#### **Bank Of Pensacola**

Pensacola, FL

Established 10/26/1973

#### Florida Bank and Thrift Performance Report

#### **Table of Contents**

Title	Page
PEER GROUP POSITION	1
EXECUTIVE SUMMARY	2
SELECTED FINANCIAL DATA	3
SECURITIES COMPOSITION	4
LOAN PORTFOLIO COMPOSITION	5
LOAN PORTFOLIO QUALITY	6
DEPOSIT BASE COMPOSITION	7
INTEREST INCOME COMPOSITION	8
INTEREST EXPENSE COMPOSITION	9
NONINTEREST INCOME COMPOSITION	10
NONINTEREST EXPENSE COMPOSITION	11
PEER GROUP COMPARISONS REPORT	12-22

#### **FLORIDA BANKING TEAM**

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Information contained herein was obtained from FIS is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

#### PEER GROUP POSITION For the North Florida Group

#### For the year ended December 31, 2022

	Total Assets		Return on Avg
Institution name	(\$000's)	Institution name	Assets (%)
Tiaa, Fsb	39,416,491	Intracoastal Bank	1.76
Capital City Bank	4,520,223	Peoples Bank Of Graceville	1.31
First Federal Bank	3,765,448	Fnbt Bank	1.27
One Florida Bank	1,428,073	First National Bank Northwest Florida	1.25
Prime Meridian Bank	815,142	Prime Meridian Bank	1.20
Fnbt Bank	586,236	First Federal Bank	1.12
Intracoastal Bank	488,470	Madison County Community Bank	1.05
Florida Capital Bank, National Association	444,412	Capital City Bank	0.97
Community State Bank	249,080	One Florida Bank	0.86
The Warrington Bank	208,411	Pnb Community Bank	0.75
First National Bank Northwest Florida	189,617	Lafayette State Bank	0.59
Lafayette State Bank	186,292	Community State Bank	0.55
Madison County Community Bank	179,410	Florida Capital Bank, National Association	0.48
Pnb Community Bank	146,810	Bank Of Pensacola	0.47
Bank Of Pensacola	144,675	The Warrington Bank	0.22
Peoples Bank Of Graceville	115,513	Tiaa, Fsb	(0.99)

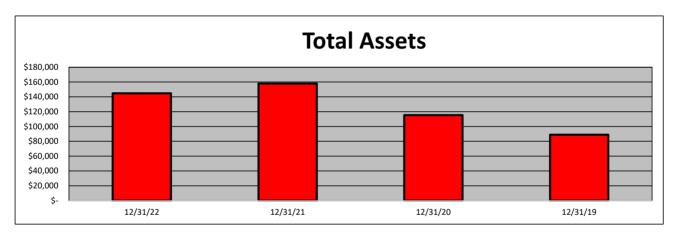
## EXECUTIVE SUMMARY - Bank of Pensacola (Percentage)

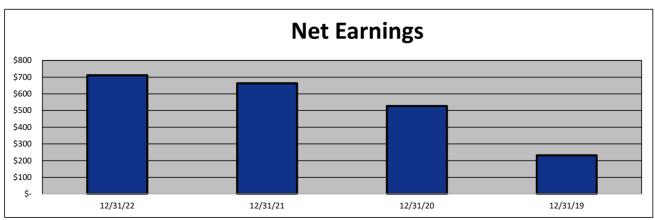
Period Ending	12/31/22	12/31/21	12/31/20	12/31/19	State Avg.	Peer Avg.
CAPITAL RATIOS						
Equity/Assets	8.44	8.03	10.42	12.91	10.13	8.75
Leverage Ratio	8.50	8.77	10.64	13.60	10.24	9.93
Tier 1 Cap/Risk Based Assets	26.13	0.00	0.00	27.80	18.48	15.36
Risk Based Ratio	27.30	0.00	0.00	28.93	19.34	16.24
Common Equity Tier 1 Capital Ratio	26.13	0.00	0.00	27.80	18.48	15.36
BALANCE SHEET RATIOS:						
Loan/Deposit Ratio	42.25	35.44	48.04	62.81	60.26	59.85
Loans/Assets	38.60	32.58	43.00	54.68	50.83	52.22
Securities/Assets	53.71	40.65	32.95	28.81	18.73	29.30
PROFITABILITY:						
Return on Avg Assets	0.47	0.51	0.53	0.28	0.61	0.80
Return on Avg Equity	5.59	5.38	4.50	2.05	8.77	11.57
Nonint Income/Avg Assets	0.19	0.23	0.25	0.43	1.30	0.67
Net Overhead Ratio	1.24	1.29	1.68	2.06	1.97	1.90
Efficiency Ratio	69.88	69.14	71.72	82.47	162.15	75.61
Assets (per million) per Employee	13.15	13.15	9.61	6.84	9.87	8.19
ASSET QUALITY:						
Reserves/Loans	0.98	0.96	0.99	0.96	1.37	1.28
Nonperforming Loans/Total Loans	0.00	0.23	0.24	0.00	0.54	1.17
Nonperforming Assets/Total Assets	0.00	0.07	0.10	0.00	0.34	0.57
Adjusted Texas Ratio	0.00	0.89	0.94	0.00	2.40	4.03
YIELDS & COSTS:						
Yield on earning assets	2.18	2.33	2.88	2.99	3.11	3.37
Cost of funds	0.47	0.54	0.65	0.61	0.38	0.44
Net interest margin	1.91	2.03	2.53	2.68	2.58	2.60
Avg Earning Assets/Avg Assets	97.22	96.91	96.55	96.81	90.84	94.80

