#### **Bank of Pensacola**

Pensacola, Florida

Established 10/26/1973

#### Florida Bank and Thrift Performance Report

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Information contained herein was obtained from SNL is believed to be reliable however, accuracy is not guaranteed and all peer and state averages are simple averages.

#### PEER GROUP POSITION

For the Panhandle Group

## For the three months ended March 31, 2015

Institution Name	Total Assets (\$000')	Institution Name
Beach Community Bank	552,203	Peoples Bank of Graceville
FNBT.Com Bank	372,405	First Florida Bank
Summit Bank, National Association	351,622	Summit Bank, National Association
First Florida Bank	293,225	FNBT.Com Bank
First City Bank of Florida	231,067	Peoples National Bank
Gulf Coast Community Bank	139,481	First National Bank Northwest Florida
First National Bank Northwest Florida	111,237	Warrington Bank
Peoples National Bank	110,223	First City Bank of Florida
Warrington Bank	87,084	Bank of the South
Peoples Bank of Graceville	87,056	Gulf Coast Community Bank
Bank of the South	72,817	Beach Community Bank
Bank of Pensacola	68,868	Bank of Pensacola

Institution Name	Return on Avg. Assets (%)
Peoples Bank of Graceville	1.50
First Florida Bank	0.99
Summit Bank, National Association	0.76
FNBT.Com Bank	0.52
Peoples National Bank	0.50
First National Bank Northwest Florida	0.48
Warrington Bank	0.31
First City Bank of Florida	(0.05)
Bank of the South	(0.06)
Gulf Coast Community Bank	(0.17)
Beach Community Bank	(0.51)
Bank of Pensacola	(0.60)

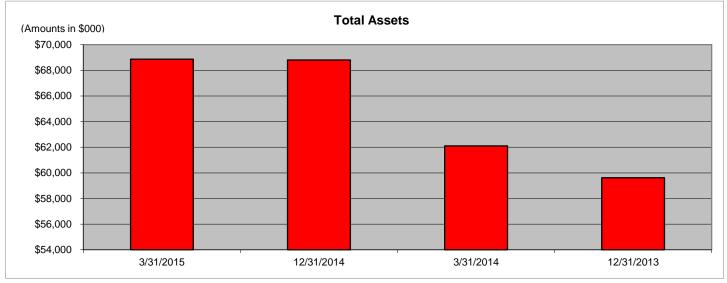
## EXECUTIVE SUMMARY - Bank of Pensacola (Percentage)

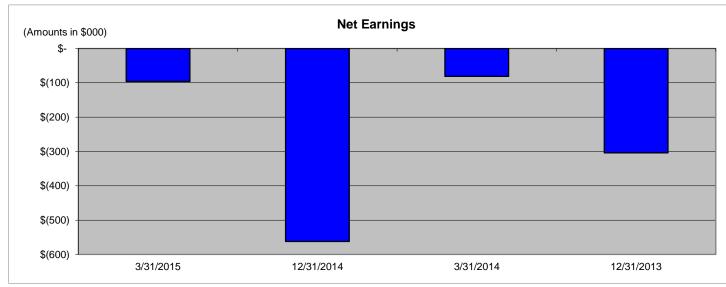
Period Ending:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	State Avg.	Peer Avg.
CAPITAL RATIOS						
Equity/Assets	16.57	16.72	19.30	20.24	12.57	11.40
Leverage Ratio	17.79	18.23	20.51	20.74	12.21	11.67
Tier 1 Cap/Risk Based Assets	54.01	59.73	83.51	83.92	23.14	29.23
Risk Based Ratio	55.17	60.74	84.44	84.77	24.28	30.31
BALANCE SHEET RATIOS:						
Loan/Deposit Ratio	37.16	34.07	26.57	27.44	76.31	52.16
Loans/Assets	31.00	28.36	21.43	21.84	61.92	45.21
Securities/Assets	50.83	48.01	54.60	60.41	19.25	29.94
PROFITABILITY:						
Return On Avg Assets	(0.60)	(0.92)	(0.55)	(0.52)	0.65	0.31
Return on Avg Equity	(3.35)	(4.74)	(2.69)	(2.48)	4.46	1.46
Nonint Income/Avg Assets	0.79	0.46	0.72	0.94	2.03	0.87
Overhead Ratio	2.73	3.37	2.68	2.70	2.34	2.36
Efficiency Ratio	121.51	153.86	129.50	122.97	83.34	90.12
Assets per Employee (per million)	4.05	4.30	3.88	3.73	5.56	4.43
ASSET QUALITY:						
Reserves/Loans	1.15	1.00	1.00	0.94	1.72	1.94
Nonper Loans/Loans	-	-	-	-	3.65	5.82
NPA Excluding Restructured Loans/ Total						
Assets	-	-	-	-	2.10	5.82
Nonper Assets/Assets	-	-	-	-	3.22	7.23
YIELDS & COSTS:						
Yield on earning assets	2.89	2.30	2.20	2.25	3.94	3.59
Cost of funds	0.13	0.12	0.12	0.12	0.48	0.37
Net interest margin	2.74	2.18	2.09	2.14	3.48	3.20
Avg Earning Assets/ Avg Assets	76.81	93.04	91.17	94.02	91.35	86.12

