#### **Bank Of Pensacola**

Pensacola, FL

Established 10/26/1973

#### Florida Bank and Thrift Performance Report

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#### **FLORIDA BANKING TEAM**

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Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

#### PEER GROUP POSITION For the North Florida Group

#### For the three months ended March 31, 2022

|  | Total Assets |  | Return on Avg |  |
|--|--------------|--|---------------|--|
| Institution name                           | (\$000's)    | Institution name                           | Assets (%)    |  |
| Tiaa, Fsb                                  | 37,942,771   | Intracoastal Bank                          | 1.49          |  |
| Capital City Bank                          | 4,301,533    | Peoples Bank Of Graceville                 | 1.19          |  |
| First Federal Bank                         | 3,500,117    | Prime Meridian Bank                        | 1.11          |  |
| One Florida Bank                           | 1,385,269    | Tiaa, Fsb                                  | 1.08          |  |
| Drummond Community Bank                    | 1,025,016    | Drummond Community Bank                    | 1.07          |  |
| Prime Meridian Bank                        | 866,103      | Capital City Bank                          | 0.79          |  |
| Fnbt Bank                                  | 677,776      | Fnbt Bank                                  | 0.78          |  |
| Beach Bank                                 | 619,652      | First Federal Bank                         | 0.73          |  |
| Intracoastal Bank                          | 551,554      | Florida Capital Bank, National Association | 0.71          |  |
| Florida Capital Bank, National Association | 508,355      | One Florida Bank                           | 0.69          |  |
| First National Bank Northwest Florida      | 216,417      | Madison County Community Bank              | 0.68          |  |
| Community State Bank                       | 207,632      | Pnb Community Bank                         | 0.60          |  |
| Madison County Community Bank              | 178,599      | Beach Bank                                 | 0.42          |  |
| Lafayette State Bank                       | 175,579      | Lafayette State Bank                       | 0.36          |  |
| Bank Of Pensacola                          | 156,522      | Bank Of Pensacola                          | 0.24          |  |
| Pnb Community Bank                         | 151,966      | First National Bank Northwest Florida      | 0.21          |  |
| Peoples Bank Of Graceville                 | 113,804      | Community State Bank                       | 0.21          |  |
| The Warrington Bank                        | 105,399      | The Warrington Bank                        | (0.10)        |  |
| Bank Of The South                          | 93,007       | Bank Of The South                          | (0.12)        |  |

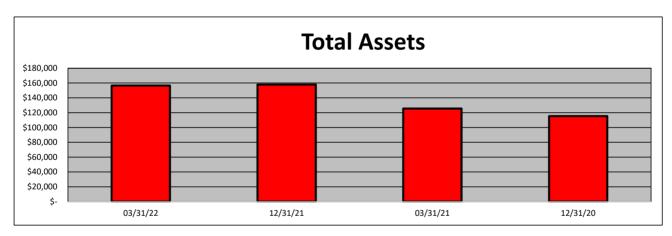
## EXECUTIVE SUMMARY - Bank of Pensacola (Percentage)

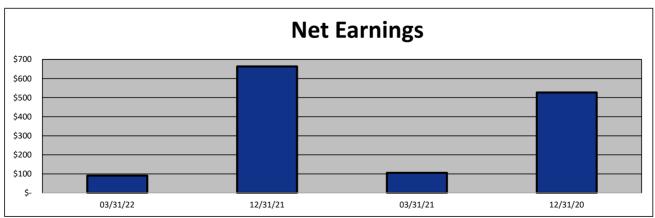
| Period Ending                      | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | State Avg. | Peer Avg. |
|------------------------------------|----------|----------|----------|----------|------------|-----------|
| CAPITAL RATIOS                     |          |          |          |          |            |           |
| Equity/Assets                      | 8.14     | 8.03     | 9.65     | 10.42    | 9.41       | 8.97      |
| Leverage Ratio                     | 8.38     | 8.77     | 10.21    | 10.64    | 9.61       | 9.70      |
| Tier 1 Cap/Risk Based Assets       | 0.00     | 0.00     | 0.00     | 0.00     | 12.53      | 12.89     |
| Risk Based Ratio                   | 0.00     | 0.00     | 0.00     | 0.00     | 13.38      | 13.77     |
| Common Equity Tier 1 Capital Ratio | NA       | 0.00     | 0.00     | 0.00     | 12.50      | 12.89     |
| BALANCE SHEET RATIOS:              |          |          |          |          |            |           |
| Loan/Deposit Ratio                 | 30.77    | 35.44    | 47.69    | 48.04    | 68.26      | 53.50     |
| Loans/Assets                       | 28.20    | 32.58    | 42.98    | 43.00    | 55.23      | 46.74     |
| Securities/Assets                  | 45.24    | 40.65    | 35.99    | 32.95    | 16.80      | 29.54     |
| PROFITABILITY:                     |          |          |          |          |            |           |
| Return on Avg Assets               | 0.24     | 0.51     | 0.36     | 0.53     | 0.84       | 0.64      |
| Return on Avg Equity               | 2.86     | 5.38     | 3.52     | 4.50     | 9.50       | 7.55      |
| Nonint Income/Avg Assets           | 0.18     | 0.23     | 0.22     | 0.25     | 0.87       | 0.85      |
| Net Overhead Ratio                 | 1.23     | 1.29     | 1.45     | 1.68     | 1.77       | 1.69      |
| Efficiency Ratio                   | 81.65    | 69.14    | 77.83    | 71.72    | 68.65      | 76.48     |
| Assets (per million) per Employee  | 14.23    | 13.15    | 10.46    | 9.61     | 9.09       | 8.04      |
| ASSET QUALITY:                     |          |          |          |          |            |           |
| Reserves/Loans                     | 1.11     | 0.96     | 0.91     | 0.99     | 1.34       | 1.40      |
| Nonperforming Loans/Total Loans    | 0.00     | 0.23     | 0.24     | 0.24     | 0.74       | 0.74      |
| Nonperforming Assets/Total Assets  | 0.00     | 0.07     | 0.10     | 0.10     | 0.53       | 0.55      |
| Adjusted Texas Ratio               | 0.00     | 0.89     | 1.01     | 0.94     | 4.05       | 3.55      |
| YIELDS & COSTS:                    |          |          |          |          |            |           |
| Yield on earning assets            | 1.85     | 2.33     | 2.31     | 2.88     | 3.30       | 2.84      |
| Cost of funds                      | 0.48     | 0.54     | 0.60     | 0.65     | 0.46       | 0.29      |
| Net interest margin                | 1.58     | 2.03     | 1.99     | 2.53     | 2.64       | 2.40      |
| Avg Earning Assets/Avg Assets      | 97.40    | 96.91    | 96.76    | 96.55    | 90.01      | 94.35     |

