 10.96                 |
| First National Bank Of Wauchula       | 80.28              | 71.49                  | 6.97                  |
| Axiom Bank, National Association      | 79.03              | 66.49                  | 17.34                 |
| Sunrise Bank                          | 78.95              | 71.75                  | 12.57                 |
| Southstate Bank, National Association | 71.90              | 60.63                  | 18.34                 |
| First Colony Bank Of Florida          | 63.88              | 58.67                  | 16.95                 |
| Wauchula State Bank                   | 60.61              | 54.35                  | 22.93                 |
| Mainstreet Community Bank Of Florida  | 59.97              | 55.45                  | 24.24                 |
| First Bank                            | 58.66              | 54.25                  | 20.75                 |
| Bank Of Central Florida               | 58.40              | 54.65                  | 24.28                 |
| Commerce Bank & Trust                 | 57.85              | 53.82                  | 29.30                 |
| Winter Park National Bank             | 47.05              | 42.18                  | 40.76                 |
| Citizens Bank And Trust               | 45.90              | 41.86                  | 54.44                 |
| Crews Bank & Trust                    | 43.39              | 39.78                  | 35.29                 |
| United Southern Bank                  | 37.99              | 36.58                  | 51.46                 |
| Surety Bank                           | 35.72              | 33.18                  | 12.55                 |
| Citizens First Bank                   | 35.45              | 29.84                  | 65.66                 |
| The First National Bank Of Mount Dora | 25.43              | 23.89                  | 59.20                 |
| Heartland National Bank               | 22.06              | 20.62                  | 35.68                 |

### PROFITABILITY RATIOS For the six months June 30, 2022

| nstitution name                       | Avg Total<br>Assets (\$000) | Return on<br>Avg Assets | Return on<br>Avg Equity |
|---------------------------------------|-----------------------------|-------------------------|-------------------------|
| Surety Bank                           | 204,498                     | 2.91                    | 35.31                   |
| Wauchula State Bank                   | 960,912                     | 1.60                    | 16.63                   |
| First Colony Bank Of Florida          | 305,853                     | 1.59                    | 20.45                   |
| ,<br>Winter Park National Bank        | 742,247                     | 1.43                    | 24.26                   |
| The First National Bank Of Mount Dora | 385,117                     | 1.22                    | 13.92                   |
| Citizens First Bank                   | 4,058,690                   | 1.15                    | 13.70                   |
| Southstate Bank, National Association | 44,701,710                  | 1.03                    | 8.71                    |
| First Bank                            | 642,188                     | 1.01                    | 13.48                   |
| Citizens Bank And Trust               | 1,300,235                   | 1.00                    | 22.56                   |
| Cogent Bank                           | 1,219,047                   | 0.94                    | 11.12                   |
| Sunrise Bank                          | 415,014                     | 0.93                    | 10.87                   |
| Jnited Southern Bank                  | 851,216                     | 0.93                    | 19.37                   |
| Mainstreet Community Bank Of Florida  | 775,239                     | 0.85                    | 11.23                   |
| Bank Of Central Florida               | 982,077                     | 0.77                    | 12.18                   |
| Crews Bank & Trust                    | 226,613                     | 0.72                    | 9.14                    |
| Commerce Bank & Trust                 | 184,006                     | 0.58                    | 9.12                    |
| First National Bank Of Wauchula       | 89,276                      | 0.53                    | 5.92                    |
| Heartland National Bank               | 686,677                     | 0.52                    | 7.83                    |
| Axiom Bank, National Association      | 643,630                     | 0.41                    | 2.83                    |

### PROFITABILITY RATIOS For the six months June 30, 2022

|                                       |             | Net      | _          | Assets (per  |
|---------------------------------------|-------------|----------|------------|--------------|
|                                       | Noninterest | Overhead | Efficiency | million) per |
| Institution name                      | Income/AA   | Ratio    | Ratio      | Employee     |
| Winter Park National Bank             | 0.07        | 0.90     | 39.47      | 26.84        |
| First Colony Bank Of Florida          | 0.12        | 1.46     | 47.41      | 15.91        |
| Citizens First Bank                   | 0.82        | 0.56     | 48.15      | 9.91         |
| Surety Bank                           | 3.23        | (0.39)   | 48.74      | 5.68         |
| Wauchula State Bank                   | 0.49        | 1.40     | 51.52      | 4.44         |
| Southstate Bank, National Association | 0.84        | 1.25     | 60.31      | 8.90         |
| Cogent Bank                           | 0.58        | 2.14     | 61.80      | 7.33         |
| First Bank                            | 0.60        | 1.65     | 62.07      | 6.75         |
| Sunrise Bank                          | 0.10        | 1.98     | 62.20      | 8.26         |
| United Southern Bank                  | 0.59        | 1.50     | 62.43      | 5.88         |
| Bank Of Central Florida               | 0.21        | 1.50     | 62.73      | 11.23        |
| Mainstreet Community Bank Of Florida  | 0.39        | 1.72     | 64.53      | 7.59         |
| Heartland National Bank               | 0.29        | 1.03     | 66.76      | 12.42        |
| Citizens Bank And Trust               | 0.76        | 1.47     | 67.43      | 6.91         |
| The First National Bank Of Mount Dora | 1.97        | 1.30     | 68.79      | 5.05         |
| Crews Bank & Trust                    | 0.51        | 1.75     | 74.74      | 10.05        |
| Commerce Bank & Trust                 | 0.17        | 1.85     | 74.79      | 8.69         |
| First National Bank Of Wauchula       | 0.36        | 3.49     | 86.51      | 3.27         |
| Axiom Bank, National Association      | 0.87        | 3.50     | 103.90     | 4.42         |