### SELECTED FINANCIAL DATA - Bank of Pensacola (Dollars in Thousands)

As of:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
Total Assets	\$ 68,868	\$ 68,804	\$ 62,105	\$ 59,624	\$ 6,763	10.89
Cash and Equivalents	10,589	14,438	13,050	8,766	(2,461)	(18.86)
Securities	35,009	33,033	33,911	36,020	1,098	3.24
Loans, net	21,101	19,321	13,173	12,900	7,928	60.18
Deposit Accounts	57,453	57,281	50,078	47,463	7,375	14.73
Fed Funds & Repos	-	-	-	-	-	NA
Total Equity	11,411	11,507	11,988	12,069	(577)	(4.81)

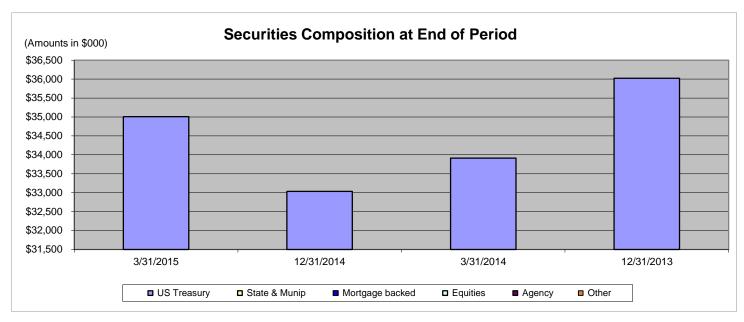
Period Ending:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
Net Earnings	\$ (96)	\$ (562)	\$ (81)	\$ (304)	\$ (15)	18.52
Interest Income	356	1,299	293	1,250	63	21.50
Interest Expense	18	64	15	61	3	20.00
Net Interest Income	338	1,235	278	1,189	60	21.58
Prov for Loan Loss	53	84	12	-	41	341.67
Non Interest Income	127	282	105	557	22	20.95
Gain on Sale of Securities	-	-	-	-	-	NA
Non Interest Expense	565	2,334	496	2,147	69	13.91
Net Operating Income	(153)	(901)	(125)	(401)	(28)	22.40
Income Taxes	(57)	(339)	(44)	(97)	(13)	29.55





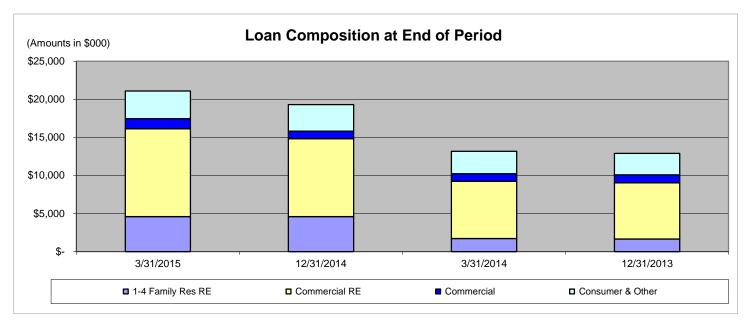
## SECURITIES COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
SECURITIES CATEGORY:						
US Treasury	\$ 35,009	33,033	\$ 33,911	\$ 36,020	\$ 1,098	3.24
State & Munip	-	-	-	-	-	NA
Mortgage backed	-	-	-	-	- 4	NA
Equities	-	-	-	-	-	NA
Agency	-	-	-	-	-	NA
Other	-	-	-	-	-	NA
Total Securities	\$ 35,009	33,033	\$ 33,911	\$ 36,020	\$ 1,098	3.24