#### SELECTED FINANCIAL DATA - Bank of Pensacola (Dollars in Thousands)

|                      |          |          | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change |
|----------------------|----------|----------|----------|----------|----------------------|----------|
| As of:               | 03/31/22 | 12/31/21 |          |          |                      | 12 MTHS  |
| Total Assets         | 156,522  | 157,802  | 125,509  | 115,280  | 31,013               | 24.71    |
| Cash and Equivalents | 40,292   | 41,184   | 25,352   | 26,680   | 14,940               | 58.93    |
| Securities           | 70,811   | 64,142   | 45,166   | 37,981   | 25,645               | 56.78    |
| Loans, net           | 44,142   | 51,412   | 53,939   | 49,569   | (9,797)              | (18.16)  |
| Deposit Accounts     | 143,435  | 145,056  | 113,101  | 103,174  | 30,334               | 26.82    |
| Fed Funds & Repos    | -        | -        | -        | -        | -                    | NA       |
| Total Equity         | 12,740   | 12,672   | 12,113   | 12,007   | 627                  | 5.18     |

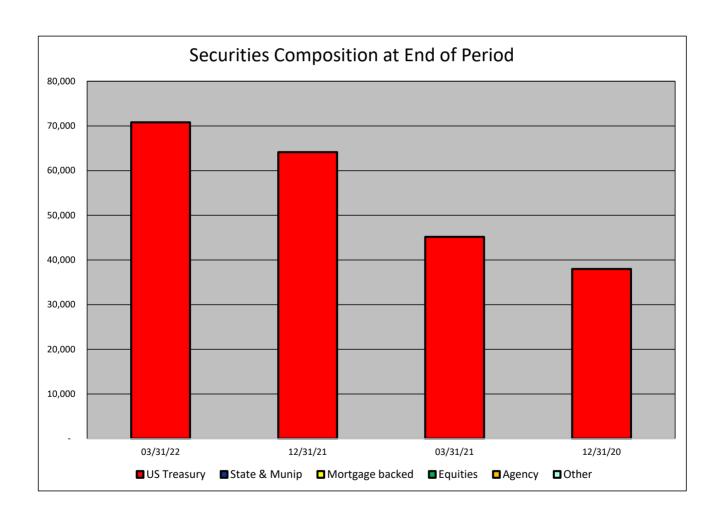
| Period Ending              | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|----------------------------|----------|----------|----------|----------|----------------------|---------------------|
| •                          |          |          |          |          |                      | <u>-</u>            |
| Net Earnings               | 91       | 664      | 106      | 527      | (15)                 | (14.15)             |
| Interest Income            | 683      | 2,954    | 664      | 2,765    | 19                   | 2.86                |
| Interest Expense           | 97       | 377      | 94       | 340      | 3                    | 3.19                |
| Net Interest Income        | 586      | 2,577    | 570      | 2,425    | 16                   | 2.81                |
| Prov for Loan Loss         | -        | -        | -        | 24       | -                    | NA                  |
| Noninterest income         | 68       | 307      | 66       | 245      | 2                    | 3.03                |
| Gain on Sale of Securities | -        | -        | -        | -        | -                    | NA                  |
| Noninterest Expense        | 534      | 1,994    | 495      | 1,915    | 39                   | 7.88                |
| Net Operating Income       | 120      | 890      | 141      | 731      | (21)                 | (14.89)             |
| Income Taxes               | 29       | 226      | 35       | 204      | (6)                  | (17.14)             |





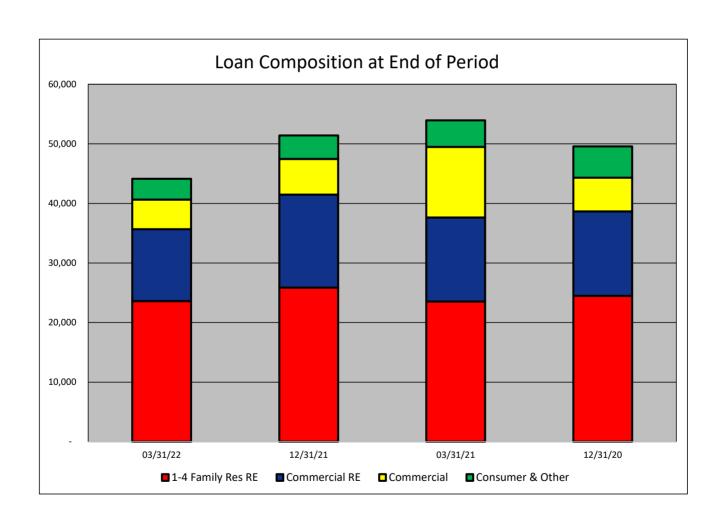
#### SECURITIES COMPOSITION - Bank of Pensacola (Dollars in Thousands)

| As of:               | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|----------------------|----------|----------|----------|----------|----------------------|---------------------|
| SECURITIES CATEGORY: |          |          |          |          |                      |                     |
| US Treasury          | 70,811   | 64,142   | 45,166   | 37,981   | 25,645               | 56.78               |
| State & Munip        | -        | -        | -        | -        | -                    | NA                  |
| Mortgage backed      | -        | -        | -        | -        | -                    | NA                  |
| Equities             | -        | -        | -        | -        | -                    | NA                  |
| Agency               | -        | -        | -        | -        | -                    | NA                  |
| Other                | -        | -        | -        | -        | -                    | NA                  |
| Total Securities     | 70,811   | 64,142   | 45,166   | 37,981   | 25,645               | 56.78               |