## SELECTED FINANCIAL DATA - Bank of Pensacola (Dollars in Thousands)

144,675	157,802	115,280	99.022	(	
•	157,802	115.280	00 022		
0.070		,	88,923	(13,127)	(8.32)
9,970	41,184	26,680	13,744	(31,214)	(75.79)
77,706	64,142	37,981	25,617	13,564	21.15
55,848	51,412	49,569	48,621	4,436	8.63
132,196	145,056	103,174	77,407	(12,860)	(8.87)
-	-	-	-	-	NA
12,212	12,672	12,007	11,480	(460)	(3.63)
	55,848 132,196 -	55,848 51,412 132,196 145,056	55,848 51,412 49,569 132,196 145,056 103,174 	55,848       51,412       49,569       48,621         132,196       145,056       103,174       77,407         -       -       -       -	55,848     51,412     49,569     48,621     4,436       132,196     145,056     103,174     77,407     (12,860)       -     -     -     -

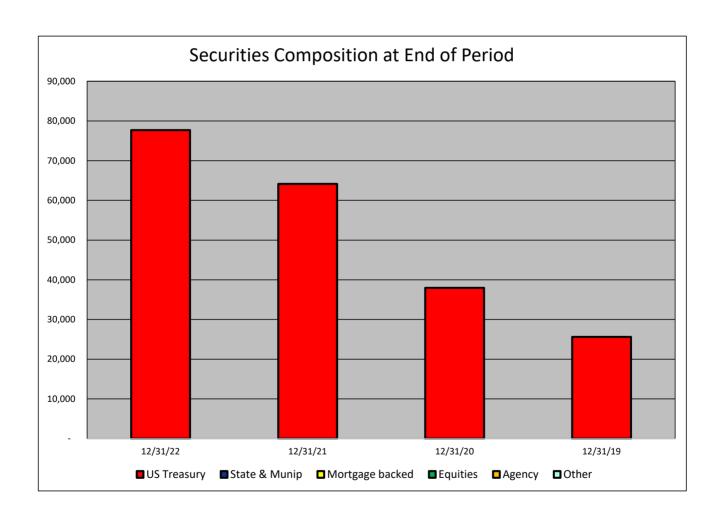
					\$ Change	% Change	
Period Ending	12/31/22	12/31/21	12/31/20	12/31/19	12 MTHS	12 MTHS	
						<del>-</del>	
Net Earnings	712	664	527	232	48	7.23	
Interest Income	3,195	2,954	2,765	2,415	241	8.16	
Interest Expense	395	377	340	255	18	4.77	
Net Interest Income	2,800	2,577	2,425	2,160	223	8.65	
Prov for Loan Loss	60	-	24	99	60	NA	
Noninterest income	288	307	245	361	(19)	(6.19)	
Gain on Sale of Securities	-	-	-	5	-	NA	
Noninterest Expense	2,158	1,994	1,915	2,079	164	8.22	
Net Operating Income	870	890	731	343	(20)	(2.25)	
Income Taxes	158	226	204	116	(68)	(30.09)	