## LOAN PORTFOLIO COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
LOAN CATEGORY:						
1-4 Family Res RE	\$ 4,606	\$ 4,607	\$ 1,713	\$ 1,661	\$ 2,893	168.88
Commercial RE	11,533	10,221	7,523	7,380	4,010	53.30
Commercial	1,315	990	1,004	1,052	311	30.98
Consumer & Other	3,647	3,503	2,933	2,807	714	24.34
Loans, Net	\$ 21,101	\$ 19,321	\$ 13,173	\$ 12,900	\$ 7,928	60.18

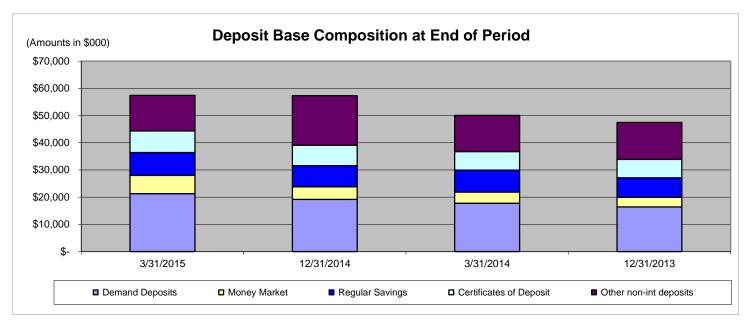


## LOAN PORTFOLIO QUALITY - Bank of Pensacola (Dollars in Thousands)

As of:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
LOAN LOSS RESERVE ACTIVITY:						
Beginning Balance	\$ 195	\$ 122	\$ 122	\$ 122	\$ 73	59.84
Total Recoveries	-	-	-	-	-	NA
Total Charge-offs	2	11	1	-	1	100.00
Provision Expense	53	84	12	-	41	341.67
Writedown transfer Loans HFS	-	-	-	-	-	NA
Adjustments	-	-	-	-	-	NA
Ending Balance	\$ 246	\$ 195	\$ 133	\$ 122	\$ 113	84.96
NON-PERFORMING ASSETS:						
Total-90+ Days Past Due	\$ _	\$ _	\$ 19	\$ 20	\$ (19)	(100.00)
Total-NonAccrual	-	-	-	-	· -	` NA
Foreclosed Real Estate	-	-	-	-	-	NA
Total non-perf. Assets	\$ -	\$ -	\$ 19	\$ 20	\$ (19)	(100.00)

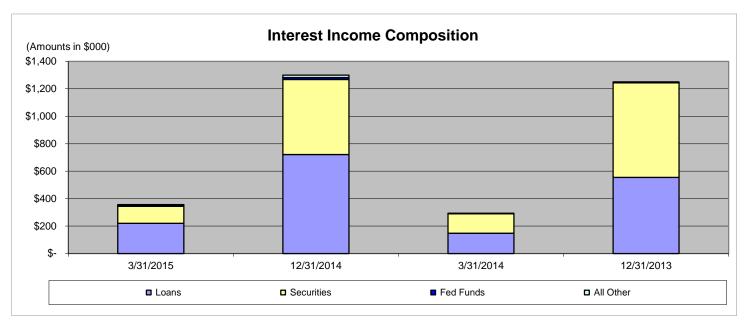
## DEPOSIT BASE COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
DEPOSIT BASE CATEGORY:						
Demand Deposits	\$ 21,300	\$ 19,165	\$ 17,737	\$ 16,419	\$ 3,563	20.09
Money Market	6,716	4,647	4,136	3,502	2,580	62.38
Regular Savings	8,385	7,772	8,061	7,201	324	4.02
Certificates of Deposit	7,958	7,531	6,850	6,733	1,108	16.18
Other non-int deposits	13,094	18,166	13,294	13,608	(200)	(1.50)
Total Deposits	\$ 57,453	\$ 57,281	\$ 50,078	\$ 47,463	\$ 7,375	14.73