#### LOAN PORTFOLIO COMPOSITION - Bank of Pensacola (Dollars in Thousands)

| As of:            | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|-------------------|----------|----------|----------|----------|----------------------|---------------------|
| LOAN CATEGORY:    |          |          |          |          |                      |                     |
| 1-4 Family Res RE | 23,610   | 25,867   | 23,531   | 24,475   | 79                   | 0.34                |
| Commercial RE     | 12,079   | 15,626   | 14,108   | 14,182   | (2,029)              | (14.38)             |
| Commercial        | 4,966    | 5,978    | 11,858   | 5,673    | (6,892)              | (58.12)             |
| Consumer & Other  | 3,487    | 3,941    | 4,442    | 5,239    | (955)                | (21.50)             |
| Loans, Net        | 44,142   | 51,412   | 53,939   | 49,569   | (9,797)              | (18.16)             |

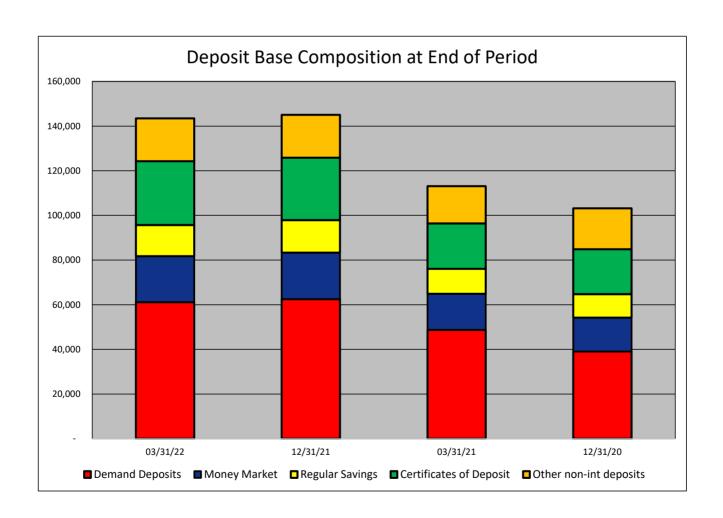


#### LOAN PORTFOLIO QUALITY - Bank of Pensacola (Dollars in Thousands)

| As of:                       | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|------------------------------|----------|----------|----------|----------|----------------------|---------------------|
| LOAN LOSS RESERVE ACTIVITY:  |          |          |          |          |                      |                     |
| Beginning Balance            | 491      | 490      | 490      | 465      | 1                    | 0.20                |
| Total Recoveries             | -        | 6        | -        | 3        | -                    | NA                  |
| Total Charge-offs            | -        | 5        | -        | 2        | -                    | NA                  |
| Provision Expense            | -        | -        | -        | 24       | -                    | NA                  |
| Writedown Transfer Loans HFS | -        | -        | -        | -        | -                    | NA                  |
| Adjustments                  | -        | -        | -        | -        | -                    | NA                  |
| Ending Balance               | 491      | 491      | 490      | 490      | 1                    | 0.20                |
| NON-PERFORMING ASSETS:       |          |          |          |          |                      |                     |
| Total-90+ Days Past Due      | -        | 117      | 127      | -        | (127)                | (100.00)            |
| Total-Nonaccrual             | -        | -        | -        | 118      | -                    | NA                  |
| Foreclosed Real Estate       | -        | -        | -        | -        | -                    | NA                  |
| Total Non-perf Assets        | -        | 117      | 127      | 118      | (127)                | (100.00)            |

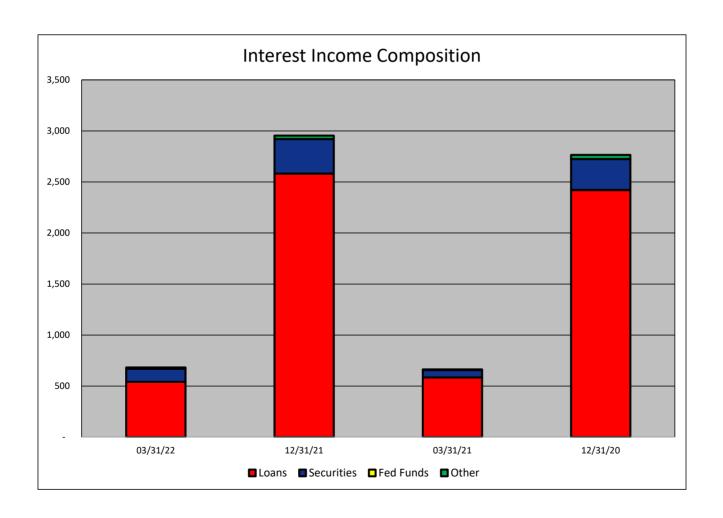
#### DEPOSIT BASE COMPOSITION - Bank of Pensacola (Dollars in Thousands)

| As of:                  | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|-------------------------|----------|----------|----------|----------|----------------------|---------------------|
| DEPOSIT BASE CATEGORY:  |          |          |          |          |                      |                     |
| Demand Deposits         | 61,122   | 62,488   | 48,732   | 39,074   | 12,390               | 25.42               |
| Money Market            | 20,620   | 20,833   | 16,190   | 15,158   | 4,430                | 27.36               |
| Regular Savings         | 13,989   | 14,580   | 11,180   | 10,495   | 2,809                | 25.13               |
| Certificates of Deposit | 28,534   | 27,958   | 20,327   | 20,143   | 8,207                | 40.37               |
| Other non-int deposits  | 19,170   | 19,197   | 16,672   | 18,304   | 2,498                | 14.98               |
| Total Deposits          | 143,435  | 145,056  | 113,101  | 103,174  | 30,334               | 26.82               |