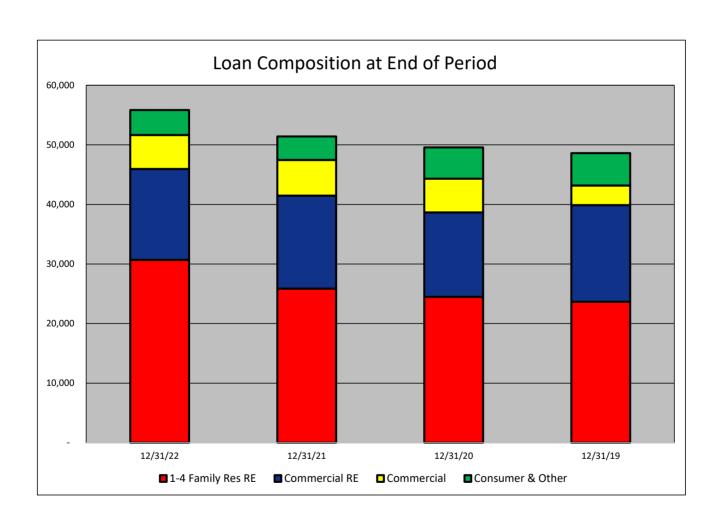
## SECURITIES COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
SECURITIES CATEGORY:						
US Treasury	77,706	64,142	37,981	25,617	13,564	21.15
State & Munip	-	-	-	-	-	NA
Mortgage backed	-	-	-	-	-	NA
Equities	-	-	-	-	-	NA
Agency	-	-	-	-	-	NA
Other	-	-	-	-	-	NA
Total Securities	77,706	64,142	37,981	25,617	13,564	21.15



## LOAN PORTFOLIO COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
LOAN CATEGORY:						
1-4 Family Res RE	30,695	25,867	24,475	23,655	4,828	18.66
Commercial RE	15,262	15,626	14,182	16,227	(364)	(2.33)
Commercial	5,699	5,978	5,673	3,289	(279)	(4.67)
Consumer & Other	4,192	3,941	5,239	5,450	251	6.37
Loans, Net	55,848	51,412	49,569	48,621	4,436	8.63

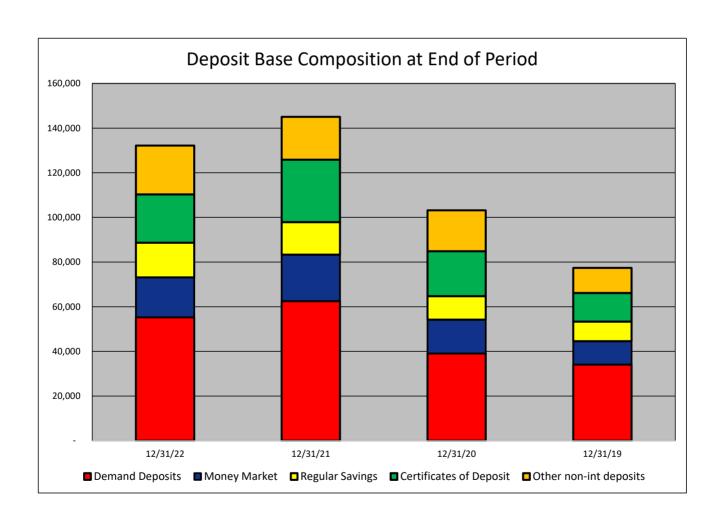


## LOAN PORTFOLIO QUALITY - Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
LOAN LOSS RESERVE ACTIVITY:						
Beginning Balance	491	490	465	373	1	0.20
Total Recoveries	3	6	3	-	(3)	(50.00)
Total Charge-offs	8	5	2	7	3	60.00
Provision Expense	60	-	24	99	60	NA
Writedown Transfer Loans HFS	-	-	-	-	-	NA
Adjustments	-	-	-	-	-	NA
Ending Balance	546	491	490	465	55	11.20
NON-PERFORMING ASSETS:						
Total-90+ Days Past Due	-	117	-	-	(117)	(100.00)
Total-Nonaccrual	-	-	118	-	-	NA
Foreclosed Real Estate	<del>_</del>	-	-	-	-	NA
Total Non-perf Assets	-	117	118	-	(117)	(100.00)