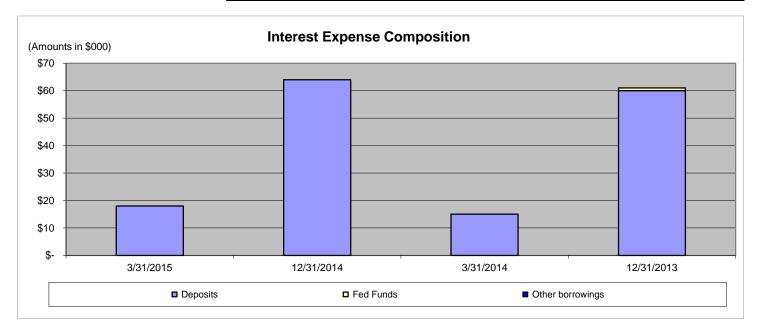
## INTEREST INCOME COMPOSITION - Bank of Pensacola (Dollars in Thousands)

As of:	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST INCOME CATEGORY:						
Loans	\$ 220	\$ 721	\$ 148	\$ 555	\$ 72	48.65
Securities	124	547	142	689	(18)	(12.68)
Fed Funds	3	14	3	6	-	-
All Other	9	17	-	-	9	NA
Total Int Income	\$ 356	\$ 1,299	\$ 293	\$ 1,250	\$ 63	21.50



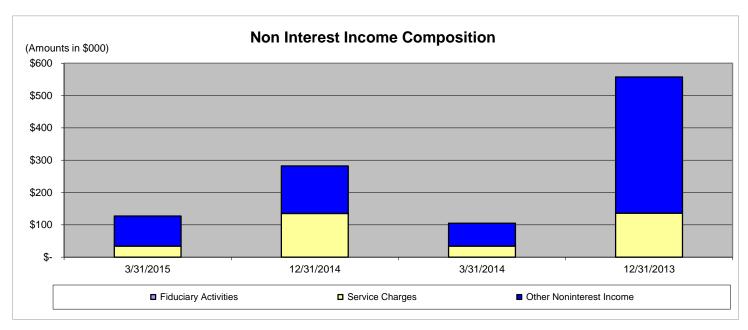
## INTEREST EXPENSE COMPOSITION - Bank of Pensacola (Dollars in Thousands)

Period Ending	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
INTEREST EXPENSE CATEGORY:						
Deposits	\$ 18	\$ 64	\$ 15	\$ 60	\$ 3	20.00
Fed Funds	-	-	-	1	-	NA
Other borrowings	-	-	-	-	-	NA
Total Int Expense	\$ 18	\$ 64	\$ 15	\$ 61	\$ 3	20.00



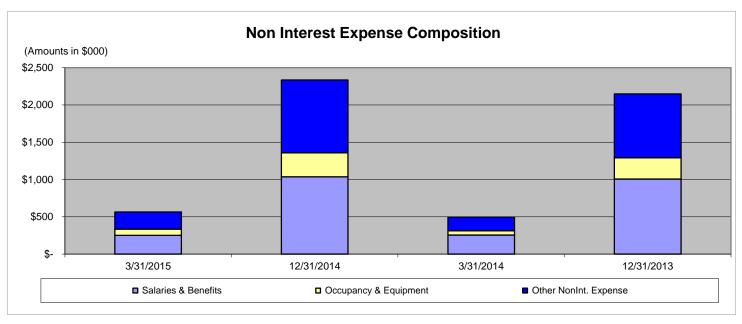
## NON INTEREST INCOME COMPOSITION - Bank of Pensacola (Dollars in Thousands)

Period Ending	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
NON INTEREST INCOME CATEGORY:						
Fiduciary Activities	\$ -	\$ -	\$ -	\$ -	\$ -	NA
Service Charges	34	135	34	136	-	-
Other Noninterest Income	93	147	71	421	22	30.99
Total Nonint. Income	\$ 127	\$ 282	\$ 105	\$ 557	\$ 22	20.95