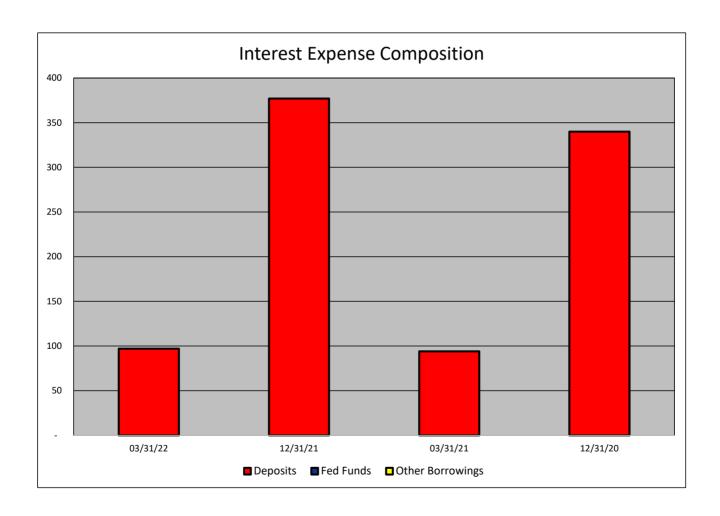
## INTEREST INCOME COMPOSITION- Bank of Pensacola (Dollars in Thousands)

| As of:                   | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|--------------------------|----------|----------|----------|----------|----------------------|---------------------|
| INTEREST INCOME CATEGORY |          |          |          |          |                      |                     |
| Loans                    | 542      | 2,582    | 585      | 2,421    | (43)                 | (7.35)              |
| Securities               | 128      | 339      | 73       | 304      | 55                   | 75.34               |
| Fed Funds                | -        | -        | -        | -        | -                    | NA                  |
| Other                    | 13       | 33       | 6        | 40       | 7                    | 116.67              |
| Total Int Income         | 683      | 2,954    | 664      | 2,765    | 19                   | 2.86                |



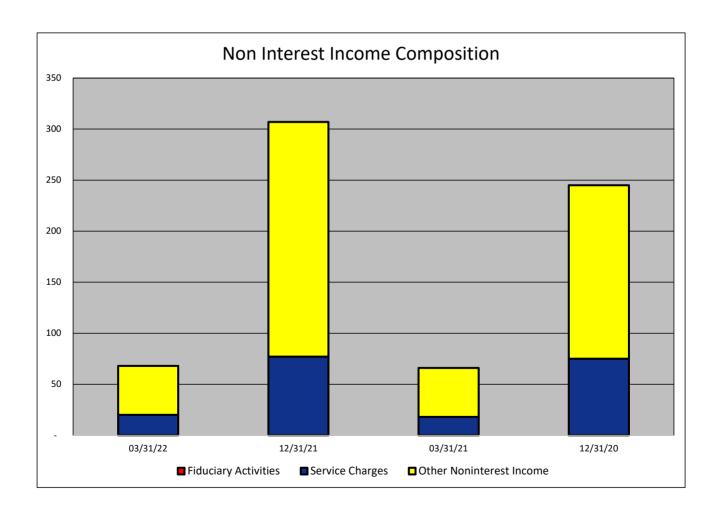
## INTEREST EXPENSE COMPOSITION- Bank of Pensacola (Dollars in Thousands)

| As of:                    | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|---------------------------|----------|----------|----------|----------|----------------------|---------------------|
| INTEREST EXPENSE CATEGORY |          |          |          |          |                      |                     |
| Deposits                  | 97       | 377      | 94       | 340      | 3                    | 3.19                |
| Fed Funds                 | -        | -        | -        | -        | -                    | NA                  |
| Other Borrowings          | -        | -        | -        | -        | -                    | NA                  |
| Total Int Expense         | 97       | 377      | 94       | 340      | 3                    | 3.19                |



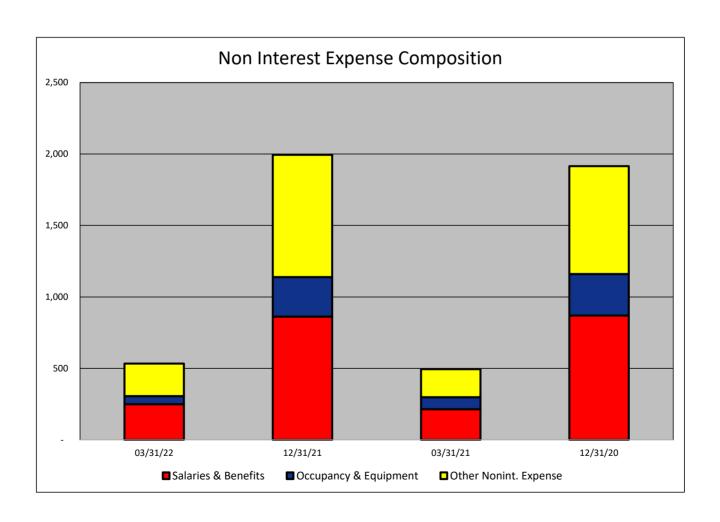
## NONINTEREST INCOME COMPOSITION- Bank of Pensacola (Dollars in Thousands)

| As of:                      | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|-----------------------------|----------|----------|----------|----------|----------------------|---------------------|
| NONINTEREST INCOME CATEGORY |          |          |          |          |                      |                     |
| Fiduciary Activities        | -        | -        | -        | -        | -                    | NA                  |
| Service Charges             | 20       | 77       | 18       | 75       | 2                    | 11.11               |
| Other Noninterest Income    | 48       | 230      | 48       | 170      | -                    | -                   |
| Total Nonint. Income        | 68       | 307      | 66       | 245      | 2                    | 3.03                |



## NONINTEREST EXPENSE COMPOSITION- Bank of Pensacola (Dollars in Thousands)

| As of:                       | 03/31/22 | 12/31/21 | 03/31/21 | 12/31/20 | \$ Change<br>12 MTHS | % Change<br>12 MTHS |
|------------------------------|----------|----------|----------|----------|----------------------|---------------------|
| NONINTEREST EXPENSE CATEGORY |          |          |          |          |                      |                     |
| Salaries & Benefits          | 250      | 863      | 215      | 870      | 35                   | 16.28               |
| Occupancy & Equipment        | 57       | 276      | 84       | 291      | (27)                 | (32.14)             |
| Other Nonint. Expense        | 227      | 855      | 196      | 754      | 31                   | 15.82               |
| Total Nonint. Expense        | 534      | 1,994    | 495      | 1,915    | 39                   | 7.88                |