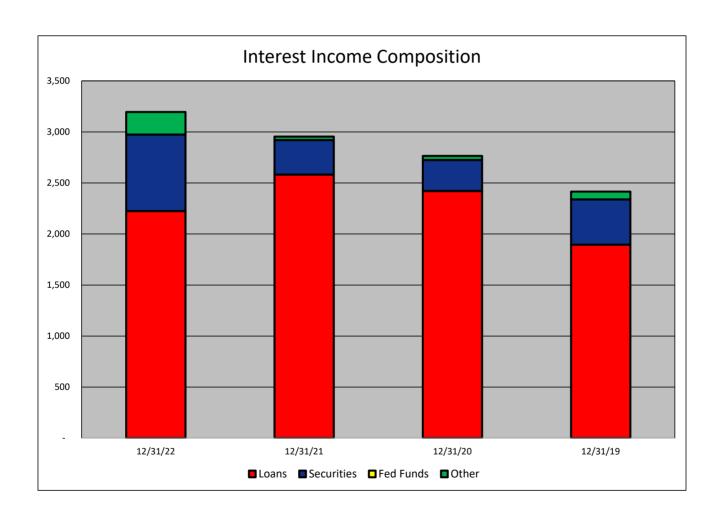
## DEPOSIT BASE COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
DEPOSIT BASE CATEGORY:						
Demand Deposits	55,283	62,488	39,074	34,133	(7,205)	(11.53)
Money Market	17,845	20,833	15,158	10,429	(2,988)	(14.34)
Regular Savings	15,552	14,580	10,495	8,808	972	6.67
Certificates of Deposit	21,625	27,958	20,143	12,802	(6,333)	(22.65)
Other non-int deposits	21,891	19,197	18,304	11,235	2,694	14.03
Total Deposits	132,196	145,056	103,174	77,407	(12,860)	(8.87)



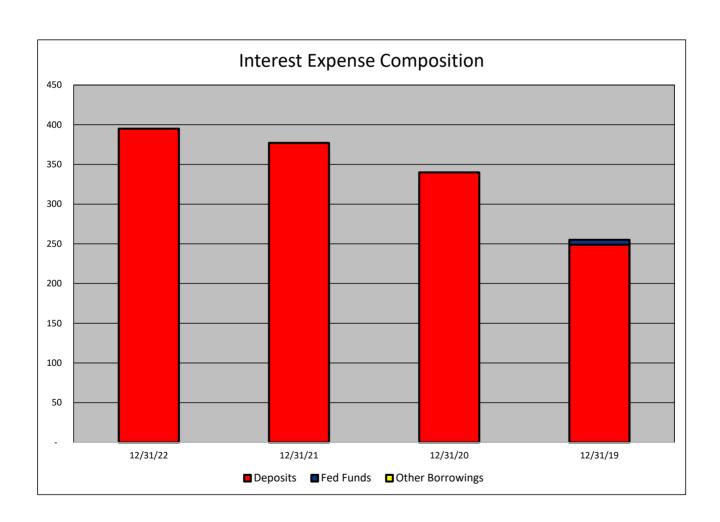
## INTEREST INCOME COMPOSITION- Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST INCOME CATEGORY						
Loans	2,225	2,582	2,421	1,896	(357)	(13.83)
Securities	750	339	304	443	411	121.24
Fed Funds	-	-	-	-	-	NA
Other	220	33	40	76	187	566.67
Total Int Income	3,195	2,954	2,765	2,415	241	8.16