## NON INTEREST EXPENSE COMPOSITION - Bank of Pensacola (Dollars in Thousands)

Period Ending	3/31/2015	12/31/2014	3/31/2014	12/31/2013	\$ Change 12 MTHS	% Change 12 MTHS
NON INTEREST EXPENSE CATEGORY:						
Salaries & Benefits	\$ 251	\$ 1,036	\$ 257	\$ 1,007	\$ (6)	(2.33)
Occupancy & Equipment	84	322	57	285	27	47.37
Other NonInt. Expense	230	976	182	855	48	26.37
Total NonInt. Expense	\$ 565	\$ 2,334	\$ 496	\$ 2,147	\$ 69	13.91



#### **BALANCE SHEET**

	Total Assets (	Total Assets (\$000)			
Institution Name	This Year	Last Year	%Change in Assets		
Summit Bank, National Association	351,622	279,250	25.92		
First Florida Bank	293,225	247,356	18.54		
Bank of Pensacola	68,868	62,105	10.89		
Warrington Bank	87,084	79,519	9.51		
Peoples Bank of Graceville	87,056	81,294	7.09		
Bank of the South	72,817	70,576	3.18		
First National Bank Northwest Florida	111,237	108,420	2.60		
FNBT.Com Bank	372,405	366,009	1.75		
Beach Community Bank	552,203	561,077	(1.58)		
First City Bank of Florida	231,067	237,475	(2.70)		
Peoples National Bank	110,223	113,767	(3.12)		
Gulf Coast Community Bank	139,481	156,711	(10.99)		

Select Peer Average	206,441	196,963	5.09
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#### **BALANCE SHEET**

Institution Name	Total Loans (	Total Loans (\$000)				
	This Year	Last Year	% Change in Loans			
Bank of Pensacola	21,347	13,306	60.43			
Summit Bank, National Association	176,157	148,909	18.30			
First Florida Bank	146,888	128,806	14.04			
Peoples Bank of Graceville	30,045	26,669	12.66			
Bank of the South	15,715	14,850	5.82			
Warrington Bank	26,674	27,195	(1.92)			
First City Bank of Florida	139,363	143,741	(3.05)			
Beach Community Bank	388,600	402,989	(3.57)			
First National Bank Northwest Florida	61,905	64,854	(4.55)			
FNBT.Com Bank	127,518	135,096	(5.61)			
Peoples National Bank	46,497	50,487	(7.90)			
Gulf Coast Community Bank	86,280	94,682	(8.87)			

Select Peer Average	105,582.42	104,298.67	6.32
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#### BALANCE SHEET RATIOS For the three months ended March 31, 2015

Institution Name	Loans/Deposits	Gross Loans/ Assets	Securities/ Assets
Beach Community Bank	77.23	70.37	7.01
Gulf Coast Community Bank	70.62	61.86	14.14
First City Bank of Florida	64.93	60.31	11.14
First National Bank Northwest Florida	64.72	55.65	11.75
Summit Bank, National Association	61.99	50.10	21.16
First Florida Bank	56.30	50.09	30.19
Peoples National Bank	46.97	42.18	34.98
FNBT.Com Bank	41.49	34.24	1.90
Peoples Bank of Graceville	40.41	34.51	54.85
Bank of Pensacola	37.16	31.00	50.83
Warrington Bank	37.07	30.63	55.77
Bank of the South	26.97	21.58	65.55

Select Peer Average	52.16	45.21	29.94
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#### ASSET QUALITY RATIOS For the three months ended March 31, 2015

Institution Name	Reserves/Loans	Nonper Loans/Loans	NPA Excluding Restructured Loans/ Total Assets (%)	Nonper Assets/Assets
Bank of Pensacola	1.15	-	-	
Bank of the South	1.30	-	-	-
Warrington Bank	1.05	-	-	-
First Florida Bank	1.78	0.46	0.39	0.45
First National Bank Northwest Florida	2.28	0.21	0.64	0.66
Summit Bank, National Association	1.41	1.51	1.21	1.21
Peoples Bank of Graceville	1.37	3.97	0.81	1.78
Peoples National Bank	1.47	5.45	2.54	3.03
FNBT.Com Bank	3.60	5.90	1.05	3.07
Gulf Coast Community Bank	3.26	7.06	16.81	20.54
First City Bank of Florida	2.38	16.72	17.25	22.53
Beach Community Bank	2.28	28.57	29.14	33.52