#### BALANCE SHEET

|  | Total Asse | ets \$000  | _                     |
|--|------------|------------|-----------------------|
| Institution name                           | This Year  | Last Year  | % Change in<br>Assets |
| One Florida Bank                           | 1,385,269  | 973,123    | 42.35                 |
| Bank Of Pensacola                          | 156,522    | 125,509    | 24.71                 |
| Prime Meridian Bank                        | 866,103    | 720,851    | 20.15                 |
| Pnb Community Bank                         | 151,966    | 126,517    | 20.12                 |
| Drummond Community Bank                    | 1,025,016  | 859,431    | 19.27                 |
| Fnbt Bank                                  | 677,776    | 586,065    | 15.65                 |
| Madison County Community Bank              | 178,599    | 156,797    | 13.90                 |
| Bank Of The South                          | 93,007     | 82,705     | 12.46                 |
| Capital City Bank                          | 4,301,533  | 3,924,301  | 9.61                  |
| First National Bank Northwest Florida      | 216,417    | 197,765    | 9.43                  |
| Community State Bank                       | 207,632    | 192,817    | 7.68                  |
| Intracoastal Bank                          | 551,554    | 520,192    | 6.03                  |
| First Federal Bank                         | 3,500,117  | 3,330,348  | 5.10                  |
| Beach Bank                                 | 619,652    | 612,804    | 1.12                  |
| The Warrington Bank                        | 105,399    | 107,266    | (1.74                 |
| Tiaa, Fsb                                  | 37,942,771 | 39,164,920 | (3.12                 |
| Florida Capital Bank, National Association | 508,355    | 529,766    | (4.04                 |
| Peoples Bank Of Graceville                 | 113,804    | 119,014    | (4.38                 |
| Lafayette State Bank                       | 175,579    | 184,218    | (4.69                 |

#### BALANCE SHEET

|  | Total Loa  | ns \$000   |                      |
|--|------------|------------|----------------------|
| Institution name                           | This Year  | Last Year  | % Change in<br>Loans |
| One Florida Bank                           | 879,518    | 670,602    | 31.15                |
| Pnb Community Bank                         | 93,640     | 74,499     | 25.69                |
| Drummond Community Bank                    | 542,718    | 450,818    | 20.39                |
| Lafayette State Bank                       | 107,060    | 97,414     | 9.90                 |
| Beach Bank                                 | 455,734    | 427,890    | 6.51                 |
| Madison County Community Bank              | 73,185     | 69,323     | 5.57                 |
| Intracoastal Bank                          | 301,686    | 290,219    | 3.95                 |
| Prime Meridian Bank                        | 496,654    | 499,401    | (0.55                |
| Fnbt Bank                                  | 209,896    | 211,499    | (0.76                |
| Capital City Bank                          | 2,036,324  | 2,139,808  | (4.84                |
| Tiaa, Fsb                                  | 31,337,360 | 32,982,032 | (4.99                |
| Community State Bank                       | 86,545     | 94,347     | (8.27                |
| First National Bank Northwest Florida      | 59,132     | 71,986     | (17.86               |
| Bank Of Pensacola                          | 44,142     | 53,939     | (18.16               |
| Peoples Bank Of Graceville                 | 33,452     | 43,398     | (22.92               |
| Florida Capital Bank, National Association | 323,125    | 420,238    | (23.11               |
| Bank Of The South                          | 21,758     | 29,739     | (26.84               |
| The Warrington Bank                        | 20,175     | 27,640     | (27.01               |
| First Federal Bank                         | 1,009,121  | 1,542,316  | (34.57               |

#### CAPITAL RATIOS For the three months ended March 31, 2022

| Institution name                           | Equity/<br>Assets | Leverage<br>Ratio | Tier 1 Risk-<br>based Ratio | Risk based<br>Capital Ratio | Common<br>Equity Tier 1<br>Capital Ratio |
|--|-------------------|-------------------|-----------------------------|-----------------------------|--|
| institution name                           | 7.030.03          | Natio             | buseu Hutio                 | Capital Natio               | Capital Natio                            |
| Bank Of The South                          | 15.58             | 15.78             | 0.00                        | 0.00                        | 0.00                                     |
| The Warrington Bank                        | 15.36             | 15.29             | 0.00                        | 0.00                        | 0.00                                     |
| Florida Capital Bank, National Association | 12.48             | 12.52             | 22.14                       | 23.40                       | 22.14                                    |
| Beach Bank                                 | 13.18             | 10.04             | 11.71                       | 12.82                       | 11.71                                    |
| Drummond Community Bank                    | 8.34              | 9.93              | 0.00                        | 0.00                        | 0.00                                     |
| Peoples Bank Of Graceville                 | 6.27              | 9.90              | 31.60                       | 32.68                       | 31.60                                    |
| Гiaa, Fsb                                  | 10.26             | 9.89              | 14.88                       | 15.83                       | 14.88                                    |
| First National Bank Northwest Florida      | 9.49              | 9.76              | 36.83                       | 38.09                       | 36.83                                    |
| First Federal Bank                         | 8.86              | 9.68              | 19.98                       | 21.24                       | 19.98                                    |
| Pnb Community Bank                         | 7.66              | 8.80              | 0.00                        | 0.00                        | 0.00                                     |
| -nbt Bank                                  | 8.16              | 8.76              | 19.81                       | 21.06                       | 19.81                                    |
| Prime Meridian Bank                        | 8.04              | 8.56              | 13.60                       | 14.70                       | 13.60                                    |
| Bank Of Pensacola                          | 8.14              | 8.38              | 0.00                        | 0.00                        | 0.00                                     |
| Capital City Bank                          | 9.22              | 8.32              | 15.15                       | 16.15                       | 15.15                                    |
| One Florida Bank                           | 7.87              | 8.21              | 10.79                       | 11.62                       | 10.79                                    |
| ntracoastal Bank                           | 5.74              | 8.02              | 10.71                       | 11.91                       | 10.71                                    |
| Madison County Community Bank              | 5.51              | 7.98              | 14.53                       | 15.78                       | 14.53                                    |
| _afayette State Bank                       | 6.01              | 7.89              | 11.01                       | 12.19                       | 11.01                                    |
| Community State Bank                       | 4.29              | 6.55              | 12.12                       | 14.21                       | 12.12                                    |

| Select Peer Average | 8.97 | 9.70 | 12.89 | 13.77 | 12.89 |
|---------------------|------|------|-------|-------|-------|
|---------------------|------|------|-------|-------|-------|