| Select Peer Average | 0.68 | 1.58 | 63.91 | 8.92 |
|---------------------|------|------|-------|------|
|---------------------|------|------|-------|------|

### ASSET QUALITY RATIOS For the six months June 30, 2022

| Institution name                      | Reserves/<br>Loans | Nonperf<br>Loans/<br>Total Loans | Nonperf<br>Assets/<br>Total Assets | Adjusted<br>Texas Ratio |
|---------------------------------------|--------------------|----------------------------------|------------------------------------|-------------------------|
| Commerce Bank & Trust                 | 1.74               | 0.00                             | 0.00                               | 0.00                    |
| Bank Of Central Florida               | 0.98               | 0.00                             | 0.00                               | 0.00                    |
| First Colony Bank Of Florida          | 1.56               | 0.01                             | 0.00                               | 0.04                    |
| Heartland National Bank               | 1.63               | 0.00                             | 0.00                               | 0.08                    |
| Sunrise Bank                          | 1.16               | 0.00                             | 0.00                               | 0.00                    |
| Winter Park National Bank             | 1.32               | 0.00                             | 0.00                               | 0.00                    |
| Mainstreet Community Bank Of Florida  | 1.49               | 0.01                             | 0.01                               | 0.09                    |
| Citizens First Bank                   | 1.75               | 0.06                             | 0.02                               | 0.26                    |
| Crews Bank & Trust                    | 2.86               | 0.08                             | 0.03                               | 0.35                    |
| Citizens Bank And Trust               | 1.02               | 0.17                             | 0.07                               | 2.73                    |
| United Southern Bank                  | 3.04               | 0.27                             | 0.10                               | 2.43                    |
| Southstate Bank, National Association | 1.14               | 0.32                             | 0.20                               | 1.92                    |
| The First National Bank Of Mount Dora | 2.52               | 0.69                             | 0.22                               | 2.34                    |
| Surety Bank                           | 1.35               | 0.68                             | 0.23                               | 3.07                    |
| First Bank                            | 1.89               | 0.61                             | 0.33                               | 4.13                    |
| First National Bank Of Wauchula       | 1.19               | 0.46                             | 0.33                               | 3.49                    |
| Cogent Bank                           | 1.29               | 0.51                             | 0.40                               | 3.33                    |
| Axiom Bank, National Association      | 1.25               | 0.57                             | 0.41                               | 2.65                    |
| Wauchula State Bank                   | 1.93               | 1.07                             | 0.58                               | 5.47                    |

| Select Peer Average | 1.64 | 0.29 | 0.15 | 1.70 |
|---------------------|------|------|------|------|
|---------------------|------|------|------|------|