Select Peer Average	1.94	5.82	5.82	7.23
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#### CAPITAL RATIOS For the three months ended March 31, 2015

Institution Name	Equity/ Assets	Leverage Ratio	Tier 1 Risk-based Ratio	Risk Based Capital Ratio
Bank of the South	19.97	20.22	92.04	92.04
Bank of Pensacola	16.57	17.79	54.01	55.17
Warrington Bank	17.27	17.79	44.70	45.54
First National Bank Northwest Florida	13.85	14.24	27.24	28.51
Peoples Bank of Graceville	14.19	13.00	28.48	29.53
FNBT.Com Bank	11.91	11.99	29.51	30.79
Summit Bank, National Association	11.28	11.89	17.64	18.75
First Florida Bank	10.85	11.65	20.94	22.19
Peoples National Bank	10.07	10.61	23.13	24.38
Gulf Coast Community Bank	4.40	4.54	5.35	6.61
Beach Community Bank	3.87	3.76	4.31	5.57
First City Bank of Florida	2.52	2.57	3.40	4.66

Select Peer Average	11.40	11.67	29.23	30.31

#### PROFITABILITY RATIOS For the three months ended March 31, 2015

Institution Name	Avg Total Assets (\$000)	Return on Avg Assets	Return on Avg Equity
Peoples Bank of Graceville	85,598	1.50	10.58
First Florida Bank	276,902	0.99	8.77
Summit Bank, National Association	332,724	0.76	6.37
FNBT.Com Bank	369,280	0.52	4.37
Peoples National Bank	108,686	0.50	4.99
First National Bank Northwest Florida	106,538	0.48	3.31
Warrington Bank	83,827	0.31	1.72
First City Bank of Florida	225,825	(0.05)	(2.07)
Bank of the South	71,617	(0.06)	(0.30)
Gulf Coast Community Bank	137,200	(0.17)	(3.86)
Beach Community Bank	553,495	(0.51)	(13.06)
Bank of Pensacola	64,143	(0.60)	(3.35)

Select Peer Average	201,320	0.31	1.46
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#### PROFITABILITY RATIOS For the three months ended March 31, 2015

Institution Name	Noninterest Income/Avg Assets	Overhead Ratio	Efficiency Ratio	Assets per Employee (per million)
Peoples Bank of Graceville	0.44	1.42	52.15	5.80
First Florida Bank	1.00	1.80	62.05	5.53
Summit Bank, National Association	1.40	2.27	74.03	7.64
Warrington Bank	0.40	1.82	82.04	4.84
First National Bank Northwest Florida	0.11	2.85	86.14	3.27
Peoples National Bank	0.64	2.94	87.74	2.76
FNBT.Com Bank	2.08	1.80	88.14	3.72
First City Bank of Florida	0.97	2.54	101.54	3.98
Bank of the South	0.35	2.04	104.13	3.83
Gulf Coast Community Bank	0.84	3.67	106.49	3.10
Beach Community Bank	1.38	2.38	115.45	4.68
Bank of Pensacola	0.79	2.73	121.51	4.05

Select Peer Average	0.87	2.36	90.12	4.43
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## STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2015

Institution Name	Cash and Nonint- bearing Deposits	Interest-bearing Bal	Fed fund Sold & Repos
Bank of Pensacola	8.34	7.03	-
Summit Bank, National Association	5.55	16.64	1.05
Warrington Bank	4.51	7.88	-
Bank of the South	4.43	6.48	-
Gulf Coast Community Bank	2.19	2.83	0.58
First National Bank Northwest Florida	1.96	30.20	-
Peoples National Bank	1.76	4.48	14.21
First City Bank of Florida	1.06	8.40	-
Peoples Bank of Graceville	0.93	8.94	-
FNBT.Com Bank	0.87	55.80	-
First Florida Bank	0.71	16.18	0.99
Beach Community Bank	0.42	4.34	-