#### BALANCE SHEET RATIOS For the three months ended March 31, 2022

| Institution name                           | Loans/<br>Deposits | Gross Loans/<br>Assets | Securities/<br>Assets |
|--|--------------------|------------------------|-----------------------|
| Tiaa, Fsb                                  | 116.51             | 82.59                  | 12.33                 |
| Beach Bank                                 | 92.63              | 73.55                  | 2.80                  |
| Florida Capital Bank, National Association | 73.37              | 63.56                  | 3.91                  |
| One Florida Bank                           | 69.21              | 63.49                  | 8.93                  |
| Pnb Community Bank                         | 67.91              | 61.62                  | 17.05                 |
| Lafayette State Bank                       | 65.34              | 60.98                  | 22.66                 |
| Prime Meridian Bank                        | 62.90              | 57.34                  | 12.48                 |
| Intracoastal Bank                          | 58.35              | 54.70                  | 24.34                 |
| Drummond Community Bank                    | 58.25              | 52.95                  | 37.34                 |
| Capital City Bank                          | 53.41              | 47.34                  | 26.40                 |
| Community State Bank                       | 43.71              | 41.68                  | 23.37                 |
| Madison County Community Bank              | 43.64              | 40.98                  | 41.84                 |
| Fnbt Bank                                  | 35.60              | 30.97                  | 30.15                 |
| First Federal Bank                         | 32.40              | 28.83                  | 58.47                 |
| Peoples Bank Of Graceville                 | 31.91              | 29.39                  | 64.77                 |
| Bank Of Pensacola                          | 30.77              | 28.20                  | 45.24                 |
| First National Bank Northwest Florida      | 30.29              | 27.32                  | 3.79                  |
| Bank Of The South                          | 27.74              | 23.39                  | 59.67                 |
| The Warrington Bank                        | 22.64              | 19.14                  | 65.79                 |

## PROFITABILITY RATIOS For the three months ended March 31, 2022

| Institution name                           | Avg Total<br>Assets (\$000) | Return on<br>Avg Assets | Return on<br>Avg Equity |
|--|-----------------------------|-------------------------|-------------------------|
| Intracoastal Bank                          | 525,368                     | 1.49                    | 21.03                   |
| Peoples Bank Of Graceville                 | 117,588                     | 1.19                    | 14.88                   |
| Prime Meridian Bank                        | 852,451                     | 1.11                    | 13.50                   |
| Tiaa, Fsb                                  | 37,325,153                  | 1.08                    | 10.50                   |
| Drummond Community Bank                    | 1,002,249                   | 1.07                    | 11.33                   |
| Capital City Bank                          | 4,270,001                   | 0.79                    | 8.28                    |
| Fnbt Bank                                  | 635,086                     | 0.78                    | 9.06                    |
| First Federal Bank                         | 3,522,126                   | 0.73                    | 7.41                    |
| Florida Capital Bank, National Association | 506,549                     | 0.71                    | 5.67                    |
| One Florida Bank                           | 1,387,412                   | 0.69                    | 8.75                    |
| Madison County Community Bank              | 170,903                     | 0.68                    | 9.87                    |
| Pnb Community Bank                         | 146,200                     | 0.60                    | 7.15                    |
| Beach Bank                                 | 599,140                     | 0.42                    | 3.12                    |
| Lafayette State Bank                       | 172,875                     | 0.36                    | 5.20                    |
| Bank Of Pensacola                          | 152,007                     | 0.24                    | 2.86                    |
| First National Bank Northwest Florida      | 210,817                     | 0.21                    | 2.18                    |
| Community State Bank                       | 203,886                     | 0.21                    | 4.08                    |
| The Warrington Bank                        | 105,631                     | (0.10)                  | (0.64)                  |
| Bank Of The South                          | 91,801                      | (0.12)                  | (0.77)                  |

## PROFITABILITY RATIOS For the three months ended March 31, 2022

|  |             | Net      | •          | Assets (per  |
|--|-------------|----------|------------|--------------|
|  | Noninterest | Overhead | Efficiency | million) per |
| Institution name                           | Income/AA   | Ratio    | Ratio      | Employee     |
| Intracoastal Bank                          | 0.14        | 1.65     | 53.21      | 13.45        |
| Peoples Bank Of Graceville                 | 0.24        | 1.27     | 54.34      | 8.13         |
| Tiaa, Fsb                                  | 1.10        | 0.75     | 54.50      | 26.17        |
| Prime Meridian Bank                        | 0.29        | 1.46     | 57.29      | 8.75         |
| Drummond Community Bank                    | 1.04        | 2.02     | 63.72      | 5.13         |
| One Florida Bank                           | 0.11        | 1.68     | 63.76      | 9.97         |
| Madison County Community Bank              | 0.53        | 1.71     | 70.41      | 6.38         |
| Fnbt Bank                                  | 1.14        | 1.02     | 73.65      | 7.45         |
| Capital City Bank                          | 2.14        | 1.36     | 77.98      | 5.81         |
| First Federal Bank                         | 1.88        | 1.42     | 78.44      | 4.62         |
| Pnb Community Bank                         | 0.31        | 2.82     | 79.89      | 4.22         |
| Bank Of Pensacola                          | 0.18        | 1.23     | 81.65      | 14.23        |
| Florida Capital Bank, National Association | 3.50        | 1.39     | 84.08      | 3.30         |
| Beach Bank                                 | 1.09        | 2.12     | 84.43      | 5.63         |
| Lafayette State Bank                       | 1.22        | 2.84     | 85.33      | 3.66         |
| First National Bank Northwest Florida      | 0.05        | 1.45     | 87.57      | 7.21         |
| Community State Bank                       | 0.62        | 2.30     | 88.96      | 5.77         |
| The Warrington Bank                        | 0.25        | 1.67     | 106.77     | 7.03         |
| Bank Of The South                          | 0.26        | 1.91     | 107.08     | 5.81         |