# STATEMENT OF CONDITION (% OF ASSETS) For the six months June 30, 2022

| Institution name                      | Cash &<br>Nointerest<br>bearing Deps | Interest-<br>bearing Bal | Fed Funds Sold<br>& Repos | Held to<br>Maturity Secs | Available for<br>Sale Secs |
|---------------------------------------|--------------------------------------|--------------------------|---------------------------|--------------------------|----------------------------|
| Surety Bank                           | 23.64                                | 27.38                    | 0.00                      | 0.00                     | 12.55                      |
| First National Bank Of Wauchula       | 10.24                                | 6.70                     | 0.00                      | 0.00                     | 6.97                       |
| First Bank                            | 4.00                                 | 16.94                    | 0.61                      | 0.00                     | 20.75                      |
| Commerce Bank & Trust                 | 2.90                                 | 11.65                    | 0.00                      | 0.00                     | 29.30                      |
| Axiom Bank, National Association      | 1.54                                 | 9.88                     | 0.00                      | 0.00                     | 17.34                      |
| Winter Park National Bank             | 1.43                                 | 13.85                    | 0.00                      | 22.73                    | 18.02                      |
| First Colony Bank Of Florida          | 1.36                                 | 22.86                    | 0.00                      | 9.95                     | 7.00                       |
| Crews Bank & Trust                    | 1.26                                 | 22.67                    | 0.00                      | 19.76                    | 15.53                      |
| Southstate Bank, National Association | 1.22                                 | 8.71                     | 0.30                      | 6.08                     | 12.27                      |
| Wauchula State Bank                   | 1.20                                 | 21.08                    | 0.00                      | 15.49                    | 7.44                       |
| Sunrise Bank                          | 1.11                                 | 13.79                    | 0.00                      | 1.14                     | 11.43                      |
| Heartland National Bank               | 1.02                                 | 40.46                    | 0.00                      | 0.00                     | 35.68                      |
| Bank Of Central Florida               | 0.96                                 | 17.11                    | 0.00                      | 0.00                     | 24.28                      |
| Mainstreet Community Bank Of Florida  | 0.87                                 | 14.13                    | 1.02                      | 0.00                     | 24.24                      |
| United Southern Bank                  | 0.82                                 | 6.67                     | 0.00                      | 1.54                     | 49.92                      |
| Citizens First Bank                   | 0.61                                 | 0.17                     | 0.36                      | 0.00                     | 65.66                      |
| The First National Bank Of Mount Dora | 0.48                                 | 10.62                    | 0.00                      | 0.00                     | 59.20                      |
| Citizens Bank And Trust               | 0.37                                 | 1.16                     | 0.00                      | 0.00                     | 54.44                      |
| Cogent Bank                           | 0.30                                 | 10.14                    | 0.00                      | 0.00                     | 10.96                      |

| Select Peer Average | 2.91 | 14.52 | 0.12 | 4.04 | 25.42 |
|---------------------|------|-------|------|------|-------|
|---------------------|------|-------|------|------|-------|

# STATEMENT OF CONDITION (% OF ASSETS) For the six months June 30, 2022

| Institution name                                   | Net Loans &<br>Leases | Premises &<br>Fixed Assets | Total Real<br>Estate Owned | Intangible<br>Assets |
|----------------------------------------------------|-----------------------|----------------------------|----------------------------|----------------------|
| Cogent Bank                                        | 76.98                 | 0.43                       | 0.00                       | 0.07                 |
| Sunrise Bank                                       | 70.92                 | 0.43                       | 0.00                       | 0.07                 |
| First National Bank Of Wauchula                    | 70.64                 | 1.48                       | 0.00                       | 0.01                 |
| Axiom Bank, National Association                   | 65.67                 | 2.30                       | 0.00                       | 0.30                 |
| Southstate Bank, National Association              | 59.78                 | 1.23                       | 0.00                       | 4.64                 |
| First Colony Bank Of Florida                       | 57.76                 | 0.56                       | 0.00                       | 0.00                 |
| Mainstreet Community Bank Of Florida               | 54.52                 | 2.20                       | 0.00                       | 0.00                 |
| Bank Of Central Florida                            | 54.12                 | 1.17                       | 0.00                       | 0.01                 |
| Wauchula State Bank                                | 53.30                 | 0.75                       | 0.00                       | 0.02                 |
| First Bank                                         | 53.22                 | 2.27                       | 0.00                       | 0.00                 |
| Commerce Bank & Trust                              | 52.88                 | 0.11                       | 0.00                       | 0.00                 |
| Commerce Bank & Trust<br>Winter Park National Bank | 41.62                 | 0.11                       | 0.00                       | 0.00                 |
|                                                    |                       |                            |                            |                      |
| Citizens Bank And Trust                            | 41.43                 | 0.84                       | 0.00                       | 0.00                 |
| Crews Bank & Trust                                 | 38.64                 | 1.74                       | 0.00                       | 0.00                 |
| United Southern Bank                               | 35.47                 | 1.20                       | 0.00                       | 0.00                 |
| Surety Bank                                        | 32.73                 | 0.95                       | 0.00                       | 0.00                 |
| Citizens First Bank                                | 28.90                 | 1.13                       | 0.00                       | 0.30                 |
| The First National Bank Of Mount Dora              | 23.29                 | 1.09                       | 0.05                       | 0.00                 |
| Heartland National Bank                            | 20.26                 | 0.53                       | 0.00                       | 0.00                 |

| Select Peer Average | 49.06 | 1.12 | 0.00 | 0.28 |
|---------------------|-------|------|------|------|
|---------------------|-------|------|------|------|

# STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES) For the six months June 30, 2022

| Institution name                      | Non Interest<br>Bearing Deps | Interest<br>Bearing Deps | Total<br>Deps | Total Fed<br>Funds &<br>Repos | Other<br>Borrowed<br>Money |
|---------------------------------------|------------------------------|--------------------------|---------------|-------------------------------|----------------------------|
| United Southern Bank                  | 56.72                        | 43.28                    | 100.00        | 0.00                          | 0.00                       |
| Surety Bank                           | 46.96                        | 53.04                    | 100.00        | 0.00                          | 0.00                       |
| Crews Bank & Trust                    | 43.83                        | 56.17                    | 100.00        | 0.00                          | 0.00                       |
| Bank Of Central Florida               | 42.50                        | 57.50                    | 100.00        | 0.00                          | 0.00                       |
| First Colony Bank Of Florida          | 42.49                        | 57.51                    | 100.00        | 0.00                          | 0.00                       |
| The First National Bank Of Mount Dora | 41.86                        | 58.14                    | 100.00        | 0.00                          | 0.00                       |
| Mainstreet Community Bank Of Florida  | 41.04                        | 58.55                    | 99.60         | 0.00                          | 0.40                       |
| Sunrise Bank                          | 40.56                        | 58.44                    | 99.00         | 0.00                          | 1.00                       |
| First Bank                            | 38.77                        | 61.23                    | 100.00        | 0.00                          | 0.00                       |
| Citizens Bank And Trust               | 38.60                        | 55.24                    | 93.84         | 3.38                          | 2.78                       |
| Cogent Bank                           | 38.19                        | 61.81                    | 100.00        | 0.00                          | 0.00                       |
| Southstate Bank, National Association | 36.38                        | 61.92                    | 98.30         | 1.69                          | 0.01                       |
| Wauchula State Bank                   | 35.94                        | 63.50                    | 99.44         | 0.53                          | 0.03                       |
| First National Bank Of Wauchula       | 33.01                        | 66.99                    | 100.00        | 0.00                          | 0.00                       |
| Commerce Bank & Trust                 | 28.87                        | 70.12                    | 98.99         | 1.01                          | 0.00                       |
| Winter Park National Bank             | 28.13                        | 66.96                    | 95.09         | 4.77                          | 0.14                       |
| Heartland National Bank               | 24.37                        | 75.63                    | 100.00        | 0.00                          | 0.00                       |
| Axiom Bank, National Association      | 23.41                        | 74.79                    | 98.20         | 0.00                          | 1.80                       |
| Citizens First Bank                   | 18.72                        | 72.67                    | 91.40         | 5.82                          | 2.79                       |

| Select Peer Average | 36.86 | 61.76 | 98.62 | 0.91 | 0.47 |
|---------------------|-------|-------|-------|------|------|
|---------------------|-------|-------|-------|------|------|

### YIELDS, COSTS & SPREADS - ASSET YIELDS For the six months June 30, 2022

|                                       | Yield on          | 0 1 1            |                        |                          |
|---------------------------------------|-------------------|------------------|------------------------|--------------------------|
| Institution name                      | Earning<br>Assets | Cost of<br>Funds | Net Interest<br>Margin | Avg Earning<br>Assets/AA |
| First National Bank Of Wauchula       | 4.84              | 0.35             | 4.61                   | 88.21                    |
| Cogent Bank                           | 4.07              | 0.38             | 3.85                   | 99.24                    |
| Surety Bank                           | 3.97              | 0.39             | 3.66                   | 68.81                    |
| Axiom Bank, National Association      | 3.94              | 0.59             | 3.52                   | 94.78                    |
| Sunrise Bank                          | 3.54              | 0.40             | 3.31                   | 97.64                    |
| First Bank                            | 3.37              | 0.23             | 3.23                   | 92.97                    |
| First Colony Bank Of Florida          | 3.30              | 0.14             | 3.17                   | 98.63                    |
| Wauchula State Bank                   | 3.22              | 0.09             | 3.16                   | 98.55                    |
| Mainstreet Community Bank Of Florida  | 3.07              | 0.16             | 2.98                   | 96.64                    |
| Southstate Bank, National Association | 2.96              | 0.09             | 2.90                   | 90.19                    |
| United Southern Bank                  | 2.83              | 0.08             | 2.78                   | 98.44                    |
| Commerce Bank & Trust                 | 3.00              | 0.60             | 2.62                   | 94.64                    |
| The First National Bank Of Mount Dora | 2.70              | 0.16             | 2.61                   | 97.73                    |
| Bank Of Central Florida               | 2.67              | 0.14             | 2.59                   | 96.89                    |
| Citizens Bank And Trust               | 2.70              | 0.22             | 2.57                   | 96.67                    |
| Crews Bank & Trust                    | 2.60              | 0.10             | 2.55                   | 97.16                    |
| Winter Park National Bank             | 2.68              | 0.31             | 2.47                   | 96.55                    |
| Citizens First Bank                   | 2.12              | 0.15             | 2.00                   | 97.08                    |
| Heartland National Bank               | 1.84              | 0.15             | 1.73                   | 97.70                    |

| Select Peer Average | 3.13 | 0.25 | 2.84 | 94.66 |
|---------------------|------|------|------|-------|
|---------------------|------|------|------|-------|