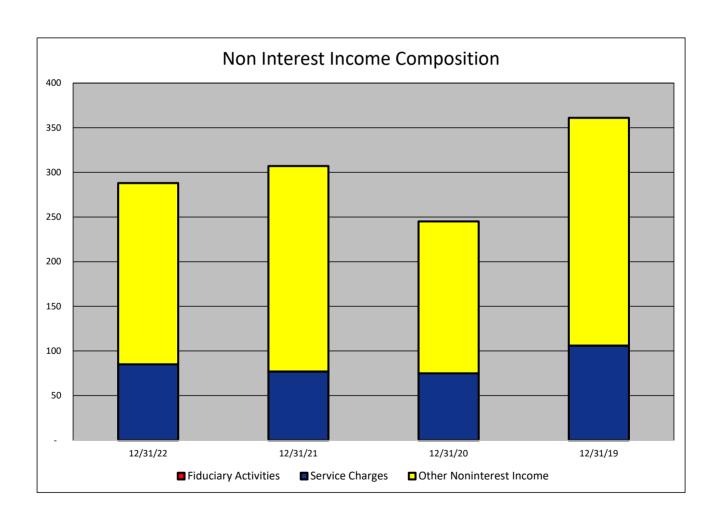
## INTEREST EXPENSE COMPOSITION- Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST EXPENSE CATEGORY						
Deposits	395	377	340	249	18	4.77
Fed Funds	-	-	-	6	-	NA
Other Borrowings	-	-	-	-	-	NA
Total Int Expense	395	377	340	255	18	4.77



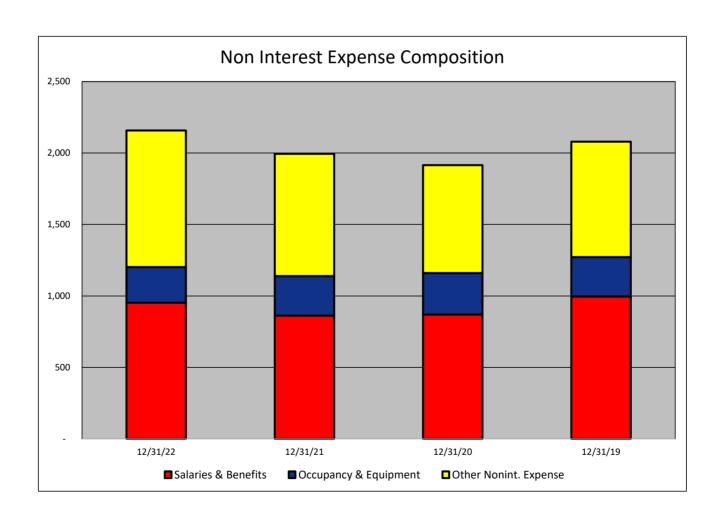
## NONINTEREST INCOME COMPOSITION- Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST INCOME CATEGORY						
Fiduciary Activities	-	-	-	-	-	NA
Service Charges	85	77	75	106	8	10.39
Other Noninterest Income	203	230	170	255	(27)	(11.74)
Total Nonint. Income	288	307	245	361	(19)	(6.19)



## NONINTEREST EXPENSE COMPOSITION- Bank of Pensacola (Dollars in Thousands)

As of:	12/31/22	12/31/21	12/31/20	12/31/19	\$ Change 12 MTHS	% Change 12 MTHS
NONINTEREST EXPENSE CATEGORY						
Salaries & Benefits	953	863	870	996	90	10.43
Occupancy & Equipment	249	276	291	276	(27)	(9.78)
Other Nonint. Expense	956	855	754	807	101	11.81
Total Nonint. Expense	2,158	1,994	1,915	2,079	164	8.22



#### BALANCE SHEET

	Total Asse		
Institution name	This Year	Last Year	% Change in Assets
The Warrington Bank	208,411	110,298	88.95
Community State Bank	249,080	203,730	22.26
First Federal Bank	3,765,448	3,423,533	9.99
Capital City Bank	4,520,223	4,253,359	6.27
Madison County Community Bank	179,410	171,035	4.90
Pnb Community Bank	146,810	140,441	4.54
Lafayette State Bank	186,292	178,691	4.25
One Florida Bank	1,428,073	1,370,119	4.23
Tiaa, Fsb	39,416,491	39,076,186	0.87
Florida Capital Bank, National Association	444,412	442,133	0.52
Prime Meridian Bank	815,142	841,095	(3.09)
Peoples Bank Of Graceville	115,513	120,691	(4.29)
Fnbt Bank	586,236	622,822	(5.87)
Intracoastal Bank	488,470	524,706	(6.91)
Bank Of Pensacola	144,675	157,802	(8.32)
First National Bank Northwest Florida	189,617	210,144	(9.77)