## ASSET QUALITY RATIOS For the three months ended March 31, 2022

| Institution name                           | Reserves/<br>Loans | Nonperf<br>Loans/<br>Total Loans | Nonperf<br>Assets/<br>Total Assets | Adjusted<br>Texas Ratio |
|--|--------------------|----------------------------------|------------------------------------|-------------------------|
| ned Of December                            | 1.11               | 0.00                             | 0.00                               | 0.00                    |
| Bank Of Pensacola                          | 1.11               | 0.00                             | 0.00                               | 0.00                    |
| Bank Of The South                          | 1.14               | 0.00                             | 0.00                               | 0.00                    |
| Intracoastal Bank                          | 1.57               | 0.00                             | 0.00                               | 0.00                    |
| Prime Meridian Bank                        | 1.19               | 0.00                             | 0.00                               | 0.00                    |
| The Warrington Bank                        | 1.23               | 0.00                             | 0.00                               | 0.00                    |
| Fnbt Bank                                  | 2.30               | 0.09                             | 0.03                               | 0.33                    |
| Capital City Bank                          | 1.02               | 0.13                             | 0.06                               | 0.84                    |
| One Florida Bank                           | 1.00               | 0.12                             | 0.07                               | 0.87                    |
| Peoples Bank Of Graceville                 | 1.20               | 0.35                             | 0.10                               | 1.57                    |
| Drummond Community Bank                    | 1.78               | 0.16                             | 0.13                               | 1.46                    |
| Madison County Community Bank              | 2.05               | 0.34                             | 0.14                               | 2.21                    |
| First National Bank Northwest Florida      | 2.11               | 0.68                             | 0.19                               | 0.00                    |
| Florida Capital Bank, National Association | 1.29               | 0.88                             | 0.56                               | 1.00                    |
| Pnb Community Bank                         | 0.97               | 1.16                             | 0.71                               | 8.64                    |
| Community State Bank                       | 1.07               | 1.81                             | 0.76                               | 16.75                   |
| Lafayette State Bank                       | 1.18               | 0.01                             | 0.76                               | 11.27                   |
| First Federal Bank                         | 2.38               | 3.10                             | 0.89                               | 1.52                    |
| Beach Bank                                 | 1.20               | 0.00                             | 1.77                               | 12.63                   |
| Tiaa, Fsb                                  | 0.75               | 5.18                             | 4.30                               | 8.32                    |

| Select Peer Average | 1.40 | 0.74 | 0.55 | 3.55 |
|---------------------|------|------|------|------|
|---------------------|------|------|------|------|

# STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2022

| Institution name                           | Cash &<br>Nointerest<br>bearing Deps | Interest-<br>bearing Bal | Fed Funds Sold<br>& Repos | Held to<br>Maturity Secs | Available for<br>Sale Secs |
|--|--------------------------------------|--------------------------|---------------------------|--------------------------|----------------------------|
| Bank Of Pensacola                          | 4.86                                 | 20.89                    | 0.00                      | 45.24                    | 0.00                       |
| Bank Of The South                          | 4.49                                 | 11.47                    | 0.00                      | 55.36                    | 4.31                       |
| Pnb Community Bank                         | 3.30                                 | 8.84                     | 7.17                      | 0.00                     | 17.05                      |
| Lafayette State Bank                       | 3.05                                 | 6.08                     | 1.03                      | 0.00                     | 22.66                      |
| Community State Bank                       | 3.01                                 | 27.82                    | 0.13                      | 0.00                     | 23.37                      |
| The Warrington Bank                        | 2.96                                 | 11.27                    | 0.00                      | 51.99                    | 13.80                      |
| One Florida Bank                           | 2.50                                 | 24.25                    | 0.00                      | 0.00                     | 8.93                       |
| Drummond Community Bank                    | 1.99                                 | 3.94                     | 0.00                      | 0.55                     | 36.80                      |
| Prime Meridian Bank                        | 1.85                                 | 23.28                    | 1.87                      | 0.71                     | 11.76                      |
| Capital City Bank                          | 1.81                                 | 18.38                    | 0.00                      | 12.06                    | 14.34                      |
| Madison County Community Bank              | 1.38                                 | 10.95                    | 0.00                      | 0.00                     | 41.84                      |
| Intracoastal Bank                          | 1.18                                 | 17.25                    | 0.00                      | 0.00                     | 24.34                      |
| Peoples Bank Of Graceville                 | 1.03                                 | 4.35                     | 0.00                      | 0.00                     | 64.59                      |
| Florida Capital Bank, National Association | 0.95                                 | 27.41                    | 0.00                      | 0.00                     | 3.91                       |
| First Federal Bank                         | 0.85                                 | 2.83                     | 0.00                      | 0.00                     | 58.47                      |
| First National Bank Northwest Florida      | 0.71                                 | 67.85                    | 0.00                      | 1.16                     | 1.70                       |
| Beach Bank                                 | 0.56                                 | 12.01                    | 0.00                      | 0.00                     | 2.80                       |
| Fnbt Bank                                  | 0.37                                 | 36.31                    | 0.00                      | 16.28                    | 13.87                      |
| Tiaa, Fsb                                  | 0.20                                 | 2.30                     | 0.00                      | 0.12                     | 12.17                      |

| Select Peer Average | 1.95 | 17.76 | 0.54 | 9.66 | 19.83 |
|---------------------|------|-------|------|------|-------|
|---------------------|------|-------|------|------|-------|

# STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2022

| Institution name                           | Net Loans &<br>Leases | Premises &<br>Fixed Assets | Total Real<br>Estate Owned | Intangible<br>Assets |
|--|-----------------------|----------------------------|----------------------------|----------------------|
| Tiaa, Fsb                                  | 81.97                 | 0.09                       | 0.03                       | 0.85                 |
| Beach Bank                                 | 72.45                 | 2.57                       | 1.77                       | 0.03                 |
| One Florida Bank                           | 62.86                 | 0.65                       | 0.00                       | 0.00                 |
| Pnb Community Bank                         | 61.02                 | 1.95                       | 0.00                       | 0.00                 |
| Lafayette State Bank                       | 60.26                 | 3.06                       | 0.75                       | 0.00                 |
| Prime Meridian Bank                        | 55.37                 | 1.27                       | 0.00                       | 0.00                 |
| Intracoastal Bank                          | 53.84                 | 1.06                       | 0.00                       | 0.00                 |
| Drummond Community Bank                    | 49.78                 | 2.53                       | 0.05                       | 0.08                 |
| Florida Capital Bank, National Association | 48.40                 | 0.47                       | 0.00                       | 0.05                 |
| Capital City Bank                          | 45.68                 | 2.18                       | 0.00                       | 2.16                 |
| Community State Bank                       | 41.24                 | 1.91                       | 0.01                       | 0.19                 |
| Madison County Community Bank              | 40.14                 | 2.39                       | 0.00                       | 0.00                 |
| Fnbt Bank                                  | 30.00                 | 2.07                       | 0.00                       | 0.00                 |
| Peoples Bank Of Graceville                 | 29.04                 | 0.09                       | 0.00                       | 0.00                 |
| Bank Of Pensacola                          | 27.89                 | 0.76                       | 0.00                       | 0.00                 |
| First National Bank Northwest Florida      | 26.75                 | 0.55                       | 0.00                       | 0.02                 |
| First Federal Bank                         | 24.20                 | 1.16                       | 0.00                       | 4.36                 |
| Bank Of The South                          | 23.13                 | 0.75                       | 0.00                       | 0.00                 |
| The Warrington Bank                        | 18.91                 | 0.56                       | 0.00                       | 0.00                 |

## STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES) For the three months ended March 31, 2022

| Institution name                           | Non Interest<br>Bearing Deps | Interest<br>Bearing Deps | Total<br>Deps | Total Fed<br>Funds &<br>Repos | Other<br>Borrowed<br>Money |
|--|------------------------------|--------------------------|---------------|-------------------------------|----------------------------|
| Florida Capital Bank, National Association | 52.37                        | 47.52                    | 99.88         | 0.00                          | 0.12                       |
| Drummond Community Bank                    | 50.96                        | 47.32                    | 100.00        | 0.00                          | 0.12                       |
| Capital City Bank                          | 45.65                        | 53.22                    | 98.87         | 0.00                          | 1.02                       |
| Community State Bank                       | 44.84                        | 55.16                    | 100.00        | 0.00                          | 0.00                       |
| Lafayette State Bank                       | 43.78                        | 56.22                    | 100.00        | 0.00                          | 0.00                       |
| Bank Of Pensacola                          | 42.80                        | 57.20                    | 100.00        | 0.00                          | 0.00                       |
| Intracoastal Bank                          | 33.17                        | 66.83                    | 100.00        | 0.00                          | 0.00                       |
| One Florida Bank                           | 33.08                        | 66.78                    | 99.86         | 0.00                          | 0.14                       |
| Pnb Community Bank                         | 32.33                        | 67.67                    | 100.00        | 0.00                          | 0.00                       |
| Bank Of The South                          | 32.32                        | 67.68                    | 100.00        | 0.00                          | 0.00                       |
| Peoples Bank Of Graceville                 | 27.63                        | 70.96                    | 98.59         | 1.41                          | 0.00                       |
| The Warrington Bank                        | 27.49                        | 72.51                    | 100.00        | 0.00                          | 0.00                       |
| First National Bank Northwest Florida      | 27.21                        | 72.79                    | 100.00        | 0.00                          | 0.00                       |
| Prime Meridian Bank                        | 26.19                        | 73.39                    | 99.58         | 0.00                          | 0.42                       |
| Beach Bank                                 | 24.39                        | 68.27                    | 92.66         | 0.00                          | 7.34                       |
| Madison County Community Bank              | 21.70                        | 78.30                    | 100.00        | 0.00                          | 0.00                       |
| First Federal Bank                         | 8.18                         | 91.14                    | 99.33         | 0.00                          | 0.67                       |
| Fnbt Bank                                  | 4.29                         | 90.59                    | 94.88         | 0.00                          | 5.12                       |
| Tiaa, Fsb                                  | 2.74                         | 77.63                    | 80.37         | 0.00                          | 19.63                      |

| Select Peer Average | 30.59 | 67.52 | 98.11 | 0.08 | 1.81 |
|---------------------|-------|-------|-------|------|------|
|---------------------|-------|-------|-------|------|------|

# YIELDS, COSTS & SPREADS - ASSET YIELDS For the three months ended March 31, 2022

| Institution name                           | Yield on<br>Earning<br>Assets | Cost of<br>Funds | Net Interest<br>Margin | Avg Earning<br>Assets/AA |
|--|-------------------------------|------------------|------------------------|--------------------------|
| Drummond Community Bank                    | 3.95                          | 0.07             | 3.89                   | 94.81                    |
| Lafayette State Bank                       | 3.97                          | 0.35             | 3.78                   | 92.77                    |
| Pnb Community Bank                         | 3.78                          | 0.06             | 3.74                   | 96.38                    |
| Intracoastal Bank                          | 3.49                          | 0.22             | 3.35                   | 96.02                    |
| Community State Bank                       | 3.17                          | 0.13             | 3.09                   | 84.48                    |
| Beach Bank                                 | 3.37                          | 0.52             | 3.00                   | 90.50                    |
| Prime Meridian Bank                        | 3.11                          | 0.29             | 2.90                   | 94.99                    |
| One Florida Bank                           | 3.02                          | 0.34             | 2.80                   | 96.58                    |
| Madison County Community Bank              | 3.06                          | 0.51             | 2.67                   | 96.25                    |
| Capital City Bank                          | 2.58                          | 0.05             | 2.54                   | 92.25                    |
| Peoples Bank Of Graceville                 | 2.87                          | 0.52             | 2.53                   | 98.70                    |
| First Federal Bank                         | 2.64                          | 0.24             | 2.49                   | 91.49                    |
| Florida Capital Bank, National Association | 2.64                          | 0.50             | 2.43                   | 95.60                    |
| Tiaa, Fsb                                  | 2.94                          | 0.75             | 2.29                   | 99.80                    |
| Fnbt Bank                                  | 2.26                          | 0.17             | 2.08                   | 85.84                    |
| Bank Of The South                          | 1.87                          | 0.10             | 1.82                   | 97.39                    |
| First National Bank Northwest Florida      | 1.82                          | 0.08             | 1.76                   | 94.31                    |
| The Warrington Bank                        | 1.65                          | 0.09             | 1.59                   | 97.08                    |
| Bank Of Pensacola                          | 1.85                          | 0.48             | 1.58                   | 97.40                    |

| Select Peer Average | 2.84 | 0.29 | 2.40 | 94.35 |
|---------------------|------|------|------|-------|
|---------------------|------|------|------|-------|