Select Peer Average	2.73	14.10	1.40

## STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2015

Institution Name	Held to Maturity Securities	Available for Sale Securities	Net Loans & Leases
Beach Community Bank	-	7.01	68.06
Gulf Coast Community Bank	-	14.14	59.46
First City Bank of Florida	-	11.14	58.88
First National Bank Northwest Florida	1.90	9.85	54.38
Summit Bank, National Association	-	21.16	49.39
First Florida Bank	16.29	13.90	47.87
Peoples National Bank	-	34.98	41.56
Peoples Bank of Graceville	-	54.85	34.04
FNBT.Com Bank	0.03	1.86	32.73
Bank of Pensacola	50.83	-	30.64
Warrington Bank	19.72	36.05	30.31
Bank of the South	23.54	42.01	21.30

Select Peer Average	9.36	20.58	44.05
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## STATEMENT OF CONDITION (% OF ASSETS) For the three months ended March 31, 2015

Institution Name	Premises & Fixed Assets	Total Other Real Est Owned	Intangible Assets
Bank of Pensacola	2.40	-	-
Bank of the South	1.18	-	-
Warrington Bank	0.65	-	-
First Florida Bank	1.07	0.22	-
Peoples Bank of Graceville	0.10	0.41	-
Summit Bank, National Association	0.97	0.45	0.01
First National Bank Northwest Florida	0.24	0.55	0.07
Peoples National Bank	0.66	0.73	-
FNBT.Com Bank	6.00	1.05	-
First City Bank of Florida	4.97	12.44	-
Beach Community Bank	3.38	13.41	0.07
Gulf Coast Community Bank	3.42	16.17	-

Select Peer Average 2.09 3.7	79 0.01
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# STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES) For the three months ended March 31, 2015

Institution Name	Non Interest Bearing Deposits	Interest Bearing Deposits	Total Deposits
Bank of Pensacola	59.86	40.14	100.00
Summit Bank, National Association	33.29	58.30	91.58
Bank of the South	27.82	72.18	100.00
First Florida Bank	24.99	75.01	100.00
Warrington Bank	22.34	77.66	100.00
Peoples Bank of Graceville	21.87	78.13	100.00
Peoples National Bank	21.67	78.33	100.00
Gulf Coast Community Bank	19.53	72.38	91.91
First National Bank Northwest Florida	15.39	84.61	100.00
First City Bank of Florida	13.87	81.68	95.55
FNBT.Com Bank	6.41	87.67	94.08
Beach Community Bank	6.01	89.15	95.16

Select Peer Average	22.75	74.60	97.36

## STATEMENT OF CONDITION (% OF TOTAL FUNDING SOURCES) For the three months ended March 31, 2015

Institution Name	Tot Fed Funds & Repos	Other Borrowed Money	
Gulf Coast Community Bank	0.61	8.09	
FNBT.Com Bank	-	5.92	
Beach Community Bank	-	4.84	
Summit Bank, National Association	1.19	4.83	
First City Bank of Florida	-	4.45	
Bank of Pensacola	-	-	
Bank of the South	-	-	
First Florida Bank	1.11	-	
First National Bank Northwest Florida	-	-	
Peoples Bank of Graceville	-	-	
Peoples National Bank	15.82	-	
Warrington Bank	-	-	

Select Peer Average	1.56	2.34
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#### YIELD, COSTS & SPREADS - ASSET YIELDS For the three months ended March 31, 2015

Institution Name	Yield on Earning Assets	Cost of Funds	Net Interest Margin	Avg Earning Assets/ Avg Assets
Gulf Coast Community Bank	4.76	0.42	4.25	78.54
Summit Bank, National Association	4.31	0.34	3.97	87.50
Bank of the South	3.86	0.12	3.68	53.02
Peoples National Bank	3.89	0.31	3.60	95.68
First National Bank Northwest Florida	3.73	0.36	3.40	97.76
First Florida Bank	3.92	0.58	3.39	97.24
First City Bank of Florida	3.56	0.36	3.13	79.57
Peoples Bank of Graceville	3.45	0.53	2.98	97.44
Bank of Pensacola	2.89	0.13	2.74	76.81
FNBT.Com Bank	2.70	0.24	2.48	93.57
Warrington Bank	2.52	0.12	2.42	95.46
Beach Community Bank	3.44	0.96	2.31	80.84

Select Peer Average	3.59	0.37	3.20	86.12
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