#### BALANCE SHEET

	Total Loa	ns \$000	
Institution name	This Year	Last Year	% Change in Loans
The Warrington Bank	45,200	20,933	115.93
Lafayette State Bank	135,558	100,844	34.42
Capital City Bank	2,579,815	1,983,997	30.03
One Florida Bank	1,046,405	867,122	20.68
Prime Meridian Bank	602,918	507,940	18.70
Peoples Bank Of Graceville	38,666	33,536	15.30
Pnb Community Bank	104,339	90,587	15.18
Florida Capital Bank, National Association	342,852	301,267	13.80
Intracoastal Bank	332,383	295,971	12.30
Madison County Community Bank	78,173	69,896	11.84
Bank Of Pensacola	55,848	51,412	8.63
Fnbt Bank	204,328	199,773	2.28
First National Bank Northwest Florida	61,434	60,298	1.88
Tiaa, Fsb	30,642,718	31,398,685	(2.41)
First Federal Bank	1,056,521	1,094,244	(3.45)
Community State Bank	79,340	89,546	(11.40)

## CAPITAL RATIOS For the year ended December 31, 2022

Institution name	Equity/ Assets	Leverage Ratio	Tier 1 Risk- based Ratio	Risk based Capital Ratio	Common Equity Tier 1 Capital Ratio
Florida Capital Bank, National Association	14.41	15.15	22.77	24.02	22.77
The Warrington Bank	13.24	13.17	0.00	0.00	0.00
Community State Bank	16.45	11.89	0.00	0.00	0.00
First National Bank Northwest Florida	11.62	10.75	40.82	42.09	40.82
Peoples Bank Of Graceville	3.15	10.16	28.11	29.07	28.11
Fnbt Bank	10.21	9.79	22.75	24.00	22.75
Prime Meridian Bank	8.73	9.70	12.90	14.04	12.90
Intracoastal Bank	5.04	9.15	11.29	12.54	11.29
Tiaa, Fsb	8.88	9.12	14.48	15.37	14.48
Pnb Community Bank	7.30	9.02	0.00	0.00	0.00
One Florida Bank	8.26	8.83	10.43	11.23	10.43
First Federal Bank	6.57	8.78	17.28	17.98	17.28
Bank Of Pensacola	8.44	8.50	26.13	27.30	26.13
Madison County Community Bank	3.97	8.48	15.65	16.90	15.65
Capital City Bank	9.04	8.43	13.51	14.50	13.51
Lafayette State Bank	4.65	8.03	9.64	10.74	9.64

## BALANCE SHEET RATIOS For the year ended December 31, 2022

Institution name	Loans/ Deposits	Gross Loans/ Assets	Securities/ Assets
Tiaa, Fsb	116.09	77.74	10.29
Florida Capital Bank, National Association	91.19	77.15	3.32
Prime Meridian Bank	81.94	73.96	17.33
One Florida Bank	80.56	73.27	10.46
Lafayette State Bank	79.88	72.77	18.76
Pnb Community Bank	77.92	71.07	17.30
Intracoastal Bank	72.36	68.05	26.83
Capital City Bank	64.60	57.07	23.60
Madison County Community Bank	45.69	43.57	40.52
Bank Of Pensacola	42.25	38.60	53.71
Fnbt Bank	38.92	34.85	26.44
Community State Bank	38.21	31.85	26.81
First National Bank Northwest Florida	36.81	32.40	7.09
Peoples Bank Of Graceville	34.90	33.47	60.43
First Federal Bank	31.18	28.06	57.80
The Warrington Bank	25.02	21.69	68.13

## PROFITABILITY RATIOS For the year ended December 31, 2022

	Avg Total	Return on	Return on
Institution name	Assets (\$000)	Avg Assets	Avg Equity
Intracoastal Bank	528,506	1.76	31.45
Peoples Bank Of Graceville	114,220	1.31	25.67
Fnbt Bank	641,444	1.27	14.29
First National Bank Northwest Florida	219,374	1.25	12.92
Prime Meridian Bank	856,267	1.20	14.73
First Federal Bank	3,742,434	1.12	14.66
Madison County Community Bank	177,982	1.05	21.84
Capital City Bank	4,357,870	0.97	10.53
One Florida Bank	1,423,340	0.86	11.02
Pnb Community Bank	150,588	0.75	10.14
Lafayette State Bank	178,666	0.59	10.88
Community State Bank	222,808	0.55	5.70
Florida Capital Bank, National Association	480,641	0.48	3.62
Bank Of Pensacola	150,517	0.47	5.59
The Warrington Bank	181,158	0.22	1.65
Tiaa, Fsb	37,755,234	(0.99)	(9.55)

## PROFITABILITY RATIOS For the year ended December 31, 2022

		Net		Assets (per	
	Noninterest	Overhead	Efficiency	million) per	
Institution name	Income/AA	Ratio	Ratio	Employee	
Intracoastal Bank	0.17	1.71	50.11	11.91	
Prime Meridian Bank	0.27	1.60	52.61	7.62	
Peoples Bank Of Graceville	0.26	1.36	54.52	8.25	
First National Bank Northwest Florida	0.29	1.33	56.38	6.32	
One Florida Bank	0.13	1.73	59.65	9.40	
Madison County Community Bank	0.60	1.63	61.01	6.19	
Fnbt Bank	1.09	1.11	63.67	7.33	
First Federal Bank	1.91	1.12	66.13	5.39	
Bank Of Pensacola	0.19	1.24	69.88	13.15	
Capital City Bank	2.05	1.51	71.91	5.90	
Pnb Community Bank	0.29	2.87	75.97	3.97	
Community State Bank	0.65	2.32	78.55	6.55	
Lafayette State Bank	1.13	2.73	78.61	3.65	
The Warrington Bank	0.27	1.91	89.15	6.51	
Florida Capital Bank, National Association	2.52	2.65	89.61	3.32	
Tiaa, Fsb	(1.12)	3.61	192.02	25.58	

## ASSET QUALITY RATIOS For the year ended December 31, 2022

	Reserves/	Nonperf Loans/	Nonperf Assets/	Adjusted
Institution name	Loans	Total Loans	Total Assets	Texas Ratio
Bank Of Pensacola	0.98	0.00	0.00	0.00
First National Bank Northwest Florida	2.03	0.00	0.00	0.00
Fnbt Bank	2.37	0.00	0.00	0.00
Intracoastal Bank	1.56	0.00	0.00	0.00
Peoples Bank Of Graceville	1.03	0.06	0.02	0.54
Capital City Bank	0.96	0.09	0.06	0.79
One Florida Bank	0.94	0.09	0.07	0.73
Prime Meridian Bank	1.19	0.12	0.09	0.95
The Warrington Bank	1.01	0.40	0.09	0.64
Madison County Community Bank	2.00	0.34	0.15	3.07
Florida Capital Bank, National Association	1.27	0.36	0.28	0.26
Lafayette State Bank	1.24	0.71	0.51	9.24
Pnb Community Bank	0.90	1.04	0.74	9.31
First Federal Bank	0.96	3.70	1.04	1.84
Tiaa, Fsb	0.69	3.75	2.93	10.09
Community State Bank	1.29	8.13	3.11	26.97

# STATEMENT OF CONDITION (% OF ASSETS) For the year ended December 31, 2022

	Cash &				
	Nointerest	Interest-	Fed Funds Sold	Held to	Available for
Institution name	bearing Deps	bearing Bal	& Repos	Maturity Secs	Sale Secs
The Warrington Bank	3.26	6.01	0.00	66.94	1.18
Lafayette State Bank	2.97	0.06	0.00	0.00	18.75
Pnb Community Bank	2.76	3.22	3.41	0.00	17.30
Bank Of Pensacola	1.62	5.28	0.00	53.71	0.00
Capital City Bank	1.60	11.69	0.00	14.62	8.98
Madison County Community Bank	1.60	8.32	0.00	0.00	40.52
One Florida Bank	1.54	13.59	0.00	0.00	10.46
Florida Capital Bank, National Association	1.39	13.73	0.00	0.00	3.32
Prime Meridian Bank	1.00	1.52	2.36	1.45	15.88
First National Bank Northwest Florida	0.92	59.10	0.11	5.51	1.58
Intracoastal Bank	0.88	1.40	0.00	0.00	26.83
Community State Bank	0.76	31.01	0.80	0.00	26.81
First Federal Bank	0.72	2.30	0.00	0.00	57.79
Peoples Bank Of Graceville	0.45	5.03	0.00	46.00	14.43
Fnbt Bank	0.42	36.29	0.00	26.44	0.00
Tiaa, Fsb	0.14	9.73	0.00	0.10	10.16

Select Peer Average	1.38	13.02	0.42	13.42	15.87
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# STATEMENT OF CONDITION (% OF ASSETS) For the year ended December 31, 2022

Institution name	Net Loans & Leases	Premises & Fixed Assets	Total Real Estate Owned	Intangible Assets
One Florida Bank	72.59	0.78	0.00	0.00
Prime Meridian Bank	72.22	1.31	0.00	0.00
Lafayette State Bank	71.86	2.98	0.00	0.00
Florida Capital Bank, National Association	70.85	0.51	0.00	0.04
Pnb Community Bank	70.43	1.80	0.00	0.00
Intracoastal Bank	66.99	1.18	0.00	0.00
Tiaa, Fsb	63.86	0.07	0.02	0.10
Capital City Bank	55.32	2.30	0.01	2.11
Madison County Community Bank	42.70	2.60	0.00	0.00
Bank Of Pensacola	38.22	0.74	0.00	0.00
Fnbt Bank	33.94	1.81	0.00	0.00
Peoples Bank Of Graceville	33.13	0.08	0.00	0.00
First National Bank Northwest Florida	31.74	0.56	0.00	0.02
Community State Bank	31.44	1.60	0.52	5.33
First Federal Bank	26.94	1.08	0.00	5.53
The Warrington Bank	21.47	0.59	0.00	0.00

# STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES) For the year ended December 31, 2022

				Total Fed	Other
	Non Interest	Interest	Total	Funds &	Borrowed
Institution name	Bearing Deps	Bearing Deps	Deps	Repos	Money
Florida Capital Bank, National Association	59.43	40.45	99.89	0.00	0.11
Community State Bank	43.29	56.71	100.00	0.00	0.00
Bank Of Pensacola	42.13	57.87	100.00	0.00	0.00
Capital City Bank	42.12	55.92	98.04	0.16	1.79
Lafayette State Bank	39.78	56.24	96.01	2.86	1.13
One Florida Bank	31.90	67.96	99.87	0.00	0.13
Intracoastal Bank	30.84	69.16	100.00	0.00	0.00
First National Bank Northwest Florida	29.09	70.91	100.00	0.00	0.00
Pnb Community Bank	28.45	71.55	100.00	0.00	0.00
Prime Meridian Bank	27.37	72.20	99.57	0.00	0.43
Peoples Bank Of Graceville	27.00	73.00	100.00	0.00	0.00
The Warrington Bank	26.66	73.34	100.00	0.00	0.00
Madison County Community Bank	22.64	77.36	100.00	0.00	0.00
First Federal Bank	10.71	87.44	98.15	0.00	1.85
Fnbt Bank	2.40	97.60	100.00	0.00	0.00
Tiaa, Fsb	1.83	72.38	74.21	0.00	25.79

Select Peer Average	29.10	68.75	97.86	0.19	1.95
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# YIELDS, COSTS & SPREADS - ASSET YIELDS For the year ended December 31, 2022

	Yield on				
	Earning	Cost of	Net Interest	Avg Earning	
Institution name	Assets	Funds	Margin	Assets/AA	
Pnb Community Bank	4.11	0.05	4.08	94.91	
Lafayette State Bank	4.14	0.36	3.94	95.19	
Intracoastal Bank	3.85	0.37	3.62	98.61	
Community State Bank	3.60	0.14	3.52	86.91	
Florida Capital Bank, National Association	3.81	0.82	3.42	94.98	
Prime Meridian Bank	3.74	0.47	3.41	96.08	
Capital City Bank	3.29	0.16	3.16	91.52	
One Florida Bank	3.65	0.87	3.10	96.57	
Madison County Community Bank	3.42	0.48	3.06	97.27	
First Federal Bank	3.36	0.52	2.91	90.50	
First National Bank Northwest Florida	2.83	0.11	2.75	93.86	
Peoples Bank Of Graceville	3.15	0.63	2.72	98.65	
Fnbt Bank	2.94	0.22	2.71	87.11	
Tiaa, Fsb	3.52	1.27	2.43	99.42	
The Warrington Bank	2.29	0.10	2.22	98.00	
Bank Of Pensacola	2.18	0.47	1.91	97.22	

Select Peer Average	3.37	0.44	2.60	94.80
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